





# Social workers 'could not have prevented killing of Tyra Henry'

A child's death at the hands of her "brutal, murderous and violent" father would not necessarily have been prevented by more attention from social workers, an inquiry into the death was told yesterday.

Miss Elizabeth Lawson, counsel for the seven-member panel bearing the case, said that the abuse of Tyra Henry was not typical of such cases and showed none of the signs normally picked up by child care workers.

The social services department at Lambeth worked from a good practice guide for dealing with black families. Earlier, Miss Lawson outlined the history surrounding Tyra's case, her father's criminal record, his stormy relationship with Miss Henry and, most significantly, the fate of Tyra, Tyra's elder brother.

# Dead child 'Bambi unlikely to have killed family'

A young mother offered to take the blame for bruises to her daughter if her common law husband allowed her to call an ambulance, a murder trial jury was told yesterday.

The judge in the Bamber murder trial told the jury yesterday that it was unlikely that the slightly built Mrs Sheila Caffell, the former London model known as "Bambi", killed her father.

Mr Justice Drake said in his summing up that whoever killed Neville Bamber, aged 61, clearly fought him first and used the butt of the murder rifle to inflict serious injuries upon him.

# Cell death man 'hit by police in past'

The mother of a teenager who died in police custody told an inquest yesterday that her son had been beaten up by police more than a year before.

# Stop the office sex pest, union demands

The Government was urged yesterday to act against the bottom pinching, pawing, leering, and lewd and lascivious remarks to which women at work are subjected.



The Princess of Wales with the pop singer and actress Toyah Willcox at yesterday's Women of the Year Luncheon at the Savoy. The main speaker, Mrs Corretta King, widow of Dr Martin Luther King, was too ill to attend and her speech was sent on video. Other speakers were Miss Willcox and Miss Kate Adie, a BBC special correspondent.

# Split over teachers' cash deal

Mr John Milmo, QC, for the prosecution, said that Mr Hindle, aged 21, who denies murdering Amy, let her in but did not want her to call an ambulance.

Mr Justice Drake said that if Jeremy Bamber, aged 25, was the killer he had ample time after the killings to get home, clean himself and make himself presentable before alerting the police.

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# Council to rethink on coaching

A Labour council is to reconsider an education directive which Conservatives claimed was a "Marxist" ban on bright pupils being prepared for places in grammar schools.

# Maxwell promise on games

Mr Robert Maxwell, chairman of the Commonwealth Games Company, said yesterday that he would settle outstanding debts totalling nearly £4 million as soon as donations promised to the Games Appeal Fund had been received.

# Man accused of killing boy

Gary Owen Whelan, aged 19, a shoe worker of Woodbridge Street, Clerkenwell, central London, was remanded in custody yesterday until November 3 by Clerkenwell magistrates charged with the murder of Tony McGrane, aged 15.

# Student rioter is jailed

A student was jailed for five years at the Central Criminal Court yesterday for hurling rocks at police during last year's riots at Tottenham in north London.

# A dose of English prescribed

Millions of pounds could be saved in the National Health Service if labels on pill and medicine bottles were written in simple English, the Plain English Campaign claimed yesterday.

# Woman bound over again

Mrs Jenny Mogford, a Bristol divorcee who fell in love with her solicitor and contended custody yesterday, pleaded guilty to gaining a £7,500 taxi ride by deception to his house the day after being bound over to keep the peace.

# Coal jobs go

British Coal is to close the coke plant at Nantgarw, near Cardiff, with the loss of 190 jobs, it was announced yesterday, a fortnight after the announcement that the Nantgarw pit near by was to close with the loss of 550 jobs.

# Damp start for the buses on deregulation day

By Rodney Cowton Transport Correspondent. Many people had a dismal start to their day yesterday as they joined 10 million in the morning rush-hour who were trying their deregulated local bus services for the first time.

It was not just that it was raining, there was also the difficulty of recognizing buses in new colour schemes, or with changed numbers and using bus stops on which the numbers had not been changed.

In Liverpool, buses were operating up to an hour late. When passengers got aboard, in some cases they found there had been a 50 per cent fare increase. Only half the new timetables had been printed

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BEFORE CUTTY SARK WAS A WHISKY, IT WAS A CHASER. Some people chase beer with whisky. Others prefer to do it the other way around. But how could you use a Cutty Sark to chase a man on horseback? Robert Burns did it. First, he wrote about a farmer called Tam o'Shanter and his grey mare Meg. Then he had them ride past a church one miserable night while the premises were suspiciously bright and noisy. To thicken the plot, Burns introduced a witch. He describes her as being young, beautiful and clad only in a cutty sark (a short shirt, to the Scots of that century). For sport, she would destroy crops, shoot cattle and lure ships onto the rocks. But the night that Tam o'Shanter encountered her, she was dancing to the tune of Satan's bagpipes in Alloway church. Tam thought she made a lovely sight. Cutty Sark thought Tam would make a lovely corpse. So the chase was on. If he hadn't been astride his horse, he'd have been done for. As it was, Cutty Sark pressed hard on their heels all the way to a nearby bridge. Safety lay on the other side, as witches can't cross running water. But they can run fast enough to keep up with a galloping horse. An instant before Meg reached the bridge, Cutty Sark managed to pull off her tail. As for the whisky, it can still be a chaser. But all it can capture is your admiration. CUTTY SARK THE REAL MCCOY.

Conflict over poll for RIBA president... edded... rning print ions... Split over teachers' cash deal... Rover cash has to wait... THORNEMI20

# Labour plea for miners dismissed in the strike

### COAL INDUSTRY

Labour MPs made renewed calls during Commons question time for an end to what they described as the victimization of dismissed miners in the wake of the strike.

Since the end of the miners' strike the total number of men on colliery books had fallen by 46,732 to 125,631. Mr David Hunt, Under-Secretary of State for Energy, said in reply to Mr William Hamilton (Central Fife, Lab) who said the figures were disturbing.

Mr Hamilton added: The number of men who have been dismissed by British Coal, although guilty of no offence before the courts, is a measure of victimization which is indefensible by any standards.

Mr Hunt: There were over 1,000 miners dismissed as a direct result of the strike and over half, 527, have since been taken back by the board.

Mr Hunt: He is right to highlight the fact that there have been no compulsory redundancies and that remains the policy of British Coal.

Mr Richard Douglas (Dumfriesshire, Lab), who said the interests of good industrial relations is absolutely essential that the new director in Scotland takes an active part in removing the stigma of the victimized miners to get back to stability and good understanding.



The Foreign Secretary, Sir Geoffrey Howe, greeting EEC foreign ministers at the opening of talks in Luxembourg yesterday dominated by Britain's call for punitive action against Syria.

# Pit production up by more than half, says Walker

During the past four weeks there had been record productivity by the miners, Mr Peter Walker, Secretary of State for Energy, announced during Commons questions.

He pointed out later that between 1974 and 1978, under the Labour Government, production had fallen every year.

Mr Walker said one had to review the financial background of the balance sheet of the coal board as time went on. He promised that it would be reviewed.

Mr Kevin Barron (Rother Valley, Lab) said some of Mr Walker's colleagues had tried to stop the development of the

investment that took place in collieries that had subsequently closed, with a view to writing off that capital cost. It was now becoming a burden on the collieries that remained open.

Mr Walker said the price must be competitive. Mr Alexander Eadie, an Opposition spokesman on energy, said it was proper to pay due notice to the increase in output achieved by the miners of the country. But the Government should see the industry contract.

# Statutory rules rejected

## HOUSE OF LORDS

Takeovers attracted a great deal of attention, but no one had been able to identify a specific instance where statutory rules would have produced a better outcome.

Lord Williams of Elvel, who moved the amendment, said it did not seek to make it mandatory for the Secretary of State to appoint a panel to supervise the conduct of takeovers. It was permissive and not binding.

# Challenge to Tebbit over libel case

Mr Dale Campbell-Savours (Yorkshire, Lab) challenged Mr William Tebbit, Chancellor of the Duchy of Lancaster and chairman of the Conservative Party, to make a statement at the despatch box on allegations about interference with potential witnesses in the libel case brought by two Conservative MPs against the BBC.

He said that this was "a deliberate ploy to avoid placing himself in contempt of the House by misleading the House in a personal statement". Mr Tebbit should now repeat his assertions at the despatch box in a statement.

Mr Campbell-Savours said, "the country will know that a conspiracy of silence is being engineered by senior figures to hide the truth from Parliament."

The reason I have been unable to take that course, he said, "is because there is a danger of a gagging writ being served on me with the effect that Parliament would be silenced."

## COMMENTARY

### Geoffrey Smith

Resignation Blow to Government. That is the kind of headline one is always likely to see whenever a politician leaves office unexpectedly. It is so often taken for granted that a resignation must damage the government. But in fact that is not true. It all depends on the circumstances.

The previous year Macmillan had appeared equally unconcerned when Lord Salisbury, the Conservative Kingmaker and right-wing conscience of the party, had headed in his notice. It was on such episodes that the reputation of Supermac the Unflappable was founded.

### Resignations as non-events

A number of resignations have turned out to be essentially political non-events, even when they looked serious at the time.

# DHSS unable to get answer from artificial limb factory

The Department of Health and Social Security is still trying to get an answer from J E Hanger, the strike-affected firm of artificial-limb makers at Roehampton, on what arrangements it is making to maintain the supply of limbs.

In these cases arrangements were being made for limbs to be supplied urgently and for fresh appointments to be made as soon as possible.

Mr John Major, Minister for Social Security, made that clear when he answered an Opposition question about the dispute in the Commons.

Mr Frank Dobson, an Opposition spokesman on health and social security, in view of the unsatisfactory nature of the statement, why has the Government not taken more vigorous action to protect the interests of NHS patients? When did he start asking for daily reports?

# Scots and Welsh losing aid cash

Scotland and Wales were being relegated to the second division because of cuts in regional-aid spending and because money was being diverted elsewhere.

Mr Stewart said UK regional economic policy had failed in its purpose to equalize employment chances among the regions and spread industrial development.

There was a crying need for more regional policy, not less. Mr Ian Lang, Under-Secretary of State at the Scottish Office, said they were seeing the distasteful spectacle of the two separatist parties, who wanted to break up the United Kingdom, winking at each other.

# Tempers rise in Lords over missing cameras

As the House of Lords enters the fourth week of its hardest work of the year the hackles of peers are rising over one glaring omission from the chamber, the television cameras.

Tempers were not improved when they returned to work to find ministerial announcements being made at the Conservative Party Conference in Bournemouth when Parliament - in the shape of the House of Lords - was sitting.

# Channel tunnel Public subsidies ruled out

There can be no public subsidies for the £4.7 billion Channel tunnel project in any circumstances, a select committee report on the Channel Tunnel Bill will emphasize next month.

With sceptical City institutions having so far failed to fund a £206 million capital-raising exercise it is tomorrow, reports at the weekend suggested that government officials were preparing a "top-up" as a last resort to rescue the prestige project.

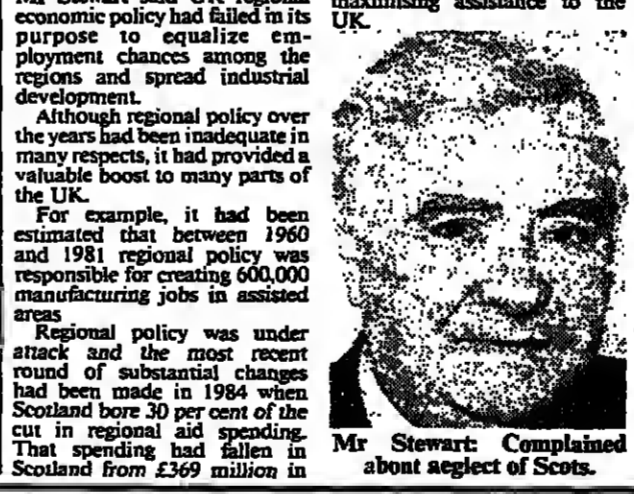
He told petitioners from the ferry companies and port authorities in Dover last month that "the most important thing that the committee can do to help safeguard your jobs is to ensure that the competition between the ferry service and the tunnel is as fair as possible."

# Backbench windbags may lose freedom

Backbench windbags who, by droning on during Commons debates, deny their fellow MPs their say look set to be dealt with.

Mr Eric Deakin (Walthamstow) said that the rule was encouraging MPs merely to read prepared speeches of the requisite length. "There is no longer a debate, merely a succession of oral texts written in advance, not necessarily by the honourable member delivering them," he said.

Mr Archer's immediate resignation has spared her and the Government from any charge of having bungled this scandal. There is no security aspect.



Mr Stewart: Complained about neglect of Scots.

Region aid

COMMENTARY



Geoffrey Smith

Regional aid... Geoffrey Smith... The Government's refusal to meet the professions' request to limit the damages courts can award in the face of rising negligence claims brought an angry response at a conference in London yesterday.

Professions angry over government refusal to limit damages claims

By Frances Gibb, Legal Affairs Correspondent

The Government's refusal to meet the professions' request to limit the damages courts can award in the face of rising negligence claims brought an angry response at a conference in London yesterday. Mr Alan Hardcastle, chairman of the Heads of Professions group, said that because of the huge claims for damages, professionals, including doctors, accountants and solicitors, now faced "catastrophic consequences should they make an honest misjudgement or error".



Mr Elwyn Morgan, a farmer, overlooking the Herefordshire countryside from the derelict fourteenth-century Snodhill Castle, near Hay-on-Wye, Powys. The ruins of the castle, which existed in Domesday Book times, accompany the title of The Lordship of Snodhill which is to be auctioned in London on November 11 (Photograph: Philip Dunn).

Sex-threat children get SOS touchline

By Jill Sherman. An emergency telephone line for sexually abused children opened in Yorkshire yesterday. The free "touchline" service has been set up by the National Children's Home (NCH) in response to a large number of cases of sexual abuse. Fund raising for the scheme started in 1984 after the discovery of a "sex ring" in Leeds involving 250 young girls who were paid by men to have sex.

Firms unaware of cash for giving jobs to blind

Employers are discriminating unfairly against the blind and the partially-sighted, the Royal National Institute for the Blind claimed yesterday. A survey, commissioned by the institute's employment development unit, showed that many employers forget the Manpower Services Commission will pick up any extra costs incurred, such as adapting a telephone switchboard.

Resignations as non-events

Resignations as non-events... A number of resignations have turned out to be essentially non-events, even when they are announced at the time of the resignation.

School governors: 2

Training options 'few and dated'

In the second of a three-part series, Mark Dowd, Education Reporter, looks at the prospects for training an ambitious would-be governor.

It is almost 100 years since the Cross Commission on school government defined the desirable attributes of school governors: breadth of view, business habits, administrative ability and a power of working harmoniously with others.

They are laudable credentials but an intimidating list to any prospective governor. The 1986 legislation states that "appropriate training is to be provided for governors free of charge".

Where will the money come from? Three weeks ago, Mrs Joan Sallis, national organizer of the Campaign for the Advancement of State Education, helped to found a new consortium whose specific task will be to co-ordinate efforts designed to improve the present poor opportunities for training.

She estimates that there will be more than a quarter of a million governors after the new law is implemented. Many of those will be the new stock of inexperienced parent governors.

The Government has made £100,000 available for pilot training schemes but only 10 of the more than 70 local authorities that applied have been successful in their bids. The Department of Education and Science says that more money will be available in future through the rate-support grant mechanism but so far nothing is official.

Present training opportunities can best be described as patchy and that is to put it generously.

The Open University runs an excellent course which got under way in 1981. But many feel that it is dated and only likely to appeal to the committed, organized individual with time to spare.

Furthermore, there is a voluntary body, the National Association of Governors and Managers, which has held regional training days from time to time during the past year. However, a day's training for an estimated 2,000 people hardly appears to make serious inroads into the problem.

Mrs Sallis and her consortium are relying on charitable trusts and a good deal of self-help to set in train several projects.

Blandford drugs den dealer found guilty

A drugs dealer who was arrested in a cocaine den with Lord Blandford was convicted of supplying cocaine yesterday.

Lawrence Zephyr, aged 53, was found guilty at Knightsbridge Crown Court of four charges of possessing and supplying cocaine and three firearms charges.

Mr Anthony Glass, QC, said that Zephyr told detectives involved in the raid, code-named, Operation Davina, "I have seen him here before," referring to Blandford.

After the raid on the Edgware Road den, detectives from Scotland Yard's central drugs squad visited a flat where Zephyr was staying in Golders Green Road, north London.

There they found £21,000 worth of cocaine and loaded guns including a .38 automatic pistol and a Browning pistol.

OUR GROWTH RATE IS WORTH RABBITING ON ABOUT. 1980 450,000 POLICIES. 1986 1 MILLION POLICIES. Rabbit rabbit rabbit tremendous growth rate rabbit rabbit. Rabbit 1986, rabbit rabbit best rabbit yet. Rabbit rabbit rabbit rabbit terrific investment record, rabbit rabbit rabbit rabbit. Rabbit rabbit rabbit. Rabbit rabbit independent financial adviser rabbit rabbit rabbit. He'll give you all the rabbit rabbit rabbit. SCOTTISH AMICABLE. WE'RE A COMPANY OF NOTE. JUST ASK ANY INDEPENDENT FINANCIAL ADVISER. 150 ST VINCENT STREET, GLASGOW G2 5NQ.

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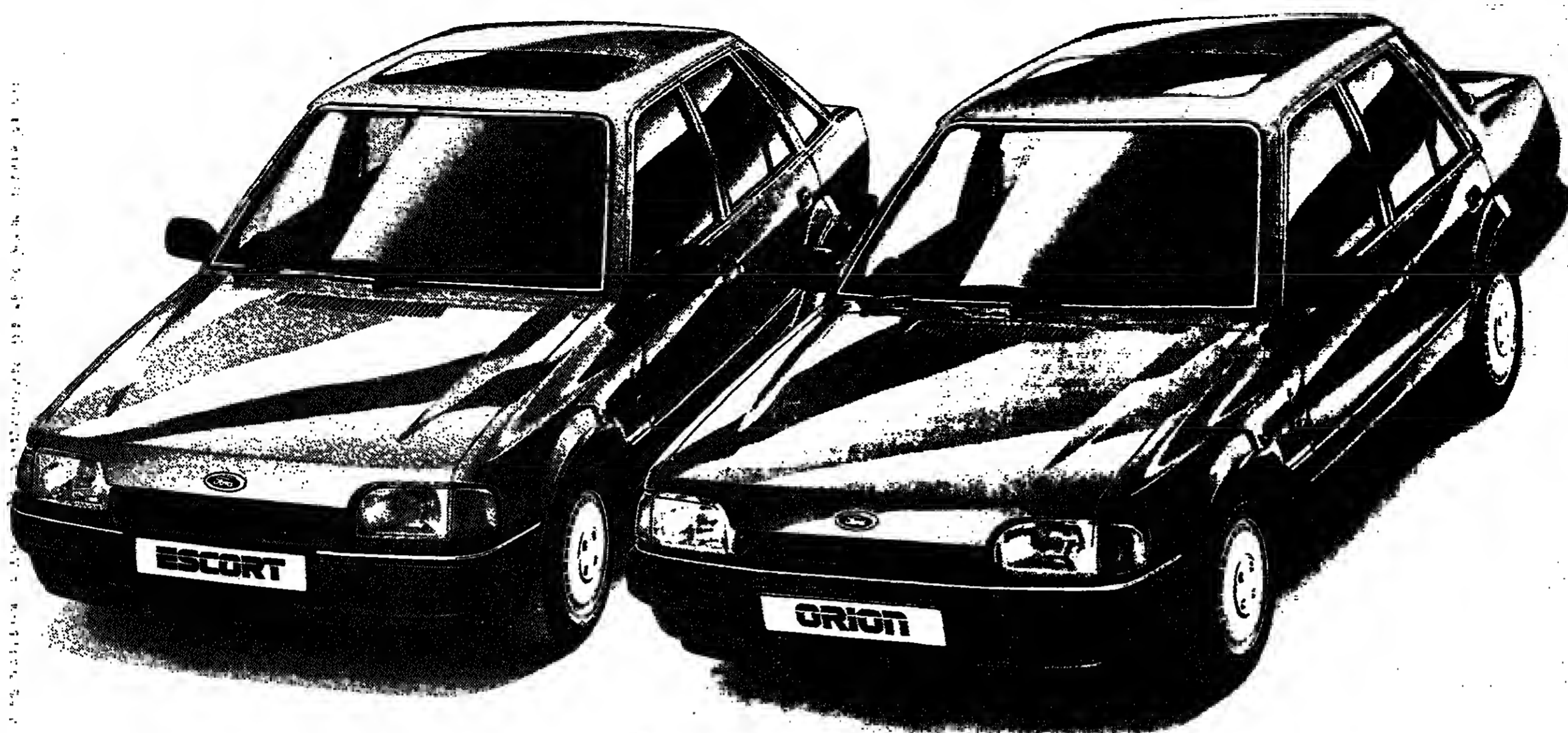
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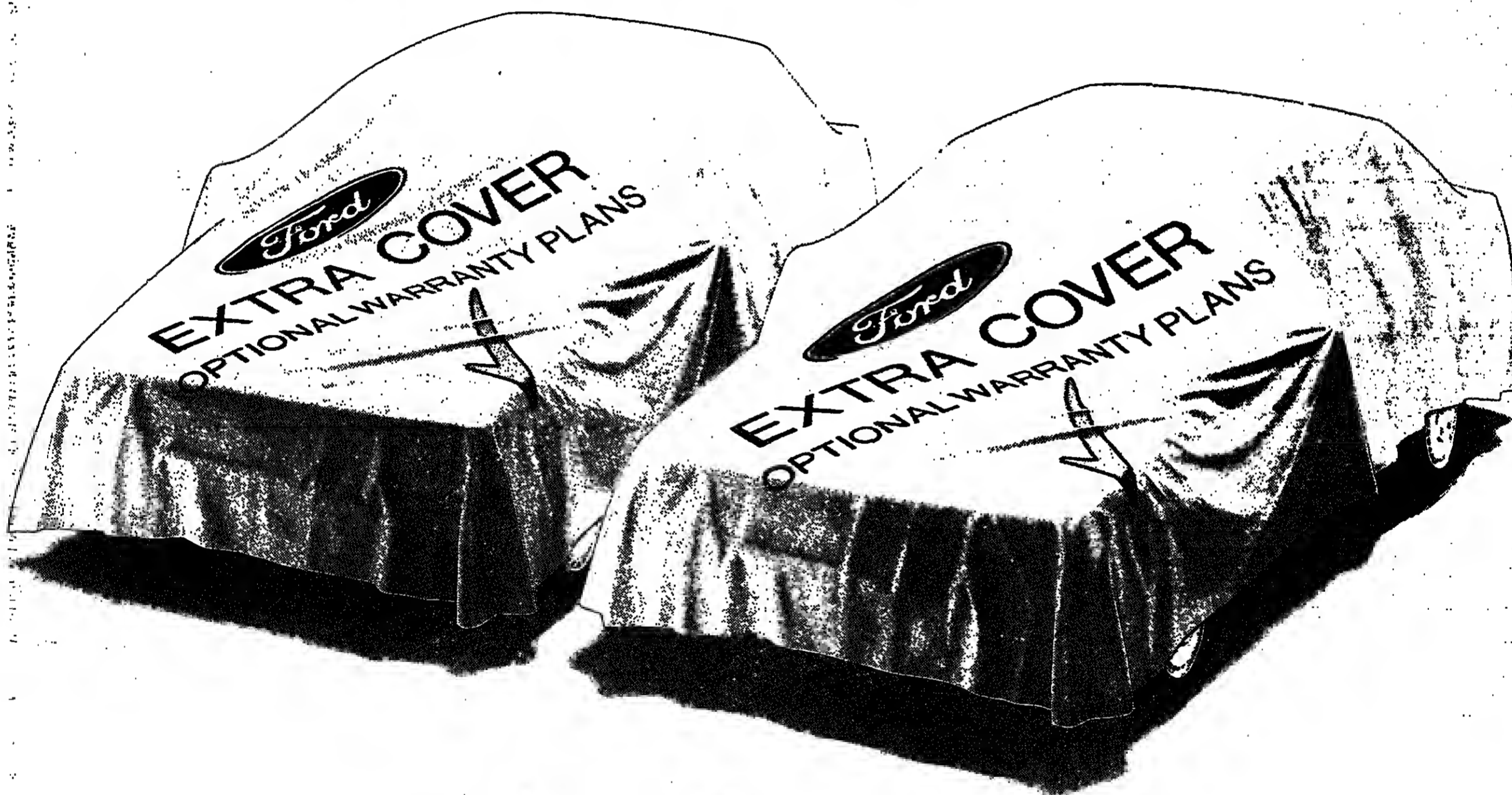
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The above programme applies to Escort and Orion cars registered between October 1st and December 31st 1986 in England, Scotland, Wales and Northern Ireland. Extra Cover does not apply to cars modified for racing or rallying, or used for short term rental, or for hire or taxi services. (Though vehicles on more than 6 months' lease are eligible). Vehicles must be serviced by authorised Ford Dealers and according to Ford schedules. The service record must be up-to-date, and the vehicle must be submitted for repair within 7 days of any failure. Failures of components are not covered if they result from misuse, neglect or an accident. \*Achieved in Government fuel economy tests. Escort 1.4 Ghia illustrated – mpg (litres/km). Constant 56 mph (90 km/h) 57.6 (4.9), constant 75 mph (120 km/h) 44.1 (6.4), urban driving 34.9 (8.1).



Sinn Féin  
Daily  
to con

Unionist  
agreement

# Sinn Fein move to end Dail boycott may lead to conference walkout

Deep divisions within Provisional Sinn Fein over a radical plan to abandon its policy of refusing to take seats in the Irish Republic's parliament may lead to a walkout at the movement's annual conference.

The ruling council's proposal will be vigorously resisted by older republicans led by Mr Ruairi O Bradaigh, a former party president, who describes the arguments now taking place as "the greatest struggle of the republican movement".

But he and his older colleagues, based largely in the South, are fighting a rear-guard action against the northern faction surrounding Mr Gerry Adams, the party's president, who had been actively promoting the abandonment of abstentionism in preparation for next weekend's debate.

The leadership is anxious for the change in policy as a general election must be held in the Irish Republic before November 1987, giving it an opportunity to run candidates and perhaps destabilize the Irish political system.

The ruling council has proposed dropping an article of faith in the movement since 1922 to enable successful parliamentary candidates to take their seats in the Dail in the hope that they will aid the advance of the Provisionals in the republic.

Delegates at the Mansion House conference in Dublin will be asked to endorse proposals that elected members do not draw their full parliamentary salaries for personal use but instead receive a PSF organizer's subsidy; that they act in the Dail under the guidance of the organization's ruling council, and that they sign a written pledge to abstain from Westminster or any parliamentary body set up in Northern Ireland.

The changes in the constitution require a two-thirds majority and PSF organizers have altered the order of proceedings to allow Mr Adams, PSF MP for West Belfast, to outline his views on the issue before almost five hours of debate next Sunday.

Opposition to the move is based largely in the South

although Mr Adams, with the support of the Provisional IRA and key older republicans, hopes to avoid any large split in the movement.

The leadership insists that taking seats in the Dail would not diminish the "armed struggle" in the North or lead inevitably to reformism and the abandonment of military operations.

It is precisely that which Mr O Bradaigh fears, saying that it is impossible to remain a revolutionary organization while sitting in the Dail.

Going into Leinster House means accepting the Army, the political police, the special courts, the internment camps and all the apparatus of repression and collaboration with the British.

Any decision to enter the Dail will have serious repercussions for political life in the republic. It will force Mr Charles Haughey's Fianna Fail to protect its flank, making it difficult for him to pursue any policy of compromise without upsetting his more extreme supporters.

## Unionist rally marks agreement anniversary

Two Ulster Unionist leaders yesterday announced plans for a big rally in the province's capital as the main event to mark the first anniversary of the Anglo-Irish agreement (Richard Ford writes).

Both men denied any knowledge of a "loyalist" strike and warned "hoodlums" to stay away from a demonstration planned for outside Belfast City Hall on November 15.

The venue is the same as for a similar rally held after the signing of the agreement last year and both Mr James Molyneux and Mr Ian Paisley are aware of the risk involved in their strategy.

Any outbreak of trouble or a smaller turnout than in 1985 would damage the Unionist cause of opposing the deal with Dublin.

However, with the Orange Order assisting the Official and Democratic Unionist parties, the leadership is assured of good attendance. Moderates believe a mammoth but

peaceful demonstration is more effective in public relations terms than other events.

Mr Molyneux, leader of the OUP, said: "The Ulster people will know that their tenacity and their resolution is on the line."

During the rally the two men will unveil further plans for the withdrawal of Unionist consent to be governed and, before then, will review loyalist membership of various boards and other government agencies.

Militant "loyalists" were disappointed at yesterday's announcement as they have been pressing for more hard-line tactics.

But Mr Molyneux is opposed to these tactics, though hard-liners within the community may carry out independent protests during the next three weeks.

The security forces are preparing for "loyalist" street violence to erupt in the days before the anniversary.

## EEC grants to help Ulster energy search

EEC foreign ministers yesterday approved a £24 million aid programme to Northern Ireland (Richard Owen writes). It was part of a package aimed at improving telecommunications.

In the energy sector, the EEC aid is to cover the efficient use of energy and the exploitation of local energy resources, particularly lignite.

The overall alternative energy policy is designed to encourage development not only of peat and lignite but also of solar energy, wind energy, geothermal sources and small scale hydro-electric operations. The regional aid programme in local energy runs for five years and has a budget of £210 million.

The telecommunications programme in Northern Ireland provides for investment in basic equipment, cellular radio and the promotion of advanced telecommunication services.

## Rembrandt expected to fetch millions

By Geraldine Norman  
Sale Room Correspondent

Sotheby's is bringing a Rembrandt and two paintings by Frans Hals back from the United States for sale in London in December. Prices for all three are expected to run into millions.

In what promises to be Sotheby's most important Old Master sale for many years, the Rembrandt takes pride of place. It is a little oval portrait of a young girl, plump and Dutch, with soft straggling curls, pearls in her ears and a richly embroidered cloak.

It is a head and shoulders portrait caught in a shaft of strong light. She looks out peacefully, very self-contained in her youthful world. It is an intimate and memorable image which is likely to stir the acquisitive urge of both collectors and museums.

The painting is dated 1632, the period of Rembrandt's first success. The early date also means that it has already been through the mill of the Rembrandt Commission, which is currently sorting slowly through paintings attributed to him, deciding which are from his hand and which are not.

The commission suggests that it is one of a small group of portraits which Rembrandt painted for his own enjoyment, rather than on commission, and this is borne out by its freedom and sparkle.

It has a distinguished provenance, which always enhances the price, having belonged to the Prince of Liechtenstein at the turn of the century and hung on loan to the Museum of Fine Arts in Boston since 1966.

The two Hals paintings are more formal, commissioned portraits, an unidentified man and his wife, both depicted three-quarter length. He has a fine ruff and majestic whiskers while his rather plain wife wears a white cap and a stiff black dress which glints with coloured highlights.

They are the most important paintings by Frans Hals to come on the market for ten years or so.

Purchased by Sir William van Horne, a Montreal railroad millionaire, in about 1915, they were on loan to the Rijks museum in Amsterdam from 1973-79 and to the Fogg Art Museum in Cambridge, Massachusetts, from 1979



The Deep Sea Jivers, a four-member group from London, practising underwater music in a swimming pool. Mr Peter Thomas, the lead singer who plays saxophone and flute, has written a two-hour rock musical and says that his aspiration to perform it underwater are serious. "It is a different dimension. Under water, music actually enters your body, you feel it as well as hear it." Frogmen would be present with breathing apparatus and the audience would be invited into the pool. The band may apply for an Arts Council grant.

## MPs seek access to scientific material

By Martin Fletcher  
Political Reporter

Three senior Conservative backbenchers will embark today on the first step of a campaign to redress the balance of power between MPs and the Government by giving members access to high-quality technical and scientific information.

Although Mrs Margaret Thatcher is personally opposed to the idea, they will ask for the support of the all-party Parliamentary and Scientific Committee for the creation of a body to conduct detailed inquiries into complex subjects that MPs might, otherwise, be unable to master.

They will then seek debates in both the Lords and the Commons and, armed, they hope, with a clear mandate from peers and backbench MPs, will ask the House of Commons Commission for £250,000 to fund a permanent staff of up to 10 people.

The unit would undertake inquiries at the request of select committee chairmen, or a committee's senior opposition MP, and they would collate evidence from the leading authorities in any given subject.

Sir Ian Lloyd, chairman of the energy select committee and one of the three backbenchers proposing the move, said yesterday that the Commons, in its role as a check on the executive, was becoming "increasingly irrelevant to the kind of problems the Government will be facing".

The proposal would mean MPs were better informed and equipped to tackle ministers. While it would not, in itself, guarantee an improvement, it was "a necessary condition for improvement".

Together with Sir Trevor Skeet, chairman of the Parliamentary and Scientific Committee, and Sir Gerard Vaughan, Sir Ian visited Washington last April to investigate the grander American equivalent, the Office of Technology Assessment.

That services both houses of Congress, has an annual budget of \$15 million and produces upwards of 40 reports a year.

On their return they put the idea to Mrs Thatcher, who subsequently wrote to Sir Trevor indicating that she would not be prepared to sanction such expenditure.

## Plastic revolution

### Smartcard set to outsmart rivals

By Keith Hindley

The "smartcard", a small plastic card with the memory and power of many home computers, could handle our bank account, eliminate the cheque book and make banknotes and coins almost obsolete.

The cards could also carry medical records and give us entry to our workplace, our tennis club, even our local cinema club. They could also act as national or European identity cards, carrying our photograph, signature, fingerprints or voiceprint in their digital memories.

But the international enthusiasm for the smartcard is not found in Britain. Our institutions remain sceptical and we risk being left behind those in

other technologically advanced nations.

In recent months, leading banking and financial groups in Japan, Europe and the US have agreed that the smartcard has immense potential. Public trials of various forms of the card are already under way in the US by Visa and MasterCard, the two large credit card institutions.

They now believe 100 million cards will be issued in both America and Japan by 1991 and a multi-billion dollar market for the card's many uses will develop within years.

In Britain, our financial institutions are developing their own system based on an improved version of the magnetic strip credit card. The

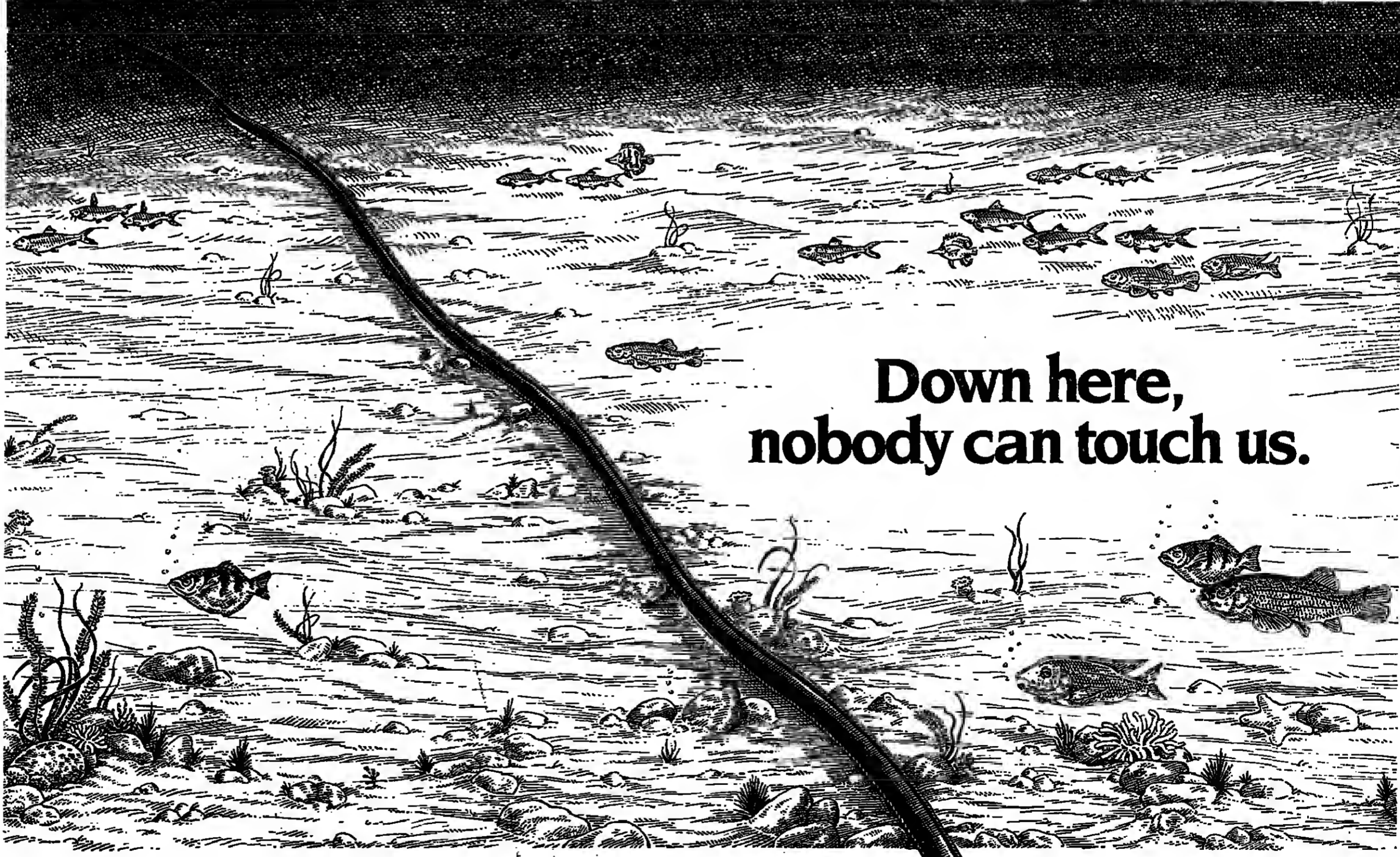
system, known as Eftpos (electronic funds transfer at point of sale), will use terminals in shops with a check by telephone to clear a purchase or pay a bill.

The system will cost more than half a billion pounds and is scheduled to come into use by 1988.

Abroad, the British plans are already seen as archaic and the start-up date as hopelessly optimistic.

A wave of smartcard issues, worldwide, could well swamp British plans for Eftpos.

This weekend Barclays broke ranks with the other British banks with news that it will offer a simple point of sale card next May, ahead of the national Eftpos launch.



Down here, nobody can touch us.

It wasn't surprising STC got the contract to supply and lay the new telecommunications cable link between Australia, Indonesia and Singapore.

After all STC have laid over half the submarine cables in the world.

It wasn't surprising because STC cables have an unmatched reliability record and STC are the acknowledged leaders in underwater telecom-

munications technology.

However, there was one pleasant surprise in store for our customers.

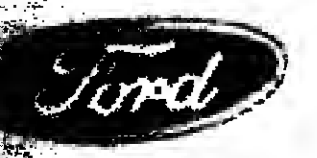
The link was operational 10 weeks ahead of schedule. So when a choice has to be made about which company should lay a new communications cable link it makes sense to choose STC.

The company that delivers the best worldwide.



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# Red Cross calls on members to respect Geneva Conventions

From Alan McGregor, Geneva

The International Committee of the Red Cross (ICRC) looks back over the past five years, says in its report that armed conflicts have become more numerous and last longer, while violations of international humanitarian law were more frequent.

The report, presented by its president, Mr Alexandre Hay, to the International Red Cross conference yesterday, also underlines that the taking of hostages, sometimes subsequently murdered, terrorism, torture of detained persons and "disappearances" are similarly becoming more and more common.

Disregard of humanitarian law, it says, "has even reached the point where whole civilian populations are subjected to starvation".

The ICRC report refers to "an undeniable deterioration" in observance of the Geneva Conventions in connection with prisoners of war, who had too often become hostages.

The most common violation was failure to provide notification of capture, with the result that tens of thousands of families in Iraq, Iran, Lebanon, Western Sahara, Chad, Ethiopia, Somalia, Angola, Cambodia and Afghanistan were suffering the anguish of uncertainty.

In Afghanistan and Iran, ICRC delegates were not being allowed to visit prisoners and the report noted increased bombing of civilians by both sides and use of chemical

weapons by Iraq in the Gulf War.

On the Golan Heights, annexed by Israel from Syria in 1981, the ICRC "is finding it almost impossible to do its mandatory protection work in aid of the civilian and prison population. It is not even being notified of arrests."

It was also particularly concerned about the plight of arrested people to whom it had no access and of the civilian population in the area of southern Lebanon controlled by the Israeli armed forces where hundreds of houses had been destroyed, thousands of people displaced and a very high number arrested.

"Extremely disturbing", too, was the situation in Namibia, with restrictions imposed by the South African authorities on the work of ICRC delegates, though "the existence of an armed conflict cannot be denied".

The conference tabled a draft resolution asking all 165 countries bound by the Geneva Conventions to respect their obligations under international humanitarian law.

**PRETORIA:** Talks between South Africa and representatives of the ICRC to discuss the Government's decision to expel foreign Red Cross staff in response to the suspension of South Africa from the Geneva conference, have been postponed until today, the Foreign Ministry said (Reuters reports).

# Mugabe invites Nkomo to burial

From Michael Hartnack Harare

Mr Robert Mugabe, the Prime Minister of Zimbabwe, has invited Mr Joshua Nkomo, the Zanu leader, to accompany him to the funeral of President Machel in Maputo today, as a mark of the reconciliation achieved in recent talks here.

Mr Enos Nkala, the Minister of Home Affairs, disclosed this at a weekend rally in Bulawayo, when he said that remaining Zanu detainees would be released to help to finalize a unity pact.

Mr Nkala's words raised expectations that the Government would soon free Mr Dumiso Dabengwa, Mr Nkomo's former guerrilla intelligence chief detained under the state of emergency since arms caches were found on Zanu properties in 1982.

Mr Dabengwa, the most charismatic Zanu leader after Mr Nkomo and the most problematical from the viewpoint of Mr Mugabe's Government, was acquitted on treason charges by the High Court in 1983.

Mr Nkala hinted at the problems Mr Nkomo may be facing with extremist elements in Matabelerland, Zanu's traditional stronghold, when he said some people were already denouncing the unity talks as a betrayal.

**MAPUTO:** As President Machel's body lay in state for the final day before his funeral, the Mozambican leadership yesterday attended a three-hour service for 17 officials killed with him in the plane crash inside South Africa eight days ago (Reuters reports).



Señor Adán Artola, military leader of Kisan, the Nicaraguan Indian anti-Sandinista rebel group which is accused of buying guns with non-lethal US aid, displays weapons stored in the movement's armory on the Honduras-Nicaraguan border.

# Contras to be trained in US

From Christopher Thomas Washington

The Reagan Administration, it is reported, has tentatively decided to train Nicaraguan Contras in the US as part of the escalating campaign to bring down the Sandinista Government because Costa Rica, El Salvador and Honduras are unwilling to allow their territory to be used.

The plan is said to stem directly from the renewed aid that the Administration is about to start releasing to the Contras. The first instalment of \$60 million (£41 million), out of the total of \$100 million in military and non-military

aid approved by Congress, is ready for delivery to the rebels, but arguments persist about the best way to spend it.

The first deliveries under the renewed aid will be rifles, ammunition and grenade launchers. The remaining \$40 million will be available from February 15 and can be used for heavier equipment such as artillery and anti-aircraft missiles.

According to *The Washington Post*, yesterday, the Army, Navy, Air Force and Marine Corps have been directed to make detailed recommendations for suitable, remote training sites in the US.

The paper said the plan

would be to train unit commanders, not green soldiers. The commanders would then train their men inside Nicaragua. The training would include the handling of the weaponry the Contras will be getting from the US, as well as techniques of guerrilla warfare.

The State Department is in charge of overall policy guidance for the new programme, but there are arguments about tactics. For example, about whether the money should be concentrated on spectacular military successes or on gradually building up the effectiveness of the Contras with better equipment and more training.

# Gorbachov optimistic about arms

From Christopher Walker Moscow

Mr Mikhail Gorbachov, the Soviet leader, yesterday claimed that progress was still possible on the question of arms control despite what he described as "provocative" moves taken by the Reagan Administration since the collapse of the Reykjavik summit earlier this month.

In a written message to the organizers of a writers' conference in the Bulgarian capital of Sofia, Mr Gorbachov stated that in Iceland, the Soviet Union had put on the negotiating table "a package of inter-linked proposals".

He said the proposals were balanced in terms of both the interests of the superpowers and the world at large.

The situation after the Reykjavik meeting, in spite of the well-known provocative actions of the US Administration and the gross misrepresentation of what came to pass at the Iceland meeting, still offers opportunities for a search for solutions," Mr Gorbachov's message said.

Although his references to the provocative behaviour of the White House were not spelt out, they were clearly intended as a sour comment on the recent expulsions of Russian diplomats from the US, including the 55 expulsion orders made last week against personnel in the Washington embassy and the consulate in San Francisco.

In keeping with the recent intensive Kremlin propaganda drive designed to depict the US Administration as the sole cause of the breakdown at Reykjavik, the Soviet leader asserted that if the American side had accepted the Russian package "a real process of eliminating nuclear weapons would have got under way".

# Summit hopes remain high

From John England Bonn

Herr Helmut Kohl, the Chancellor of West Germany, President Mitterrand of France and his Prime Minister, M Jacques Chirac, met in Frankfurt yesterday and agreed that the Reykjavik summit had left the door open to further negotiations between the two superpowers.

The three leaders saw Reykjavik as an "important station" in East-West relations and believed that the chances for a second summit were good, said Herr Friedrich Ost, the chief West German government spokesman.

The statement came at the start of a two-day Franco-German "cultural summit", after Herr Kohl had briefed President Mitterrand and M Chirac separately and privately on his talks in Washington last week with President Reagan.

Herr Ost said British sanctions against Syria had been mentioned only briefly, but the German and French foreign ministers, who were also in Frankfurt, were in contact with their EEC counterparts meeting in Luxembourg.

The Franco-German meeting, also attended by most Cabinet ministers of both governments, is "aimed at deepening the friendship between Germany and France, especially cultural ties".

Agreements to be signed yesterday and today include school and student exchanges and attempts to promote greater efforts in learning each other's languages.

Frankfurt was on top security alert, with about 2,000 police on duty in the inner-city area.

President Mitterrand flew into Frankfurt to a red-carpet welcome by Herr Kohl, which included full military honours, and later went to the Paulskirche to receive the city's highest and rarely bestowed award of honorary citizenship.

M Chirac made a quieter entrance later, keeping Herr Kohl waiting five minutes on the steps of a Frankfurt hotel before his car convoy drew up.

Lateness on the part of several French Cabinet ministers had earlier caused the cancellation of a planned "culture festival" to be given by their German colleagues.

The French leaders took the opportunity of the summit to thank Herr Kohl for Bonn's recent agreement to take part in the advance phase of the French Hermes space shuttle project.

West Germany is to put DM32 million (£11.2 million) into the project this year and in 1987.

**Language note:** In an editorial on the meeting, the *Frankfurter Allgemeine* newspaper yesterday said the readiness to learn each other's language seemed to be fading rather than growing. But most German and French politicians would be expressing their concern about the problem in English.

# Argentina tries to limit forces' role

From EdUARDO CúE, Buenos Aires

Four years after its defeat in the Falklands war, Argentina is attempting to define a new and more limited role for its armed forces and to firmly establish the principle of civilian control over the military.

The effort to break the 50-year cycle of alternating civilian and military governments comes at a time when the resources and prestige of the Argentine military are at an all-time low following the Falklands fiasco and a "dirty war" against terrorism that led to the disappearance of at least 9,000 people.

In the three years since the civilian Government came to power the military budget has been cut by 35 per cent and the number of men in uniform reduced from about 100,000 to just 30,000. No arms purchases have been made since December 1983 and none are planned in the immediate future.

Government officials like to place the budget cuts in the context of an overall austerity programme forced by the economic crisis. But the spending reductions are in keeping with the effort to limit the role of the military to one of defending the country from external aggression.

As part of this process the First Army Corps in Buenos Aires, which has always played an important part in the overthrow of civilian governments, has been dismantled and its troops deployed to more distant regions.

"The Government basically does not trust the armed forces because they are the alternative lurking around the corner," said one Western diplomat. This attitude is hardly surprising, given that generals have occupied the presidential palace during 36 of the past 55 years and that no civilian President has com-

pleted his six-year constitutional mandate since 1928.

In order to break this pattern, Congress is preparing to approve a national defence law prohibiting military interference in internal conflicts. The measure restates the President's constitutional role as Commander-in-Chief of the armed forces and establishes mechanisms that increase civilian participation in military operations and planning.

"The law makes it very clear that national defence is a joint responsibility to be shared by both civilian and military leaders," the Defence Minister, Señor Horacio Jaurena, said in an interview. That is a new concept in a country where civilian supervision of the military has traditionally been non-existent.

The key problem remains one of trying to integrate the uniformed services into the rest of society, a difficult task that has not been made any easier by the continuing trials of former military officers for human rights violations committed during the 1976-1983 dictatorship.

The judicial proceedings are a constant source of tension within the military, who claim that the notion of due obedience gives immunity from prosecution to all but the top commanders.

Civilian leaders, however, will also have to change their behaviour if they are to establish authority over the armed forces on a permanent basis.

"We Argentines must overcome the double standard we have maintained towards the military. We have either been afraid of them or we have wanted to subject them," said Senator Antonio Berhongaray, the chairman of the Senate armed services committee.

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# Population explosion IF stand-by aid gives economic problems unresolved

From Robert Fisk, Cairo

national economic policy to show... increase... population... of the... Fund... it with... effort... used... million... talk... have let it by... country's... credit... because of... economic... counter... reforms... from... a few... to the... can be... about... happy... both... of... to... and... the... that the... 17 could... Egypt... there... have... the... and... the... a 30-year... with... economic... were... which... of... by... a... advertisement... to his... gradually... and by the... children, attend... in rural parts of... by... have a... of the... of... the... and... in... the... from... children... the... don't

# Thousands to wall Houston

thousands... wall... Houston... give... of... with... the... a... can

# Chernobyl looting punished

Chernobyl... looting... punished... give... of... with... the... a... can

# Polar bid

Polar bid... give... of... with... the... a... can

# Iraq curbs

Iraq curbs... give... of... with... the... a... can

# Death penalty

Death penalty... give... of... with... the... a... can

# 14 executed

14 executed... give... of... with... the... a... can

# Heroin bust

Heroin bust... give... of... with... the... a... can

# Chess team

Chess team... give... of... with... the... a... can



*To be, or not to be: that is the question:  
Whether 'tis nobler in the mind to suffer  
The slings and arrows of outrageous fortune,  
Or to take arms against a sea of troubles,  
And by opposing end them? To die: to sleep;  
No more; and, by a sleep to say we end  
The heart-ache and the thousand natural shocks  
That flesh is heir to, 'tis a consummation  
Devoutly to be wish'd. To die, to sleep;  
To sleep, perchance to dream: ay, there's the rub;  
For in that sleep of death what dreams may come  
When we have shuffled off this mortal coil,  
Must give us pause. There's the respect  
That makes calamity of so long life;  
For who would bear the whips and scorns of time,  
The oppressor's wrong, the proud man's contumely,  
The pangs of despiz'd love, the law's delay,  
The insolence of office, and the spurns  
That patient merit of the unworthy takes,  
When he himself might his quietus make  
With a bare bodkin? who would fardels bear,  
To grunt and sweat under a weary life,  
But that the dread of something after death,  
The undiscover'd country from whose bourn  
No traveller returns, puzzles the will,  
And makes us rather bear those ills we have  
Than fly to others that we know not of?  
Thus conscience does make cowards of us all;  
And thus the native hue of resolution  
Is sicklied o'er with the pale cast of thought,  
And enterprises of great pith and moment  
With this regard their currents turn awry,  
And lose the name of action.*

John Dodds whizzes through Hamlet's soliloquy in a record 30 seconds. Epson's new printer, the LQ2500, does it in just 13. Speech! Speech!

**EPSON**

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Bitter election prompts battered Sir Joh to campaign even harder

From Stephen Taylor Brisbane For a politician who is said to be on his last legs, Sir Johannes Bjelke-Petersen, aged 76, peasant farmer, fanatical aviator, lay-preacher and self-confessed "fascist dictator of Queensland" looks in good shape.



Sir Joh, reacting coolly under fire. \$145,000 (about £55,000), he went on yesterday to suggest that the Opposition was in some way corrupt by being sympathetic to the "poker machine lobby" which wanted to import the kind of criminal activity common "down south".

boundaries which mean that a party which won outright parliamentary control in 1983 with 39 per cent of the vote compared with 44 for Labor, now needs only 36 per cent to retain it.

Watchdog for rights in Pakistan

From Hasan Akhtar Islamabad Religious minorities, women and political opponents are the principal victims of rights violations in Pakistan, a conference in Lahore said at the weekend.

Famine in Bangladesh

Dhaka - Eight children have died of starvation in the past two weeks in northern Bangladesh, and about 200 people suffering from malnutrition are reporting deaths at local hospitals as a result of an acute food shortage, the Bengali-language daily, Sangbad, reports (Ahmed Fazi writes).

Thai caution at communist overtures

From Neil Kelly Bangkok "When the head moves the tail wags," said the Thai Foreign Ministry official. He was referring to the consequences of the Soviet Union's recent call for closer ties with Asia, and the possibility that it might produce better relations between Thailand and the communist countries of South-East Asia.



The 18-month-old Peruvian baby, Agneta, reunited with her aunt after being released by the Swedish police.

Swedes defend baby's arrest in terrorism raid

From Christopher Mosey, Stockholm Swedish police yesterday defended a "common sense" arrest of an 18-month-old baby, daughter of a suspected Peruvian terrorist.

Evidence of video recording admissible without the tape

Taylor v Chief Constable of Cheshire Before Lord Justice Ralph Gibson and Mr Justice McNeill (Judgment October 27) Failure to produce in court an original video recording which purported to show a person committing an offence, did not render evidence of the contents of that video recording inadmissible.

although the video recording itself was admissible, the evidence of the police officers was inadmissible, the reason being that they were not giving evidence of what they saw directly.

Licensed taxi parked unlawfully on hackney carriage stand

Rodgers v Taylor Before Lord Justice Ralph Gibson and Mr Justice McNeill (Judgment October 23) An offence was committed under section 5(1) of the Road Traffic Regulation Act 1984 and the exemption provided by article 5(1)(c) of the City of Gloucester (Eastgate Street) Order 1982 was inapplicable where a licensed hackney carriage was waiting at an authorized hackney carriage stand for purposes other than operating as a hackney carriage.

Proving intention

Regina v Williams (Clarence Ivor) At the trial of a defendant charged with making a threat to kill, contrary to section 16 of the Offences against the Person Act 1861, evidence of previous history was admissible in tending to prove that the defendant intended his words to be taken seriously.

which R v Ball (1911) AC 47 was referred to as "dubious authority". Accordingly their Lordships had re-examined Ball in the light of the authorities.

ENTERTAINMENTS section containing various theater listings, concert schedules, and performance notices across multiple columns.

leo recording about the tape... unlawfully... age stand... intention

THE ARTS

Archaic charms

With his Bob Geldof smile, his trim bowler and his telegram speech, Simon Callow returned for a third series of Chance in a Million (Channel 4)...

Later, on the same channel, Oil reached the end of its lengthy pipeline...

The final episode, The Global Gamble, contrasted the expectations of Kenya with those of California...

Meanwhile, Mrs Harlem Brendland (again) banged the gong for research into alternative forms of energy...

Martin Cropper

Primitive in image but professional in technique

GALLERIES

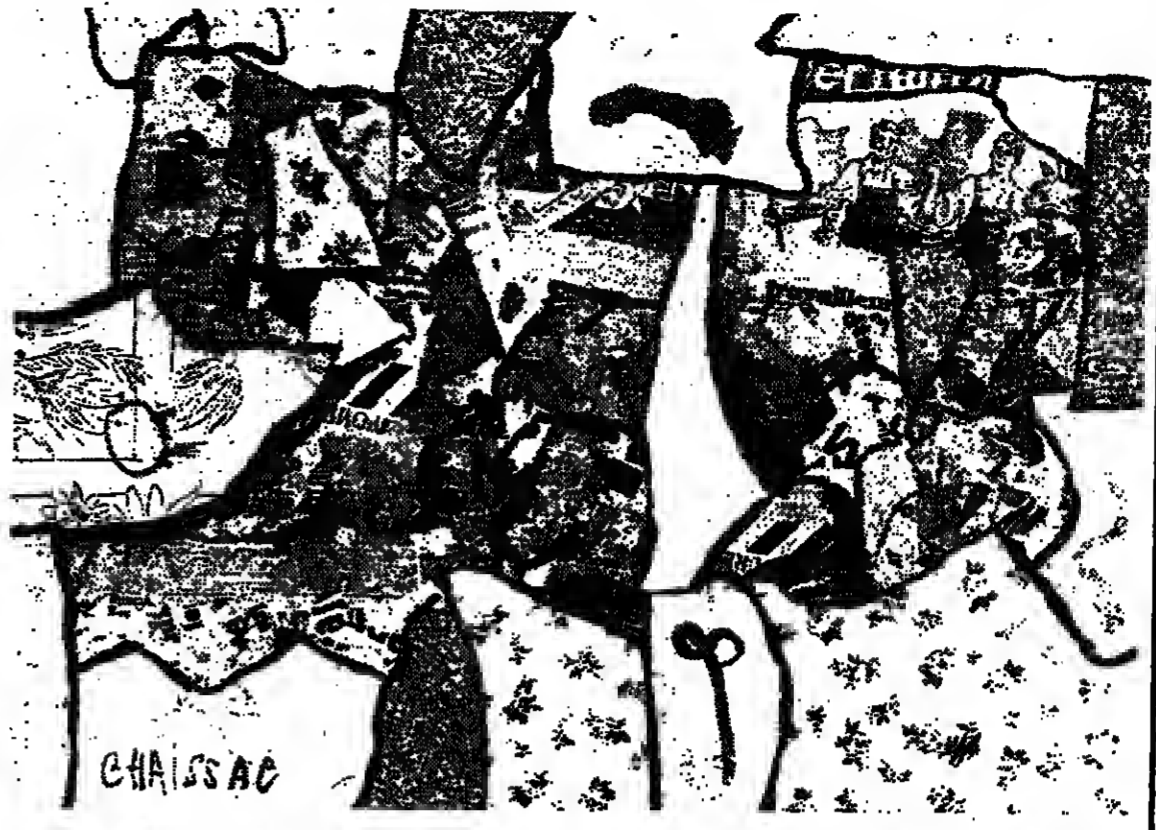
Gaston Chaissac Fischer Fine Art

Henri Goetz Fine Art Associates

Nina Hamnett Michael Parkin Fine Art

Art.Brut, Chaissac was already more or less a professional, moving almost exclusively in artistic circles...

His sense of colour is much more vivid, and his draughtsmanship is a lot more confident and unaffected...



A nice sense of the artists' mind controlling arbitrary materials in Gaston Chaissac's Collage sans visage...

master, he was not joking: what he learnt was not the superficial mannerisms but the essential nature of artistic activity...

Denis Hooker's new biography of Nina Hamnett (Constable, £15) dubs her 'Queen of Bohemia'...

John Russell Taylor



Richard Morrison meets the soprano Helen Field (right), who sings Nedda in English National Opera's new production of Pagliacci...

Living the part as an essential element of self



If there can be "conviction politicians" there can surely also be conviction singers - performers who live and breathe their belief in an operatic role as much as sing it...

It is nothing left over. Luckily, her husband knows all about opera's pressures, he is an operatist in the WNO orchestra...

LJERICA NJERS New Ceramics With Yggdrasil Books Daley 10-6: Until 12 Nov Foyles Art Gallery 113-119 Charing Cross Road London WC2

CONCERTS

Purcell-Britten Prize Snape Maltings

Four young musicians of character were thrown up by the third Purcell-Britten competition for concert singers...

Hilary Finch was given a more inward tension and sense of menace to contrast with the exultant 'Maidens of Saari'...

Philharmonia/Salonon Festival Hall

The four orchestral Legends of which 'The Swan of Tuonela' is most often performed alone, were for Sibelius something of a substitute for an intended opera...



Gifts in ideal balance: the winner, Lorna Anderson

The films of old have a lot to recommend them today, as the Pordenone Festival has just emphasized: David Robinson reports

Golden silence

The 'Thames Silents' presentations of classic silent films with live orchestral accompaniment are proving an impressive cultural export...

Like the Thames Silents, Pordenone is part of a larger cultural phenomenon, the widespread current reassessment of the legacy of the silent cinema...

Noël Goodwin

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It's time for aid that PREVENTS hunger.
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# Struggling to save the next generation



**AFRICA'S NEW AGONY**

Although it was in Uganda that the Aids virus was first recognized, some scientists trace its roots to the nearby state of Burundi, where the disease is now an epidemic. In the second of a three-

part series, Thomson Prentice assesses the problems facing this poor but beautiful country in its struggle to control the plague

## Part 2: Prevention versus promiscuity

In the sunlight, a herd of goats grazes on the thin grass of the forecourt of the Foream Clinic in Bujumbura, capital of the central African state of Burundi. Chickens peck along the open veranda of the clinic, where a handful of laboratory staff check blood samples every day for traces of "Slim" — the virus known to the West as Aids.

"Don't ask me how big the Aids problem is," a doctor says angrily. "Don't ask me if it's a disaster. All I know is that it is here, it exists, and the only thing that matters is trying to prevent it spreading."

A nurse lifts an emaciated child on to a set of battered bathroom scales rigged up on a wooden frame. The child clutches feebly at the rail, crying. His weight is recorded along with the details of his condition — chronic diarrhoea, which may or may not be connected with his sero-positivity to the virus.

His mother lifts him up to her back, wraps the fold of her dress around him and begins walking home to the rows of crumbling, tin-roofed cabins that make up a huge suburb of the city.

First recognized in nearby Uganda, "Slim" causes severe diarrhoea and drastic weight loss, usually of more than 20lb. It cannot be treated and kills within a year.

Unknown thousands of men and women in Burundi, and many of their children, are infected with the virus. Hundreds are dead or dying from the disease in a variety of forms, and the problem facing

this tiny, poor but beautiful country is how to control the epidemic before it becomes a disaster.

It may already be too late. "There is nothing we can do for them," says a doctor at the Prince Louis Rwagasore clinic, a hospital named after an assassinated former ruler of Burundi. "We don't have the drugs or facilities to offer much beyond basic palliative treatment."

"Most people don't want to come to a hospital to die. Instinctively they go back to their families, to their villages. To them, Aids is nothing special. It's just one more disease to die from, like tuberculosis or malaria."

"What we are trying to do is

**'We are trying to tell people not to indulge in promiscuity'**

save the next generation. Telling people that they could die from a sexually transmitted disease is unlikely to have much impact. They think it's just the church preaching morality to them.

"But if we can tell women that they may give birth to infected children who will die because of parental promiscuity, there may

be a chance of changing their behaviour."

Children are born with the virus, acquired in the womb of their infected mothers. Infants become infected through medical injections with syringes that are used time and time again without proper sterilization.

Across the road from the clinic in Bujumbura, the chief medical officer of Burundi, Dr Cassien Ndikumana, sits sweating under a spinning fan at a desk piled high with files.

The telephone rings so often that finally Dr Ndikumana takes it off the hook. "Aids is not a very big problem in Burundi," he says. "Tomorrow, yes, it will be serious. But today, there are many other problems demanding my attention."

Burundi is a former Belgian colony of about five million people, bounded by Lake Tanganyika and Zaire to the west, the mountains and tropical forests of Rwanda to the north, and Tanzania to the east and south. It is the very heart of central Africa, and at the core of the Aids epidemic that stretches right across the continent.

Some scientists believe that the Aids virus originated somewhere among these majestic hills and lush valleys, mutated perhaps from the African green monkey, possibly carried unwittingly for generations among the Hutu peasant farmers or the rival Tutsis who now rule Burundi.

Over the past 20 years, as huge stretches of the land were ex-

hausted by farming, many thousands of Burundians, among them those who may have been symptomlessly carrying the virus, drifted to the capital, Bujumbura, in search of work.

They gradually lost some of their rural village traditions and codes of conduct. Men who left their families behind were able to

marry again — polygamy is a way of urban life — and form countless liaisons with women, who became used to being discarded after they had borne a child or two.

Bujumbura began to sprout "music bars", where indulgent owners roared back rooms by the hour or the night. Girls, who learned that prostitution was a

good source of income as any in the overcrowded town, became regulars in search of clients.

The town built a couple of big hotels of international standard to cater for the many business travellers from neighbouring African states. Bujumbura is a stopping place on the central African flight paths to and from Nairobi and Kinshasa.

There are big colonies of prostitutes in these two capitals, and Kenyan and Zairean businessmen expected to find similar entertainment in Bujumbura. So too did the French, German, Belgian and occasional British travellers. They found them easily enough. If they didn't go looking, the girls would turn up at the poolside bar of the Novotel or the Source du Nil.

Dr Ndikumana believes that Aids was brought to Bujumbura by such businessmen, or by immigrants from Rwanda and Zaire. Evidence of infection has been found among 60 per cent of Nairobi prostitutes and in up to 88 per cent of the "street girls" of Kinshasa. In neighbouring Rwanda, 43 per cent of Aids patients studied were prostitutes. Figures in Burundi are not made public.

"We are trying to tell people not to indulge in *ragabond sexual* — promiscuity — and to have just one partner," says Dr Ndikumana. "But this is very difficult here. It is not the tradition. To change people's habits, well, it can't be easy. Could it happen in your country? In the United States?" He smiles wearily.

Hospital without hope: the Prince Louis Rwagasore clinic, Burundi, where drugs are in short supply and doctors admit that they can offer little more than palliative treatment

**Don't ask me how big the Aids problem is. Don't ask me if it's a disaster. All I know is that it is here, it exists, and the only thing that matters is trying to prevent it spreading**



Next in line: the children will suffer from their parents' liaisons

"You see the size of the problem, don't you?"

The Burundi health authorities have had to be convinced themselves by European specialists that urgent measures are necessary. Slowly, for cumbersome bureaucratic reasons cannot be hurried, blood screening is being introduced, and a public health campaign is being prepared.

Overworked doctors and nurses are struggling in Bujumbura to implement new regimes of hygiene, such as sterilizing needles and syringes after use on each patient, which may be standard practice in Europe and the US, but are novelties in a country where traditional tribal medicine still flourishes and ancient remedies are often preferred to "modern" treatments.

It may be Burundi's tragedy that the incoming jets at Bujumbura airport have helped to destroy the immunity that the country's previous remoteness had perhaps ensured. It may be part of the world's tragedy that those same planes carry away the seeds of infection, to be planted on foreign soil.

**TOMORROW**  
**How Kinshasa became the world's most dangerous city**

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Man-made shelters in the wild promise hope for this threatened species

Few creatures have declined in lowland Britain so dramatically and to such universal lament as the otter. So much so, that for many naturalists the sight of *Lutra vulgaris* is an English river remains their principal unfulfilled ambition.

Yet there is evidence that the otter is returning. A number of current projects support naturalists' hopes that the species could become re-established in areas where it was virtually wiped out in the 1950s and 60s.

To survive and flourish, otters need regular stands of trees, like beads on a necklace, rather than continuous cover. Radio tracking has shown that dominant males range over 25 miles of waterway, in a territory containing two juvenile males and a female of breeding age. They use the river as a highway, fish in dykes and side channels and employ more than 30 different holts and shelters. Fifty-three per cent of their time is spent in woodland.

The right habitat is obviously important, but naturalists now believe that artificial holts could play a key role in enticing the otter back to areas where it has died out. These man-made living areas are built from masonry rubble or logs, covered with turf and debris, and contain tunnels and cavities just like those that otters would fashion for themselves.

Three years ago, the Otter Trust supplied stock to create three breeding units on rivers in East Anglia, an area where the otter population had been particularly devastated. Litters are now being successfully raised there.

Over the past three years, too, the Severn and Trent Water Authority has been planting the banks of the rivers Severn and Wymore where they join above Shrewsbury. The otter population is expanding in the upper reaches of both rivers.

In the East Midlands, the Bedfordshire and Huntingdonshire Wildlife Trust this year began a project to locate suitable habitats and sites for artificial holts on the rivers Nene and Ouse, where there are occasional isolated sightings.

Over in West Wales naturalists have built holts on the rivers Tywi and Western

Cleddau, and the Vincent Wildlife Trust and the Otter Trust, in conjunction with the Nature Conservancy Council (NCC), are establishing other havens on other rivers in England.

Otter numbers fell sharply in the 19th century, recovered in the 1930s and 1940s, then slumped again. The causes of this post-war decline are still not clearly understood, but the use of pesticides in cereal dressings and sheep dips is strongly suspected. In addition, many hundreds of miles of otter habitat were destroyed by publicly funded agricultural improvements and brutally thorough river engineering to prevent flooding.

The NCC first identified the dramatic slump in otter numbers in a survey in 1977, which showed virtually none in the Midlands and only a few in the south and east. Otters are more widespread in Wales and northern England and there are good populations in Scotland, although only in the northern and western isles did the NCC consider numbers to be normal.

The survey was repeated in 1984 and 1985 in Wales, showing a general improvement in numbers. A more recent study now being compiled in England shows a rise in the West Country population. The biggest disappointment is in East Anglia, where the decline has continued. However, numbers might now be rising in the east East Midlands.

"I'm cautiously optimistic," says Dr Don Jefferys, the NCC's otter expert. "It should be possible to bring the otter back to places where it has been lost. But it will be a long time, if ever, before it returns to Britain, south of the Highlands, in the numbers we used to know."

**Gareth Huw Davies**  
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**Now it's Dallas-sur-Loire**

British viewers will soon be treated to the steamy side of chateau life in a French soap opera

The origins of the soap opera *Dallas* may be traced to 19th century European literature, and specifically to the episodic social dramas of Balzac, Dumas and Dickens, according to Jacques Dercourt, a French television producer. The French are well qualified, therefore, to draw on classical traditions in creating their own version of "le soap".

British viewers will be able to assess the result next February, when Channel 4 begins broadcasting *Châteauvalon*, a 26-part serial tracing the political and sexual intrigues between two rival families in the Loire valley.

Launched early last year, the £4.2 million production has proved more popular in France than the American import, with a regular audience of 15 million. M Dercourt, the associate producer of *Châteauvalon*, attributes this success to realism: "*Dallas* and *Dynasty* are fairy tales. Their flashy characters talk, eat, sleep and dream of wielding power to acquire vast amounts of money. In *Châteauvalon*, power is an end in itself. The scandals that ensue are the stuff of daily life."

The principal characters of "*Dallas-sur-Loire*" are drawn from the Berg family, ruled by an elderly patriarch, Antonin, who owns an influential newspaper, and the Kovalskis, a Yugoslav immigrant clan clawing their way in power with a construction empire.

Their rivalry is laced with scandal — an illicit love affair with a senior politician, a

**CONCISE CROSSWORD NO 1091**

ACROSS

- Position (6)
- Berwick river (5)
- Nip (3)
- Extra (13)
- Judge (4)
- Mountain test (7)
- Seamed milk coffee (10)
- Tool sharpening machine (10)
- Ship's complement (4)
- Bone dry (4)

DOWN

- Foot treatment (8)
- Long skin (4)
- Thick beef fillet (13)
- Mountain goat (4)
- Moorling rope (8)
- Stiff fabric (7)
- Foreign (5)
- Road stones (4)
- Cowardly (6)
- Retribution seeker (7)
- Spanish comrade (7)
- Tangle (4)
- Affix (13)

SOLUTION TO 1090

ACROSS: 1 Apple 4 Trestle 8 Ruse 9 Minimal 18 Secluded 31 Gong 13 Amor Patriae 17 Inns 18 Feasible 21 Zionist 22 Drive 23 Genes 24 Rogue

DOWN: 1 Arrest 2 Pans 3 Cheques 4 Temperamental 5 Elna 6 Tombole 7 Entology 12 Crusader 14 Monsoon 15 Zigzag 16 Revue 19 Bring 20 Pile

FASHION by Suzy Menkes

The camel corps gets its just deserts

Camel coats used to be associated with twinsets, tweeds and pearls. But now, worn with black, they are smart, young, sophisticated and city slick, and sharply tailored for high style

It is a long way from the desert watering holes to a chic West End restaurant. But the camel — that most noble and ridiculous of animals — has finally become city slick. The camel coat is the winter cover-up of the season and a high fashion garment. It is seldom woven from the brushed belly of a genuine animal but the softness, luxury and rich golden colour have been recreated in wool in the spirit of the camel-hair coat. And it is that spirit that has changed.

The nomadic trail that has brought the camel coat to high fashion has gone by way of the Grand Tour and the English countryside. The camel coat's earlier brushes this century with fine ladies (and gentlemen) has mostly been as part of country life. It was teamed with tweedy checks, worn with sludge green twinsets and pearls, or used as a travelling overcoat like a perambulating car rug.

The way to wear camel today is in the city and with black. A roll-neck sweater, leggings and flat suede slippers give camel a new youthful image. Worn snuggled over the little black dress, it has the sophistication of fur. The camel coats are even changing colour, from darkest honey to palest beige, with the lightest the most luxurious. For a more classic look, all these shades of camel work well with navy blue or grey flannel.

The news is not in colour but in line. The sharpest shape — but one that has barely filtered through at mass market prices — is the Swirl. It is cut wide at the shoulders, fitted lightly to the waist and fans out into a big skirt in a loose reworking of the more princely princess line.

The inspiration for the full-skirted coat is the Russian ballet, not the Russian Steppes. It is worn with flat pumps and ski pants rather than with high-heeled boots and Anna Karenina accessories.

The alternative winter coats have been around for several seasons. The cut is generous, taken from a raglan shoulder and deep armholes to a mid-calf hem that tapers in. The shawl collar, usually fastened very low at the waist below bold lapels, is the popular shape.

It looks newest with velvet or furry facings and cuffs and is designed to cover up not only a tailored oversized jacket but also a mid-calf skirt. It will feel draughty over a skinny-fit jersey dress or an evening outfit.

The wrap-coat, belted at the waist like a dressing gown, has similar pluses and pitfalls. That, too, will fit easily over winter clothes and looks nonchalant and classy at night over anything but a full-length evening dress. But it will not hold together in the wind and demands free hands to clasp the buttonless front. It is just not the ticket for waiting at a bus stop or plodding home with the shopping.

If you want to button up your overcoat you will need a trench, cut on softer lines than the officer-and-gentleman's double-breasted uniform, but still with the military detailing — silver or gilt buttons, buckled belt and maybe epaulettes. Fashion pointers are a well-added shoulder and the crutched dropped armhole to enable the trench to fit over clothes without constricting.

But fashionable clothes are fitting tighter and more fitted. A cloth coat is now such a major investment that it is



Above: The Swirl — double-breasted full-skirted clotted cream wool coat, £275 by Catherine Walker for the Chelsea Design Company, 65 Sydney Street, SW3. Black roll-neck jersey tunic, £94 by Nicole Farhi from her shops in Fenwick, New Bond Street, W1; Harvey Nichols, Knightsbridge, SW1; Nicole Farhi, 37 James Street, Herrogate end 6 Market Street, Manchester. Velvet come hat, £23 by Andrew Wilkie from Whistles, 12-14 St Christopher's Place, W1 and branches. Bold metal brooch, £25 by Pellini from Harvey Nichols, Knightsbridge, SW1; Gallery 28, Brook Street, W1; Style, Hanley-in-Arden, Warwickshire, CV35. Black suede pumps with pointed toes, £64.50 from Charles Jourdan, 39-43 Brompton Road, SW1

Left: Brushed and wrapped — llama coat, £225, and flannel grey lambswool sweater, £75, both by Mark Miller from Fortnum and Mason, Piccadilly, W1; Liberty, Regent Street, W1; Cliché, Beaconsfield. Coat also Madeline Ann, Southall. Tortoiseshell hoop earrings, £30 by Pellini from Fortnum and Mason, W1; Roberts, Christchurch, Dorset and Vania Jesmond, Swansea. Black suede buckled shoes, £85 from Johnny Moke, 386 King's Road, SW10

Far left: Camel trench buttoned coat £429 from Aquascutum, 100 Regent Street, W1. Black polo-neck sweater, £94 by Nicole Farhi from Fenwick, New Bond Street, W1. Leggings, Charles Jourdan. Camel jersey turban, £3.50 from the Hat Shop. Black suede shoes, £64.50 from Charles Jourdan, 39-43 Brompton Road, SW1

Make-up by Debbie Bunn

Hair by Joffa for Pierre Alexandre, 17 North Audley Street

Photographs by MIKE OWEN

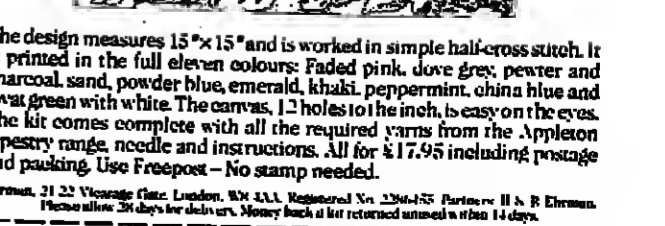
important to think ahead — especially to the wider skirts that will be in the shops this time next year. A slightly fitted coat, generously cut but shaped rather than dead straight, would be a wise strategic buy.

Genuine camel-hair and other luxury materials like llama, which is the star fabric this season, start from about £450. These are the coats that give warmth without weight, as does cashmere which is a princely fabric and a foolish buy at pebbled prices.

A NEW KIT BY SUSAN SKEEN

EHRMAN TAPESTRY

This new kit has been designed exclusively for us by Susan Skeen, one of Britain's most accomplished needlework designers. The rich patterning is reminiscent of Victorian tapestry but her colours are much lighter. The three birds in pale shades of grey and white are on a china blue background. They are surrounded by a wide and lush floral border: Sandy yellow, blues, greens and pinks. The tapestry has the feel of a rich chintz and would go equally well with modern or traditional furnishings.



The design measures 15" x 15" and is worked in simple half-cross stitch. It is printed in the full eleven colours: Faded pink, dove grey, pebble and charcoal, sand, powder blue, emerald, khaki, peppermint, china blue and low green with white. The canvas, 12 holes to the inch, is easy on the eyes. The kit comes complete with all the required yarns from the Appleton tapestry range, needle and instructions. All for £17.95 including postage and packing. U.K. Freepost — No stamp needed.

To: EHRMAN, FREEPOST, LONDON, W8 4BR. Please send me... tapestry kits at £17.95 each. I enclose a cheque/PO made out to Ehrman for £... (total) Name: Address:



Dress of the Year

The dress in which Diana had the vapours in Vancouver made a return appearance at yesterday's Women of the Year lunch. The Princess of Wales, in her slender cream jersey Victor Edelstein dress, hit the right sartorial note in a gathering of women eminent for achievement rather than appearance.

PEOPLE

Britain selling his "young diffusion" range. Fashion's entrepreneur Peder Bertelsen currently co-backs the two London shops of Valentino, whose royal and loyal clients include Queen Noor of Jordan, Roger Moore's wife Luisa and that one-time biggest spender of all, Imelda Marcos.

and today for... copy of our latest colour brochures... U.K. TOP QUALITY LADIES' WOVENWEAR... full range of leading brands, LUXURY MILKWEAVE & NEEDLEWEAVE available by post OSOLEY & JENSON, O. Box 65, Westcliff-on-Sea, SSO 7ET, tel: (0702) 334188

Advertisement for 'How to wash' and 'Mas-sur-Loire' with various text and graphics.







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## CONTINENTAL DRIFT

Sir Geoffrey Howe flew to Luxembourg yesterday, more in hope than expectation of drilling Britain's eleven European partners into taking unified action against Syria. Experience has taught that it is hard enough to find common economic interests among twelve nation states, let alone a political consensus. To persuade them to take common action against a third party, with whom they have had differing historic links, would require strength and commitment of which there is so far little sign.

The difficulty over trade sanctions is the familiar one — that some have more to lose than others. With £81m exports and £79m imports to and from Syria last year, Britain was Syria's sixth highest trading partner from within the Organisation for Economic Cooperation and Development (OECD) — with only six per cent of the market. By contrast, the West Germans (the biggest) had 17 per cent, Italy 15 per cent and France 12.5 per cent. Reports (officially denied in Paris) that France is about to conclude a multi-million franc arms deal with Damascus exemplify the difficulties that Britain faces.

France again has eight of its nationals held hostage by Syrian-backed groups in Lebanon. It is a fact of life that foreign policy is influenced by such considerations. In Syria's case moreover there is the argument that it remains a powerful force in the Middle East. It is commonly said that peace cannot be secured in the Middle East without Syria's blessing or even connivance. For Europe to sever its connections with Damascus would diminish its influence in the Levant and any role it might

aspire to in the peace process. These arguments are familiar and have so far proved decisive in determining Western policies towards Syria. President Assad, as the Soviet Union's chief surrogate in the region, has led something of a charmed life. Even the Americans have found it more convenient to target Colonel Gaddafi in their lonely war against international terrorism, not just because he has looked more culpable but because he has had fewer friends.

These arguments have so far been accepted because the Syrian connection with terrorism has always been only half-proven. The evidence has been circumstantial and, in the face of pious denials from Assad, it has been convenient for most Western powers to let their case rest.

The court case which ended in London last week, however, has changed all that. The Foreign Secretary travelled to Luxembourg armed with incontrovertible proof of the complicity of members of the Syrian embassy in the plot to blow up an Israeli airliner with some 300 people on board. While its officials may not have been the front men, they provided the infrastructure for Nezar Hindawi and his colleagues and would seem to have been deeply involved in the planning.

It is not as if this has been the first occasion. Bombs which have exploded within the last twelve months in West Berlin, Rome and Madrid seem to have a Syrian connection. At the very least Assad has allowed terrorist organizations to maintain headquarters in Damascus, and the evidence now collated in Britain seems to confirm that their involvement is far deeper than that.

## Universities rebut industry gibe

From the Rector of Imperial College of Science and Technology. Sir, I read your report (October 23) on Mr Kenneth Baker's encounter with the House of Lords committee on the state of research and development with a growing sense of puzzlement. The fact that there are many who are as yet unaware of the extent of the collaboration between universities and industry is not news; that, evidently, Mr Kenneth Baker is of their number is a painful surprise.

This is the more so since, in a previous embodiment, he has himself done much to engender new forms of collaboration, notably in the creation of the Avrey Initiative in the furtherance of information technology, which, I am quite sure he would agree, received total and enthusiastic backing from the university community. Is this visible reality all square with his suggestion that... there has [not] been very much opening of doors into the ivory towers?

Universities appreciate that they must do their bit to explain the extent to which both their applied and basic research is just that — applicable to industry and commerce. It was with this in mind that the University of London recently staged a major exhibition — "The Science for Industry Fair" — to trace the path from university creativity to industrial products.

It showed the range and diversity of applied research in applied earth sciences, biomedical engineering, biotechnology, information technology, marine technology, materials science, pharmaceuticals.

It was opened by her Royal Highness Princess Anne; it was seen by a large number of industrialists in the evenings; by 8,000 schoolchildren, who also attended a series of special lectures. Mr Baker had planned to come, but unhappily, was prevented from attending at the very last moment.

The University of London, this year celebrating the 150th anniversary of its foundation, has, right from its inception, sought partnership with industry. The university system as a whole has responded with great vigour to the growing need, a response which has imposed strains on the infrastructure which are hard to sustain.

None the less, we are pursuing even greater and wider interaction with industry and commerce. We are happy to discuss with Government any additional means by which we might further develop collaborative university-industry research. Perhaps, though, we could agree that ivory towers are quite extinct — at least within the university system.

Yours faithfully, E. A. ASH, Rector, Imperial College of Science and Technology, Prince Consort Road, SW7, October 27.

## Fairer treatment for archaeology

From the Reverend Canon John Nürser.

Sir, The correspondence on the financing of rescue archaeology that has appeared since the description of the excavation of Maiden Castle (September 3) needs supplementing from our experience in Lincolnshire.

The costs of rescue archaeology in a county such as Lincolnshire — large and hugely rich in archaeological sites, but with low rateable values in the county and scanty local funds — are the same as anywhere else, but the proportion they might make of a developer's budget is dauntingly and unrealistically high.

It is not easy to see a way forward. Deep ploughing and drainage schemes in the fens, necessary urban development in Lincoln itself, mineral extraction, and other processes destructive of archaeological evidence — these all present dangers on a scale with which the resources available even in past years simply cannot cope.

There is little prospect that the nation as a whole will fund for archaeology what it will not fund for its own living in ivory towers.

I reflected for a moment that it is Government ministers and Civil Servants who do not live in "the real world" and get on with my work for the day.

Yours faithfully, L. FINKELSTEIN, Dean, School of Electrical Engineering and Applied Physics, The City University, Northampton Square, EC1, October 23.

From the Secretary and Registrar of Southampton University. Sir, The Secretary of State for Education and Science has recently given evidence to a House of Lords sub-committee and if he has been accurately reported by your political staff I fear that it is he, rather than universities, who is living in an ivory tower.

Far from universities being reluctant to set up links with industry and other outside bodies, they have been doing so effectively for many years. In Southampton's case, for example, out of a total income of £52 million in the year ended August 31, 1986, no less than 29 per cent was derived from outside research grants and contracts, the income from our 19 industrial advisory units and income obtained by other departments for services rendered to non-university bodies.

This income, in both cash and percentage terms, has been steadily rising over recent years and it is a worry that the secretary of state does not appear to know this.

Yours faithfully, D. A. SCHOFIELD, Secretary and Registrar, The University, Highfield, Southampton, Hampshire.

## Letters to the Editor

From Prof L. Finkelstein, FEng. Sir, I am a typical engineering academic and this has been for me a typical week. There were a number of incidental distractions from my tasks for the week, which were to teach engineering design and research into design for safety.

On Sunday, I finished attending a weekend conference in connection with my duties as a scientific adviser on civil defence.

On Monday, I showed to a Government minister the work on computer-aided design and robotic vision of the research centre which I direct and explained to him our many industrial contracts.

On Tuesday, I was at my professional institution to progress further a programme of action to promote and advance the practice of management and design.

On Wednesday, I attended the annual general meeting and meeting of the board of directors of an industrial company for which I am a non-executive director.

On Thursday morning I read in *The Times* that the Secretary of State for Education and Science has "accused universities of living in ivory towers".

I reflected for a moment that it is Government ministers and Civil Servants who do not live in "the real world" and get on with my work for the day.

Yours faithfully, L. FINKELSTEIN, Dean, School of Electrical Engineering and Applied Physics, The City University, Northampton Square, EC1, October 23.

## Listing procedure

From the Secretary of the National Association of Local Councils. Sir, I assume that Dr Black (October 17) is asking for a legal right of appeal against the listing of all types of preserved sites, because he knows of cases where the authority, in deciding to list the site, has made a wrong decision. It is, however, equally possible to make the wrong decision by not listing a potential site and there is no appeal against that refusal, which can be as important as a wrong listing.

The parish, town and community councils represented by this association, have over many years sought a right of appeal against decisions by planning authorities which permit development, or refuse permissions to properties, where the local community is strongly opposed to the proposed changes in their environment, and where the changes will damage that environment.

If there is to be an extension of rights of appeal for individuals who are affected by decisions of listing authorities it is as vital to the general public good that there should also be proper permission for appeals against those decisions which are contrary to the wishes and interests of the local community.

Yours faithfully, JOHN CLARK, Secretary, The National Association of Local Councils, 108 Great Russell Street, WC1.

## Lure of Einstein

From Dr I. W. Parsons. Sir, Dr Wilek's contention (October 20) that "None of the real technical achievements of our age are based on the theory of relativity or any similar speculation" simply defies belief.

It would be nearer the mark to say that all the main technological achievements of the age (e.g. atomic power, both fission and fusion; some lasers, and the majority of their large-scale frequent users; and a number of the everyday quantum-mechanical semiconductor devices) rely wholly or in large part upon phenomena whose understanding may be approached only via relativistic speculation.

This is not to say, of course, that any deep understanding of the theories of relativity is usually required for the construction and operation of such devices; the great Architect of the universe so arranged matters that, e.g., an atomic bomb works. The point is that no one would have thought of building atomic power stations without the insights that relativity brings to us.

Yours sincerely, I. W. PARSONS, Department of Chemistry, The University of Birmingham, Birmingham.

## ON THIS DAY

OCTOBER 28 1899

No Popery was an old cry, but Roman Catholicism had recently been given fresh impetus by the arrival of thousands of French emigrés and the passing in 1828 of the Catholic Emancipation Act. Spiritual revival was in the air. The Protestant Reformation Society was established in 1827 and in 1848 the Protestant Alliance was founded "expressing the errors of Roman Catholicism, Anglo-Catholicism, and modern error" in the words of the Protestant Dictionary. Irish immigration into Liverpool had not reached the level it did during the famines of the 1840s, but that city was nevertheless a hotbed for the militant Protestant.

## FORMATION OF A NEW PROTESTANT ASSOCIATION IN LIVERPOOL — GREAT MEETING.

LIVERPOOL, Saturday. Last night a great display of Protestant feeling was made in this town on the occasion of the formation of a new Association, having for its object the promotion and encouragement of Protestant principle in the rising generation. The society was formed in consequence of the exertions recently made by the Papists to propagate the delusions of their religion among the young people of the community. The Roman Catholics of Liverpool boast that they are nearly 100,000 strong in the town, and that their numbers (in consequence of the almost Royal countenance given to them) are daily increasing. They have recently established what they term "A Protestant Society", the real object of which is to obtain power in the local legislature, by subscribing funds for the purpose of paying the rates, &c., of the lower classes of Roman Catholics, and by all means in their power to encroach upon the established church and reinstate the tolerant reign of Popery.

The Association, which held its first meeting in the Music Hall last evening, was called into existence in the first instance by a few spirited young men and is designated "The Young Men's Established Church Society". It was one of the most numerous meetings ever held within the hall, it being so exceedingly crowded that hundreds surrounded the doors unable to gain admittance, and fears were entertained inside for the safety of the floors...

The most influential of the gentry, merchants, and clergy of the borough and neighbourhood appeared upon the platform. Mr. C. Stowell, M.P. for Liverpool, stepped forward, amid loud cheers, and said: "There was no person who had observed the course of events but must have perceived that the attacks that had been directed against the established church of the realm had been various in their mode and in their degrees of malignity. Some had talked of pulling down the established church in the vain hope of establishing a new one in its room. Others had wished to reduce it, for the purpose of degrading all modes of religion to the same dead level. Others again had shown an ardent desire to extinguish the light of religious truth, because their own deeds were evil; others, indifferent of religion altogether, had only political objects in view, and directed their efforts against the established church, because they thought it one of the first and strongest bulwarks of the state, and as it seemed that to pull down the one was the readiest and surest way to carry destruction to the other. (Loud cheers)...

Others, more insidious, had attempted to form a system of national education, of which religion was not to form a part; and nothing could be better calculated to succeed, if they allowed them to carry it into effect, in sapping the foundation of national religion, and banishing gradually the memory of it from the minds of the people. The Rev. H. McNeile then came forward amid loud cheers... The Rev. gentleman, having dwelt with considerable eloquence on the importance of adopting the spirit of the resolution, said that looking practically at the benefit, social and relative, of the nation, considered as a whole, they alleged that the national church was productive of more benefit than any other. It contributed more to the peace and safety, the morality and happiness, of the community, than the army, more than the navy, more than any courts of law, more than the magistracy, more than the police. The officers of human justice maintained the outward committee of the members of the community who were not influenced, who could not be reached, by the church. The church, however, preserved the great bulk of the community from giving the magistracy any trouble at all. If the church were extended as it ought to be by the Government and enlarged as it ought to be in itself, there would be little occasion for policemen. One true-hearted clergyman preaching the gospel of the grace of God, visiting the sick, and organizing the schools, prevented more crime than a hundred of the most active policemen in the kingdom...

## Mechanical aid

From Mr John Moy. Sir, Mr Alfred Black (October 17) who claimed a computer, is indeed fortunate. *Wicks' magazine*, when offering organized numbers in a prize draw, wrote not only to me but to Mr JAM.

I wrote to their computer saying I was Mr and that no Mr JAM lived at my address. Back came an offer addressed to Mr JAM Esq. (He/she didn't win anything either). Yours sincerely, JOHN ALLEN MARY, Amberley, Danes Close, Oxshott, Surrey.

## ECUMENICAL PEACE

To those without religious belief, the gathering of religious leaders at Assisi, at the invitation of Pope John Paul II, to pray for world peace, may strike a cynical note. After all, it can be argued that religion has caused more wars than it has ever stopped, and religious wars have been more ferocious and long-lasting than wars inspired by mere interest. Indeed, the task of confronting this contradiction is a painful duty for member of all religions. Since the Founder of Christianity numbers the Prince of Peace among his titles, however, it is a duty which falls upon Christians with particular severity.

It is fitting, therefore, that the leader of the largest Christian denomination should have taken the initiative. That so many should have accepted his invitation — from the Archbishop of Canterbury to the Dalai Lama, from Moslems to animists — pays tribute to the Pope's unique standing as a Christian spokesman to other religions, to the emphasis that different faiths increasingly place on peace, to the consciousness of past sins of neglect in this regard, and above all to the new fact of mutual respect among religions which not long ago saw in each other only darkness and error.

Yesterday they came together in prayer — though not, of course, to the same God. Moslems, Jews and Christians — despite considerable differences of theology — address their prayers to the same monotheistic Deity. He bears only a slight resemblance, however, to the gods of animists or Buddhists.

These differences can, of course, be reconciled. It is open to a Christian to regard other faiths as offering partial insights into a religious truth of which his own beliefs are the culmination. That is increasingly the tendency of modern religious thought. In effect, the Pope dealt with peace yesterday in exactly that spirit. "The challenge of peace... transcends religious differences," he said. But he added his own humble conviction that "peace bears the name of Jesus Christ."

But it would be self-deception to assume that this liberal attitude generally characterises the world's religions. For Islam was represented at Assisi by only two Imams, and the most prominent and influential teacher in Shia Islam, the Ayatollah Khomeini, is currently fighting a major war. Indeed, the concept of  *Jihad* , or holy war, has a prominence in the fundamentalist Islam now sweeping much of the

Middle East which contrasts strongly with the stress on peace of milder and less missionary faiths.

Even among the Pope's own flock, moreover, whenever the religious message of peace clashes with real tribal feeling, it seems that tribal feeling generally triumphs. The Pope's visit to Ireland was a success in many ways, but his appeals to halt the violence fell on deaf ears and the IRA campaign continued.

Religions in the vigour of youth have an intolerance of different opinions which leads naturally to conflict. When they develop the detachment which sees the value of other faiths, they have lost the compelling sway over the faithful which would once have enabled them to decree peace. That should not, however, be a counsel of despair so much as an incentive to greater effort. If the Pope's appeal for peace did nothing else yesterday, it saved lives in countries like El Salvador, Nicaragua, Chile, Morocco, Angola, and the Sudan where warring factions agreed to a cease-fire. And since the efficacy of prayer can never be fully known except to the God to Whom it is addressed, more than that may have been achieved.

Unfortunately, France is an exception. Under French law such compensation has not been available to foreign visitors unless a reciprocal treaty has been signed or the victim has a 10-year residence permit.

The Council of Europe Convention on Compensation for Victims of Criminal Injury, signed by Britain and France in October 1983, has not yet been ratified by their national parliaments.

Nevertheless, the British Criminal Injuries Compensation Board does, in fact, grant substantial compensation to victims of all nationalities, including several French, thus operating the spirit of the convention. The French Commission d'Indemnisation des Victimes d'Infracteurs has not yet followed suit.

It is deplorable that any government takes its obligations to protect the public from injury so lightly. A rapid ratification of the convention by all signatories is essential if tourism and business travel is to be undertaken with some peace of mind.

Yours faithfully, MADRON SELIGMAN, Micklehouse House, Nuthurst, Nr Horsham, West Sussex.

Incident in Verona. From Mr Madron Seligman, MEP for Sussex West (European Democrat (Conservative)). Sir, In his letter of October 15 on compensation for victims of mugging and terrorism at home and abroad, Edward McMillan-Scott states that criminal injury compensation boards exist in Great Britain, Eire, France and West Germany, which are available to nationals and visitors alike.

A kind of 'Church'. From the Right Reverend Patrick Rodger. Sir, I hope that the Conservative Party will be very chary of identifying itself with the kind of "Church" recommended by Mr Roger Scruton (October 21).

From his description, this is a Church whose creed is based upon property which does not believe in grace but solely in human merit and achievement which wishes neither to give nor to receive forgiveness, which teaches that the chief end of man is to look after No 1; and which holds that any help to the less fortunate must be proved cost-effective.

Whatever such a religion is, it is clearly one alternative to Christianity. And there will surely be others beside Christian electors who may notice this. Yours faithfully, PATRICK RODGER, 12 Warrender Park Terrace, Edinburgh, October 22.

Emergency call. From Mr H. W. Bees. Sir, There are an increasing number of people over 70 years old who live alone and who, sooner or later, are liable to become unexpectedly ill or drop down dead. Depending on when or where this occurs, someone (police, hospital, neighbour or stranger) may have the problem of deciding who they are and who is their next-of-kin.

I wonder therefore if a next-of-kin registry service could be established through the credit card system. Could not the providers of

Greyhound racing. From Mr P. A. Sweeney. Sir, Lord Newall's plea (October 11) for a greyhound betting levy must be ignored until a statutory board is set up to control the sport and end the prevailing jungle law. Greyhound racing had lost its credibility as a respectable sport long before the horse-racing levy was introduced and its demise cannot be attributed to the absence of another levy in addition to those that the tracks already extract.

Lord Newall boasts that his industry attracts a million more spectators than horse-racing does. This statistic must be viewed in conjunction with three others. There are twelve times as many greyhound meetings; there are now no more than 40,000 people who go to the dogs regularly; and more than half of these are owners.

Lord Newall tells us that 20 per cent of off-course betting is on greyhounds. The proportion of this which relates to evening racing is negligible. Greyhound off-course bets are almost entirely wagered on afternoon meetings when horse-racing is curtailed because of inclement weather and when the unfortunate greyhounds are sometimes exploited to race regardless of the condition of the running surface.

Bookmakers contribute about £1.5 million to his tracks for these meetings. They also pay the tracks as much as 50 times the price of admission money instead of the statutory fee of five per cent of price and they give one per cent of punters' winnings on behalf of the Treasury. Those who bet on the totalisator are obliged to hand over up to 17½ per cent to the tracks.

All these levies affect the pocket of that endangered species — the greyhound racegoer. Any further levy for the benefit of a selfish minority of promoters could not be justified.

Yours etc, P. A. SWEENEY (Chairman, Greyhound Council of Britain), Wheatfield, Church Lawford, Rugby, Warwickshire.

Friends here...

undeclared VAT man

Advertisement text on the left margin.





Pope's call for peace gets mixed reaction

By Nicholas Beeson

The call, inspired by the Pope, for a day of peace yesterday drew a mixed response from the world's trouble spots. In some of the world's longest and bloodiest conflicts...

World religions united in Assisi day of prayer

Continued from page 1. Then the third stage of the day restored dignity as the religious leaders walked in a series of small processions through the narrow streets to meet in the square beneath the basilica of San Francesco.



The Dalai Lama with hundreds of onlookers in Assisi before meeting the Pope at the start of the peace day.



Mother Teresa of Calcutta arrives for the ceremony.



The Archbishop of Canterbury embraces the Pope.



OF 43 AREAS OF CONFLICT, 14 TODAY OBSERVED A 24-HOUR TRUCE. 1 El Salvador 5 Morocco 8 Israel 11 Indonesia 2 Nicaragua 6 Angola 9 Lebanon 12 Cambodia 3 Colombia 7 Sudan 10 Sri Lanka 13 Philippines 4 Chile 14 South Korea

Frank Johnson in the Comm Skills founder a name unsaid

Opposition members returned to the House from their constituencies yesterday to confront the new issue of the hour: how to raise — on a day when the business on the order paper was successfully about energy policy, the funding of the arts, and regional development with special reference to Scotland and Wales — the subject of Mr Jeffrey Archer?

Today's events

Royal engagements: The Prince of Wales opens the fiftieth anniversary conference of the National House-Building Council at the Hilton hotel, 10.25.

Exhibitions in progress

Ecology and the electricity supply industry: National History Museum, Cromwell Road, SW7. Mon to Sat 10 to 6; Sun 2.30 to 6.

TV top ten

- 1 EastEnders (Thurs/Sun) 22.40m
2 EastEnders (Tues/Sun) 21.45m
3 Twenty Years of the Two Romies 13.00m

Roads

London and South-east: A3: Water main repairs at junction with Stag Lane, one lane only in both directions.

Weather

A west to southwest air flow covers the UK. 6 am to midnight. London, SE England, East Anglia, Channel Islands: Cloudy with occasional rain.

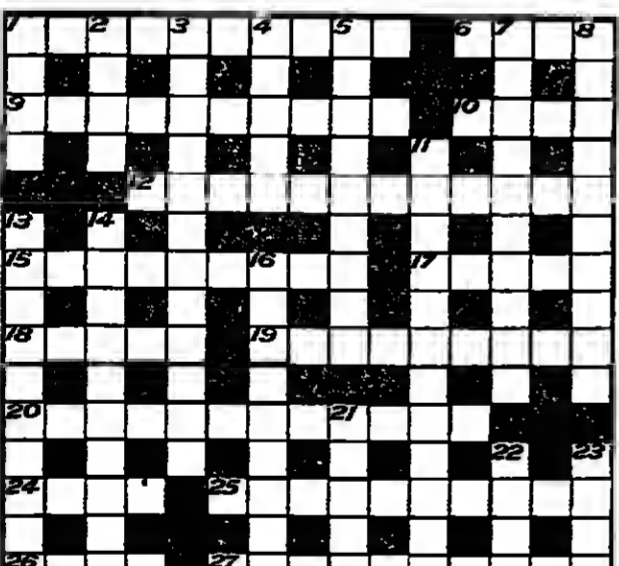
High Tides

Table with columns: TODAY, HT, FT, PW, MT. Lists high tide times for various locations like London Bridge, Aberdeen, etc.

Around Britain

Table with columns: Sun Rain, C, M, F. Lists weather forecasts for various British locations like Scarborough, Brighton, etc.

The Times Crossword Puzzle No 17,188



ACROSS: 1 Generally garbled any order (2,3,5). 6 Exploits book (4). 9 Having plenty of funds, I give them to somebody in New York (2,3,5).

Parliament today

Commons (2.30): Motion on Deacons (Ordination of Women) Measure.

Portfolios

Table showing exchange rates for various currencies like Australia, Austria, etc.

London

Yesterday: Temp: max 6 pm to 8 pm, 14C (57F). Humidity: 8 pm, 84 per cent.

Highest and lowest

Yesterday: Highest day temp: Matlock, 19C (66F). Lowest day temp: Llewellyn, 11C (52F).

Abroad

Table with columns: City, C, M, F, R, S. Lists weather forecasts for various international cities like Alicante, Almaty, Algiers, etc.

Johnson in the Commons  
falls founder of  
a name unsaid

**Executive Editor  
Kenneth Fleet**

**STOCK MARKET**

**FT 30 Share**  
1257.8 (+6.2)  
**FT-SE 100**  
1586.2 (+9.1)  
**Bargains**  
n/a (25605)  
**US (Datastream)**  
125.28 (+0.12)  
**THE POUND**  
**US Dollar**  
1.4075 (-0.0055)  
**W German mark**  
2.8822 (+0.0117)  
**Trade-weighted**  
67.8 (-0.1)

**Coalite bid goes ahead**

Hargreaves Group, the fuel distribution group, has ended its resistance to the £99 million bid from Coalite Group, after it discovered a £2.8 million stock loss at its Belgian coal trading operation (Alistair Eadie writes).

The board of Hargreaves yesterday recommended Coalite's offer.

**Lonrho in US oil venture**

Lonrho, the international trading company led by Mr Tony Rowland, has formed a joint venture with Mr Robert Andersson, former chairman of Atlantic Richfield, the American oil company, to produce oil and gas to the United States.

**Apex deadline**

Apex Group, the New Zealand developer, will announce its intentions over Property Holding and Investment Trust today. A higher offer at 180p is expected. Its offer of 160p cash per share for 29 cent of Phit closed yesterday. *Tempus, page 24*

**Lucas sale**

Underwoods Cash Chemists has paid £1.22 million for P B Lucas, trading as Secfields Dispensing Chemists to Earls Court, London. It intends to open an Underwoods store there

**Agency float**

Fletcher King is expected to be the next commercial estate agent to come to the stock market after the successful debut of Baker Harris Saunders Group, the first to do so.

**Sumit grows**

Sumit, the group specializing in providing development capital for management buy-outs, is seeking a full Stock Exchange listing to raise new capital for further investment.

**Appleyard bid**

Appleyard Group has received an approach over a possible bid and is consulting its financial advisers.

Table with columns: Market Index, Change, etc. Includes Wall Street, Dow Jones, Nikkei Dow, etc.

Table with columns: Market Index, Change, etc. Includes Swiss Franc, Deutsche Mark, etc.

Table with columns: Market Index, Change, etc. Includes London, New York, etc.

'Tidal wave' overwhelms new-technology Stock Exchange

**Big Bang shambles as computer breaks down**

**By Michael Clark and Richard Thomson**

The Big Bang, the biggest event in the City of London's recent history, turned into a shambles yesterday when the Stock Exchange's computer system, on which the new market is based, went out of action even before trading started.

The collapse of the Topic network at 8.30am meant many dealers could not update their prices in time for the 9am opening. The system did not come into action until 10am, leaving market-makers dealing "blind" — relying on quotations by telephone.

**Goodison blames Topic subscribers' curiosity**

**By Michael Clark**

Yesterday's disastrous debut for the Stock Exchange Automated Quotations System was a prime example of Murphy's Law: "if something can go wrong, it will".

But the problems encountered by dealers on the trading floor stemmed from technical problems at Topic, the Stock Exchange's own tried-and-trusted screen-based information system.

chairman of the Stock Exchange Council, said: "The fact that the system worked at all this morning was a triumph." Topic had been overloaded by a "tidal wave" of page requests.

The Stock Exchange Automated Quotations System (SEAQ), which handles price updating by market-makers, had to close until Topic was restored. Market-makers were angry.

"It was not a triumph by a long chalk," said one trader. "As far as we are concerned, there was no other fault than at the Stock Exchange. It is time they stopped being complacent about the situation. This failure is likely to happen tomorrow and the day after, and so on, because everyone relies on Topic screens to find out prices."

The gilt-edged market was quiet with insufficient turnover to put the system under strain. The Bank of England, which is responsible for gilts, said it was satisfied with the way the day's trading had gone.

The Stock Exchange settlement system worked satisfactorily, but there was a power failure at NMW, an independent company providing settlement facilities for more than 100 member firms.

It was estimated that by 4pm a record 3 million page requests had been made on

Topic. There was also a total of 22,300 trades reported among the alpha and beta stocks.

The breakdown and the subsequent delays were good news for traditionalists like Smith New Court which is maintaining a strong presence on the floor of the Exchange as a market-maker.

As soon as the Topic and SEAQ systems closed down, the floor was flooded by dealers trying to execute orders through the traditional method.

One dealer, frustrated by the SEAQ system, complained: "If I can find what I think is the right price on the floor, I am prepared to deal."

Mr George Hayter, director of SE information services, behind the Topic terminal which went wrong



Sir Nicholas Goodison is becoming antiquated

said Topic had been overwhelmed by the number of page changes which, normally, it would not have to cope with. Most of it was simply curiosity by subscribers.

"If you want to put a monkey, or a dodo in a zoo, everyone will want to look at it on the first day," he said. But it is still possible the breakdown could happen again. SEAQ encourages dealers and fund managers to use its screens now and a sudden surge of business may overload Topic.

The Stock Exchange's technical officers say there are only few adjustments that can be made to Topic. One may be to introduce an automatically triggered queuing system which limits the number of subscribers using the system at any one time. But many dealers fear this could lose them business.

Meanwhile, there were still complaints from market-makers about the time it took for a price change to appear on Topic after dealing. There were reports of delays up to one hour. Sir Nicholas said these would be checked but still blamed market-makers' own internal systems for the delay.

**Shell UK to shed 700 jobs**

**By Our Business Correspondent**

Heavy job losses were announced yesterday in the oil industry and by Automotive Products, the car parts group.

A total of 700 jobs will go over the next three years at Shell UK's Stanlow oil refinery in Cheshire. The workforce of 2,400 will be reduced through voluntary redundancy and natural wastage as part of plans for the restructuring of the organization and modernization.

Most of the job losses will be at management and supervisory level. There have already been 1,000 job losses at Stanlow since March last year, when Shell said the refinery was too costly to operate.

At Automotive Products, a subsidiary of BBA Group, the fast-growing engineering and industrial textiles group, falling car part sales will mean the loss of 500 jobs by the end of the year, on top of 500 redundancies so far in 1986.

BBA said the contraction of the British motor industry had obliged it to accelerate rationalization measures. The company initially told its workforce earlier this month that only a further 320 jobs would disappear.

Automotive Products, in Leamington Spa, Warwickshire, said the job losses would mainly affect indirect production workers such as forklift drivers and machine setters. They would be achieved through voluntary redundancies.

**New screens 'fail to catch full deals'**

**By Richard Thomson, Banking Correspondent**

There were already signs that the new screen-based dealing system ushered into the City yesterday was not being regarded with total confidence by traders and not just because of technological breakdowns.

"There are two levels of market at the moment," said Mr Trevor Pullen, head of equity investment for the Prudential Assurance, the stock market's biggest customer. "The real market is off the screens."

He explained that traders were generally only putting orders in small amounts, most commonly in 1,000 shares bid and offered, on their dealing screens. But these dealers were really interested in dealing in far larger amounts which could only be ascertained by telephone with traders.

Some dealers believed that market-makers were posting small amounts on their screens as a defensive move in case their prices were not in line with the market.

Mr Ken Sinclair, head of gilt-edged trading at Barclays de Zoete Wedd, said that around 40 per cent of the market-makers' morning trading in gilts had been through the IDBs. He said that some gilt market makers were playing complicated games through the IDB system to test their competitors and that this was likely to become a feature of the new markets.

**Shake-up on way at Lilley after £24m half-time loss**

**By Alexandra Jackson**

Significant management changes are expected at RJC Lilley, the Glasgow construction group, after pretax losses of £24.5 million for the six months to July 31. In the first half of last year, Lilley made a pretax profit of £4.7 million.

Last week, the announcement of the interim results was postponed. Speculation that the group was in difficulties followed and the shares were suspended on Friday morning. They regained their listing yesterday.

The interim statement detailing the problems besetting the group concludes that "the interests of the group would be best served by the full-time attention of an executive chairman. This and further main

board appointments will be made at an early date."

Surprisingly, the directors of the group were unprepared to talk to City commentators yesterday, saying they had been advised that the statement provided adequate information.

Some sources suggested that Lilley was nervous about talking to analysts, many of whom may now be acting in a new dual-capacity function and would therefore be closely associated with market-makers. Given the circumstances, they may have been concerned that this would have been particularly damaging to the share price.

The interim results show Lilley trading profitably in



The new-technology trading begins

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Sir Nigel Brookes, chairman of Trafalgar House, is to join the board of Eurotunnel as a non-executive director

**Brookes set to join Eurotunnel**

**By Teresa Poole, Business Correspondent**

Sir Nigel Brookes, chairman of Trafalgar House, is to join the board of Eurotunnel as a non-executive director if the consortium's £206 million international share placing is successfully completed by the deadline of 2pm tomorrow.

Last-minute efforts continued yesterday to raise the money and the Anglo-French partnership remained optimistic that the £10 million shortfall from British institutions would be found.

Eurotunnel denied there were plans to replace its financial advisers but said that a full post-mortem would be held after tomorrow. "Quite clearly we would like to see if there are any lessons to be learned," a spokesman said.

There is now concern that some previously favourable institutions, particularly in the United States, may be frightened off by the difficulties that Eurotunnel has had raising finance to its home market.

Despite the support of some

**More home loan rises**

**By Peter Gartland**

In the continuing round of mortgage rate rises, the Bristol & West and Britannia building societies announced increases yesterday, as did the Royal Bank of Scotland.

Both the Bristol & West and Britannia are increasing their rates by 1.25 per cent to 12.25 per cent from 11 November. The rises from the Royal Bank of Scotland apply to endowment and pension mortgages as well as to repayment mortgages.

important institutions, including the Prudential, British investors have failed to put up the £70 million that was wanted from this country.

Eurotunnel will hold a full review of the financing plans in the light of a far more ambitious international £748 million public share offer next year which was planned to be at a 42 per cent premium to the placing price.

Sir Nigel, whose rival scheme for a cross-Channel link was turned down, is joining the board in a private capacity. There are no plans at present for Trafalgar to take a stake in the consortium or to become a partner, and there have been no promises of construction work.

Sir Nigel has always been a strong supporter of a fixed link and his involvement at this stage, at the invitation of Eurotunnel's joint chairman Lord Penneck, is bound to improve the credibility of the scheme.

Advertisement for 'ONLY TAP FLY FROM HEATHROW DIRECT TO OPORTO' with details of flights and services.

Johnson in the Commons  
falls founder of  
a name unsaid

Profits leap at Burgess

By John Bell City Editor

Burgess Products, the microswitch manufacturer...

On turnover only modestly higher, pretax profits rose from £1.892 million to £3.132 million...

Shareholders are to receive a final dividend of 2p per share...

Prospects for growth in the current year were encouraging with all operating subsidiaries having healthy order books.

EEC gets tough over trade barriers Tokyo warned on drinks tariffs

From Richard Owen Luxembourg

As a team of executives from the European and American wine and spirits industries prepares to fly to Tokyo this week...

Reshuffle at Royal Ordnance

A reorganization of the management structure of Royal Ordnance was announced yesterday...

The present structure of four operating divisions is being reduced to two: naval, air and engineering division and land weapons division.

No factory closures or job losses are said to be expected.

ation against Tokyo by the EEC.

After talks with Mr Willy de Clercq, the Commissioner for External Relations and Trade, the ministers approved a Commission proposal for referring Japanese protectionist practices to GATT...

EEC blames school leavers for rise in unemployment

Luxembourg (Reuters) - Unemployment in the European Economic Community rose by 179,000 last month...

Table showing unemployment rates for West Germany, France, Italy, Netherlands, Belgium, Luxembourg, Britain, Ireland, and Denmark from Sept 85 to Sept 86.

Eurostat's report showed unemployment to be 0.7 per cent higher than in September 1985, after a year-on-year rise of 1.3 per cent for August.

Figures from Eurostat, the EEC statistics office, showed almost 15.8 million people out of work last month - 8.73 million men and 7.05 million women - compared with just over 15.6 million in August.

rather than use the Gulf name it decided to develop a range of products under the new brand. KPI will now seek to take a share of the British petrol market through a programme of acquisitions of petrol stations and fuel oil distributors.

UK petrol launched by Kuwait

By Teresa Poole Business Correspondent

Kuwait's state-owned oil company yesterday entered the British petrol market with the first major new international petroleum products brand to be introduced in this country for 17 years.

The "QS" brand of petrol, lubricants, and oil products has gone on sale at 30 petrol stations in the South-west and South Yorkshire.

The network will be quickly extended through the acquisition of Hays Petroleum Services which distributes 800 independent stations in Britain, accounting for about 1 per cent of the market by volume.

Hays Petroleum Services is a division of the Hays Group which is wholly owned by the Kuwait Investment Office.

The introduction of the "QS" range into Britain follows its successful launch in six other European countries.

Kuwait Petroleum International, the subsidiary of Kuwait Petroleum Corporation responsible for marketing and refining outside Kuwait, began its European operations in 1983 with the purchase of Gulf Oil's refining and marketing operations in the Netherlands, Belgium, Luxembourg and Denmark.

Rather than use the Gulf name it decided to develop a range of products under the new brand. KPI will now seek to take a share of the British petrol market through a programme of acquisitions of petrol stations and fuel oil distributors.

Mr Ralph Brown, director of marketing at KPI, said: "It is a logical first step. Our strategy has always been that there is not much point just selling crude oil and products but to move into the added value end and actually get involved in the retail market."

WALL STREET Early selling hits Dow

New York (Reuters) - Wall Street shares retreated early yesterday as some selling programmes hit the already wobbly market.

Traders said that investors were nervous about the economy and the direction of interest rates as well as this week's Treasury auctions.

The Dow Jones industrial average fell 8.16 points to 1,824.10. Declines led advances by a two-to-one margin on a volume of 29 million shares.

Financial market data including various indices (Dow Jones, FTSE 100, Nikkei 225, Hang Seng, etc.), commodity prices (oil, metals, etc.), and currency exchange rates.



Research and Investment: There's a future in what we do.

Whether in private life or in business, if you don't plan ahead you're likely to risk not only your own future, but also that of your family, your employees and even that of generations yet to come.

In the business world, providing for the future means investing - investing more, year after year, in research and in plant and equipment. And if you don't invest, sooner or later you'll lose out to the competition.

Bayer knows this as well as anyone: In 1985 we invested DM 2 billion in capital, another DM 2 billion in research. Sixable sums which have to be earned before they can be spent.

Capital investments go into building, replacing and expanding production facilities. Expenditure on research is devoted to the quest for products of ever higher quality. Products to

help improve the quality of life and raise health standards. Products to help secure future food supplies and protect the environment.

Bayer is providing for the future. Not just the future of those who work for us but of everyone - including the generations to follow.

1986: During the first six months, Bayer World turnover declined by 12.2 per cent to DM 21,397 billion, the result mainly of exchange rate fluctuations. Profits before tax rose 0.9 per cent to DM 1,740 billion.

1985: Turnover Bayer World DM 45,926 billion. Share of sales outside West Germany 80 per cent.

Bayer World capital investment DM 2,058 billion. Share in West Germany: DM 1,174 billion. After-tax profits for Bayer World DM 1,436 billion, for Bayer AG DM 773 million.

Overhead 1985: DM 10 per share of DM 50 nominal. Total dividend payments: DM 523 million on capital stock of DM 2,612 billion distributed to some 320,000 shareholders.

For further information on Bayer, please contact Bayer AG, Public Relations Department, D-5090 Leverkusen, West Germany.



Opec 'to double market share'

Abu Dhabi (Reuters) - A senior Arab oil official predicted that Opec would produce 60 per cent of world oil before the end of this century - double its current market share.

Ali Artiga, the secretary-general of the Organization of Arab Petroleum Exporting Countries, Opec, told the al-Itihad newspaper in an interview published yesterday this could lead to the early depletion of Opec oil reserves.

"At the same time that I admit the necessity of preserving a suitable share for Opec in the market, I hope increased demand for Opec oil will not force members to produce at full capacity," he said.

Seoul foreign debt falls

Seoul (Reuters) - South Korea expects a fall in its annual foreign debt for the first time this year, officials at the Economic Planning Board said yesterday.

Last month foreign debt fell to \$46.3 billion (£33 billion), down from its historic high in July of \$47.4 billion.

Talks start on new cocoa pact

Lagos (Reuters) - The world's leading cocoa producers began a week-long meeting here yesterday aimed at getting consumer nations to ratify a new international pact which would attempt to stabilize the volatile cocoa market.

"We will be finding ways of putting political and trade pressure on consumers to ratify the new cocoa agreement," Mr Julian Onuoha, the current chairman of the Cocoa Producers Alliance, said.

The CPA comprises Brazil, Cameroon, Ecuador, Gabon, Ghana, Ivory Coast, Mexico, Nigeria, Sao Tome and Principe, Togo and Trinidad and Tobago, and accounts for about 80 per cent of world cocoa output.

Industry sources believe there is little doubt that major importers like the EEC and the Soviet Union, who have completed the first stage of membership and signed the accord, will go on to ratify it.

COMPANY NEWS

- Authority Investments: No dividend (same) for the year to April 30. Property and investments turnover £7.05 million (£2.51 million). Banking services: pretax profit of Knowsley, £26,679 (£1.97 million loss). Group pretax profit £153,564 (£2.6 million loss). Earnings per share 3.10p (£1.97 loss).
William Sinclair Holdings: Year to June 30. Total dividend raised to 6.15p (5.25p) and one-for-five scrip issue proposed. Turnover £24.18 million (£24.44 million). Pretax profit £1.15 million (£1.03 million). Earnings per share 14.3p (24.37p).
El Oro Mining & Exploration: Six months to June 30. Pretax profit £29,000 (£47,000). Earnings per share 0.06p (0.29p).
Clayton, Son and Co (Holdings): First half of 1986. Interim dividend raised to 2p (1.5p) to reduce the disparity between payments. Turnover £5.12 million (£3.9 million). Pretax profit £108,066 (£36,987 loss). Earnings per share 2.55p (1.57p loss).
Frost Group: Save Service Stations, the group's petroleum retailing offshoot, and the Ockstead Group (operators of petroleum retailing sites) have jointly agreed to buy 38 petroleum sites from Petrofina (UK). The cost to the group, including development works, for the 19 sites attributable to it will be about £4 million.
Dean and Bowes Group: First half of 1986. Interim dividend 1p, payable Oct. 31. Turnover £1.31 million (£1.08 million). Pretax profit £261,000 (£202,000). Earnings per share 2.7p (2.0p). The board is confident that, on the basis of present trends, 1986 will be another record year for the group.
English and International Trust: Six months to October 5. Interim dividend 1p (same). Pretax profit £673,000 (£619,000). Earnings per share 2.1p (1.94p).
Klark-Teknik: The company is reporting for the 28 weeks to August 12. Turnover £3.01 million (£2.21 million). Trading loss £36,567 (loss £9,755). Loss per share 11p (9p).
Photax (London): Six months to June 30. No interim dividend (nil). Sales £2.57 million (£2.87 million). Pretax loss £161,000 (£47,000 profit). Loss per share 9.49p (0.27p earnings).
Matthew Hall: The group has won contracts in new developments and refurbishment projects totalling £22 million. These include work valued at £4.5 million in three shopping centres - Victoria Place, SW1, Elephant and Castle, SE1, and at Wigan, Greater Manchester.
Opec Holdings: The Belgian offshoot, DPCE SA, has acquired General Computer Service, formerly controlled by Mr I. Geens and based in Antwerp. The price is 31.6 million Belgian francs (£530,000), subject to adjustment.
Stanley Miller Holdings: Interim dividend 0.5p (same), payable on Dec. 5. Turnover £11.83 million (£12.14 million) for the six months to June 30. Operating profit £80,422 (£47,754). Profit attributable to the company £80,422 (loss £395,334). Earnings per share 1.34p (loss 0.93p).
Allied London Properties: Total dividend lifted to 1.75p (1.4p, adjusted) for the year to June 30. Turnover £14.43 million (£10.85 million). Pretax profit £4.05 million (£3.35 million). Earnings per share 6.59p (5.35p, adjusted).
Klark-Teknik: Total dividend raised to 1.1p (0.6p) for the year to July 31. Turnover £2.96 million (£3.21 million). Pretax profit £907,000 (£1.41 million). Earnings per share 3.9p (5.9p).
Essex Trust: Total payment 0.9p, adjusted (0.7p, adjusted) for the year to Sept. 30. Interim dividend 0.3p (0.2p, adjusted) for the current year. Total income £7.33 million (£7.09 million). Pretax profit £4.2 million (£3.18 million). Extraordinary debits £1.59 million (£365,000). Earnings per share (before dividends) 1.07p (0.92p, adjusted) and after, 0.5p (0.78p, adjusted).
Bass: Alexis Lichine, the Bordeaux wine subsidiary, has bought a majority holding in Cognac Oudart for 30 million French francs (£3.7 million).
Lonrho: The company has formed a joint venture for oil and gas production with Mr Robert Anderson, the former chairman of Atlantic Richfield.

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El Oro Mining & Exploration: Six months to June 30. Pretax profit £29,000 (£47,000). Earnings per share 0.06p (0.29p).
Clayton, Son and Co (Holdings): First half of 1986. Interim dividend raised to 2p (1.5p) to reduce the disparity between payments. Turnover £5.12 million (£3.9 million). Pretax profit £108,066 (£36,987 loss). Earnings per share 2.55p (1.57p loss).
Frost Group: Save Service Stations, the group's petroleum retailing offshoot, and the Ockstead Group (operators of petroleum retailing sites) have jointly agreed to buy 38 petroleum sites from Petrofina (UK). The cost to the group, including development works, for the 19 sites attributable to it will be about £4 million.
Dean and Bowes Group: First half of 1986. Interim dividend 1p, payable Oct. 31. Turnover £1.31 million (£1.08 million). Pretax profit £261,000 (£202,000). Earnings per share 2.7p (2.0p). The board is confident that, on the basis of present trends, 1986 will be another record year for the group.
English and International Trust: Six months to October 5. Interim dividend 1p (same). Pretax profit £673,000 (£619,000). Earnings per share 2.1p (1.94p).
Klark-Teknik: The company is reporting for the 28 weeks to August 12. Turnover £3.01 million (£2.21 million). Trading loss £36,567 (loss £9,755). Loss per share 11p (9p).
Photax (London): Six months to June 30. No interim dividend (nil). Sales £2.57 million (£2.87 million). Pretax loss £161,000 (£47,000 profit). Loss per share 9.49p (0.27p earnings).
Matthew Hall: The group has won contracts in new developments and refurbishment projects totalling £22 million. These include work valued at £4.5 million in three shopping centres - Victoria Place, SW1, Elephant and Castle, SE1, and at Wigan, Greater Manchester.
Opec Holdings: The Belgian offshoot, DPCE SA, has acquired General Computer Service, formerly controlled by Mr I. Geens and based in Antwerp. The price is 31.6 million Belgian francs (£530,000), subject to adjustment.
Stanley Miller Holdings: Interim dividend 0.5p (same), payable on Dec. 5. Turnover £11.83 million (£12.14 million) for the six months to June 30. Operating profit £80,422 (£47,754). Profit attributable to the company £80,422 (loss £395,334). Earnings per share 1.34p (loss 0.93p).
Allied London Properties: Total dividend lifted to 1.75p (1.4p, adjusted) for the year to June 30. Turnover £14.43 million (£10.85 million). Pretax profit £4.05 million (£3.35 million). Earnings per share 6.59p (5.35p, adjusted).
Klark-Teknik: Total dividend raised to 1.1p (0.6p) for the year to July 31. Turnover £2.96 million (£3.21 million). Pretax profit £907,000 (£1.41 million). Earnings per share 3.9p (5.9p).
Essex Trust: Total payment 0.9p, adjusted (0.7p, adjusted) for the year to Sept. 30. Interim dividend 0.3p (0.2p, adjusted) for the current year. Total income £7.33 million (£7.09 million). Pretax profit £4.2 million (£3.18 million). Extraordinary debits £1.59 million (£365,000). Earnings per share (before dividends) 1.07p (0.92p, adjusted) and after, 0.5p (0.78p, adjusted).
Bass: Alexis Lichine, the Bordeaux wine subsidiary, has bought a majority holding in Cognac Oudart for 30 million French francs (£3.7 million).
Lonrho: The company has formed a joint venture for oil and gas production with Mr Robert Anderson, the former chairman of Atlantic Richfield.

Scotti Cor

The gil broke

# Scottish & Newcastle climbs 15p on confirmation of Brierley stake

By Carol Leonard and Cliff Feltham

The realization that life goes on after Big Bang had City brokers breathing a sigh of relief yesterday. After early morning hiccups, which had dealers hurrying to the floor of the Exchange to trade, it was largely business as usual.

One stockbroker commented: "It's been a learning day. But life hasn't changed as much as some people expected."

Trade was generally quiet, with the FT 100 share index closing near its opening level, up 6.3 points at 1,557.8. The broader-based FT-SE 100 index followed a similar pattern, closing up 9.1 at 1,566.2.

Giltis opened as much as 2% lower at the long end, but recovered when Wall Street opened on a firm note to end the day more than 1% higher in the longs and unchanged in the shorts.

Among leading equities, Lasca dropped 24p to 45.4p as Phillips & Drew, the broker, downgraded its profits forecast from £112 million to £98 million. The company's results are out in two weeks' time. Claxa fell 8p to 91.2p as a line of 315,000 shares changed hands, while Allied-Lyons gained 7p to 300p, Bechem 5p to 41.9p and Hawker Siddeley 3p to 41.2p.

The sleuths at Wood Mackenzie, the broker, have been down at Companies House again, this time checking through the share register of Scottish & Newcastle, the brewer. Their investigation revealed that IEP Securities, Mr Robert Brierley's Hong Kong investment vehicle, does now hold a 2.3 per cent stake in the group. There had been speculation over the weekend that IEP may have a holding.

Mr Brierley bought the 7.2 million shares in Scottish & Newcastle in a £13 million spending spree and is believed to have paid an average of 185p a share. Yesterday, with the shares up 15p at 205p, he was sitting on a £1.4 million profit.

Mr Alick Rankin, the Scottish & Newcastle chief executive, said he saw no reason to get "over-excited" about the build-up by Mr Brierley. He said: "We cannot come to any extreme conclusions at the moment. He tends to build up stakes in many different companies, but, of course, all things are possible. We will keep a close watch on the situation, but we do tend to live in a world where people take strategic holdings on a short-term basis so we will have to wait and see."

The company is seen by the City as being undervalued, with its hotel division rising by the fall in tourists this year and a question mark hanging over its intentions towards Matthew Brown, where it has a 29.6 per cent stake following its unsuccessful bid attempt last year.

Mr Brierley's stake in the company, it's just that its price was looking a bit high compared to the rest of the electronic components distribution industry.

Hanson Trust was also heavily traded, with 4.9 million shares changing hands. The shares edged up just half a penny to 195.5p, with some institutions trading on the back of expectations of a multi-billion dollar acquisition in the US.

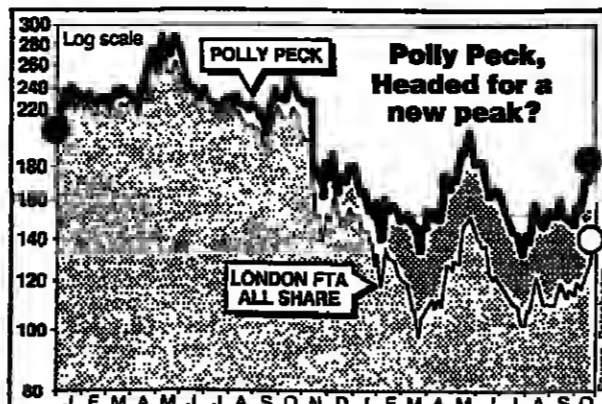
Polly Peck, the Turkish mineral water to telecommunications group run by Mr Asil Nadir, capped Friday's 13p rise with another 7p gain to 190p. The shares have sprung to life following the article in this column on Saturday about Mr Richard Lake, the City's leading chartist, who says the shares had been stuck at the 160p level for the past few months, but have now "broken out" and are headed for higher ground. He sees them returning to their May peak of 213p and going higher still to the medium-term. The company is also expected to announce a tie-up with a major blue-chip company soon, to market a new range of consumer products in Turkey.

Sears and Burton were the most actively traded stocks in the stores sector, with 7.2 million shares going through the market, but the high volume did little for the share price. Sears finished three-quarters of a penny lower at 131.5p and Burton a couple of pence higher at 220p. Stylo climbed 12p to 220p, but analysts say they know of no particular reason for the rise.

Elsewhere, the sector was mostly a few pennies better where changed. Body Shop, Dixon and Mess Bros, all gained 5p to 670p, 349p and 495p respectively. Boots put on 2p to 228p and Next, which announces its results tomorrow, firmed 1.5p to 250.5p. Harris Queensway went up 3p to 204p, ahead of its results on Thursday.

Rugby Portland Cement edged up 0.25p to 156.5p and could be in for a more substantial boost following a lunch the company had yesterday with Kleinwort Grievson, the broker. Mr Andrew Melrose, an analyst at Kleinwort, was told that the company's British activities were recovering strongly, mostly due to unit-cost savings. He has now upgraded his profit forecast for 1986 from £31 million to £32.5 million.

The much-talked about bid for Pilkington, the glass group, failed to materialize and the shares, which spurred 15p back to a 4p gain at 507p.



Speculation about Hilldown Holdings' next acquisition continued to add spice to the food sector. The talk is it will go for Northern Foods, the shares of which kept 13p to 285p in response. "Unlikely," says Mr Robert Brand, sector specialist at Wood Mackenzie, "but Northern Foods has been selling off small peripheral businesses recently and it is possible the two companies could be in talks for a deal along these lines."

Elsewhere in the sector, Sainsbury eased a penny to 395p as James Capel, the broker, sold a line of 4 million shares to Smith New Court, the market-maker, at 390p, buying them back in the same deal at 392p for another client. Tate & Lyle climbed 18p to 561p.

The new SEAO (Stock Exchange Automated Quotations) competitive price service revealed Cable & Wireless, the electronics and communications group, as one of the most heavily traded stocks. The volume traded yesterday touched almost 4 million shares, to tranches of more than 100,000 shares at a time. Robert Fleming, the broker, was said to have been bidding aggressively for the stock after deciding to go long on it. Cable's shares went up 15p to 329p.

One sector expert said: "We're not aware of any other story behind it, apart from continued bullish reactions to the company's telecommunications contracts in Japan and China."

Elsewhere in the electronics sector, Electrocomponents slipped 14p to 374p as James Capel, the broker, downgraded its profits forecast. Its forecast has been cut from £42 million for the year to March, 1987 to £39 million. Mr Jim Ross, an analyst at James Capel, said: "There's nothing

## ALPHA STOCKS

1986	High	Low	Company	Price	Bid	Offer	Change	Volume	1986	High	Low	Company	Price	Bid	Offer	Change	Volume					
563	248	248	Amoco-Lyons	258	302		+7	13.8	4.5	13.7	1,200	111	734	Imp Chem Ind	10	-	48.6	4.5	12.0	1,400		
170	125	125	ASSA-MFI	168	167		+4	4.7	18.2	2,700	589	335	Jaguar	508	510		+8	12.7	2.5	10.8	587	
332	327	327	BTR	278	290		+2	0.8	3.5	13.4	547	381	Ladbroke	348	350		+1	16.8	4.8	16.8	171	
468	308	308	BAT	438	440		-1	1.8	4.2	11.5	1,200	348	276	Land Securities	333	334		+6	14.0	4.2	22.8	977
590	429	429	Barrat	483	487		+1	2.1	6.0	8.7	431	286	218	Lagal & Gon	230	232		+3	12.3	5.3	28.4	484
840	620	620	Beas	692	698		-	21.7	3.1	14.8	112	484	265	Lloyds	405	502		-1	27.6	5.5	22.8	867
443	318	318	Bechem	418	420		+1	17.1	4.1	17.4	1,300	263	183	Lovvo	232	233		+1	17.1	7.4	11.5	1,600
726	526	526	Blue Circle	817	820		+1	30.0	4.8	8.8	577	199	201	Marka & Spencer	199	201		+6	5.8	2.8	23.0	2,100
388	277	277	BOC	326	328		+1	14.1	4.3	12.4	1,000	389	417	Mitland	518	522		+4	37.1	7.1	19.3	673
288	226	226	Rees	227	228		+1	10.1	4.4	14.8	632	583	426	Min Wat	498	502		+1	27.6	5.5	22.8	867
825	421	421	Br Aerospace	427	436		+9	23.4	5.4	9.2	47	576	426	P & O Dtd	485	497		+1	25.0	5.0	14.2	245
708	518	518	Br Petroleum	682	683		+1	48.8	7.4	13.0	1,900	246	182	Plessey	174	176		+1	7.2	4.1	12.8	6,300
280	177	177	Br Telecom	184	185		+2	10.7	5.8	10.8	7,000	942	718	Prudential	765	768		+3	38.8	5.0	50.8	371
210	98	98	Eritel	128	130		-1	8.3	7.2	3.5	1,200	234	145	Royal Ind	164	168		+4	4.8	2.2	18.0	600
356	236	236	Barton	268	270		+1	5.8	2.5	18.8	1,800	900	805	Reckitt Colman	770	772		+2	23.9	3.1	16.8	24
308	227	227	Cable & Wireless	325	329		+1	8.8	2.1	17.8	5,000	520	345	Reuters	500	502		+8	5.4	1.1	37.9	318
198	142	142	Cadbury Schweppes	198			+2	8.7	4.7	21.7	1,200	791	511	RITZ	695	660		+8	31.4	4.8	8.7	125
338	228	228	Com Union	281	283		+2	17.4	6.0		1,300	977	782	Royal Ind	643	645		+2	4.8	2.2	18.0	600
704	485	485	Cone Goldfields	688	693		+5	35.0	5.4	18.8	494	426	344	Sainsbury (J)	354			-	7.9	2.0	22.9	8,200
318	190	190	Courtside	287	288		+2	8.5	2.2	5.7	1,000	148	102	Sears	131	131		+4	5.0	3.8	18.9	7,200
438	216	216	Diageo	346	348		+3	4.3	1.2	24.7	302	415	381	Sedgwick Cp	360	363		+8	17.1	4.7	17.3	587
650	406	406	Fisons	565	567		+1	8.4	1.5	25.2	104	970	658	Shed	825	828		+3	51.4	5.2	18.0	600
954	701	701	Gan Accident	898	942		+46	34.3	4.1	21.1	287	168	95	SHC	148	149		+3	2.4	3.4	33.8	357
228	158	158	GEI	163	169		+1	8.1	2.7	17.8	3,800	772	590	Stn Alliance	718	722		+6	27.5	3.8	64.8	271
111	75	75	Glaxo	910	914		-8	20.0	2.2	16.9	1,700	86	80	TSB Pp	80	81		+2			7,900	
456	283	283	Gard Met	479	480		+1	13.5	3.1	14.7	47	520	295	Techn	415	417		+2	26.0	5.5	33.3	142
111	721	721	GRU	975	980		+5	30.0	3.1	12.9	27	529	374	Thorn EMI	453	457		+2	18.9	6.8	16.2	5,100
398	270	270	ICI	328	330		+8	22.5	5.1	24.3	540	348	248	Trafalgar House	276	278		+2	18.9	6.8	16.2	5,100
385	238	238	IQON	244	245		+9	17.9	7.3	8.2	546	191	13	Truistone	183	184		+8	7.9	4.8	16.2	5,100
355	275	275	Guinness	313	315		+6	10.3	3.3	11.9	2,700	189	18	Unilever	189	189		+1	55.2	3.0	17.1	367
201	141	141	Hanson	194	195		+1	5.7	2.9	17.3	5,900	289	216	UDCaut	226	228		+1	13.6	6.0	12.3	1,100
623	403	403	Hawker Siddeley	410	414		+3	21.4	5.2	6.1	1,000											

## IN THE MARKET

# The gilt-edged chorus as dawn broke over the global village

City men and women gathered early at offices all over the Square Mile yesterday waiting for the magical hour of 9am. Christopher Dunn was there.

There were, of course, two Parkinsons. First, the witty Professor C Northcote Parkinson, who framed the law: "Work expands to fill the time available for its completion." That was the old gilt-edged market: a closely-knit community, full of characters, nicknames, protocol and practical jokes. It was short on technology and long on technique.

You could leave a bargain in the market, slide out for a quick snifter in the Jamaica gossies with the boys at the round at Union, and still find the price unchanged on your return.

Parkinson Mark Two? We are in the dark. Today is Big Bang, when the stock market revolution, unwittingly sparked by Cecil Parkinson, the erstwhile Secretary of State for Trade and Industry, explodes.

It is just after seven in the morning. We have an early conference. Not a lot to report. It is much like Friday, when the Bank of England hit the market with a sneaky tap, just when traders thought it was safe to hide in the wine-bars.

Sterling? It is weak against the dollar, bumping up against lows at \$1.40, but firm, at DM2.86 against the German currency. We think the market will start quietly, and we estimate the Bank has set an upper limit for yields through the tap. Do we go for the tap later this week? We think we might, but it is too early to say so with confidence. Time ticks by.

We are getting closer to 9am, the time when the New World begins. Danny, laid-back to a quintessential degree, makes a joke: "It's like the London to Brighton car race. All those jolly contraptions put-putting round the garden in the summer. Now they're at the starting line."

Wondering about our computer system, we laugh. It eases the tension for a moment.



Eddie George, left, responsible for gilt-edged and money markets at the Bank of England and Cecil Parkinson

All eyes across the City are straining at screens, waiting for the off. Reg looks taut, while Jock, middle general of the team, looks remarkably relaxed. Tom wears an anxious frown. The salesmen are very quiet.

Normally at this hour our dealers would be waiting outside the stock market, suited and shaven, under the keen gaze of their partners. But our dealers are here with us in the dealing room, looking slightly adrift. A world of bygone ritual is leaving us.

8.55am. The engines are revving, the goggles adjusting, the hands clamping more firmly on to the wheel. Screens are glowing at us, bank upon bank of technology waiting to purr into action.

8.59am. At the Bank of England, Eddie George and his team are throwing their hats to the air.

9am. Dealings begin. Off we go: have a good day. We reach out and touch the global village.

We adjust quickly in the first few minutes. No information from the market floor, but a steady flow of intelligence from the futures market. Volumes there are low. Everyone is taking it carefully. Reg dives in swiftly, as an absurdly cheap price appears on the screen.

The market sags rapidly. It is hit swiftly by the big boys. We go half a point off. Brains scramble in the void to stay in

ish short-term instruments since 1970.

Gibbs and his team are just itching to get into the market, and start pushing it around. No sense of stage fright here.

Off to Phillips & Drew in Moorgate. Four rows of desks, each desk with four screens, occupy the end of the seventh floor. An air of distinct menace hangs over the dealing room. Superbear Stephen Lewis says that turnover is ahead of schedule on the day.

"We've increased our market share this morning. Virtue has its own reward."

To Bow Wine Vaults, off Cheapside. The heroes of the revolution are taking their ease over lunch. The air is full of Sloane shrieks. Head-girl Ally sums up: "Not a lot has changed, so far as we can see. They're eating their food as usual."

To SG Warburg, to discover David Burton and his trading team enthusing over the new system. "Last week it could have taken up to five minutes to put a bargain through, now it takes 10 seconds."

And the spreads have come in. Some market-makers are quoting 1/8 point spreads in £5 million for the runners - that is, the most heavily traded gilt-edged stocks. In the past, the spread would have been at least 1/4 point in £2 1/2 million.

They explain carefully just what that means for trading. Under the old system, traders needed to see a 1/2 point gain to make 1/4 point profit. Now, they can take 1/4 point out of the market on a 3/4 point movement. Net effect of all this? A far more liquid market, where traders can take profits quickly.

To Baring Brothers, where Simon Ellen and Michael Baring are speaking of low trading volumes. Most of the players are sitting on the sidelines, waiting to see if the system actually works.

If you are out of your money for three days, then the system will have failed. It is as simple as that.

# COMMENT Kenneth Fleet

## The world series gets under way at last

No birth is without pain: only optimists and fools expected the renaissance of the Stock Exchange to proceed without screams and complications. The great thing is that it happened. There is no way back into the womb. The struggle for existence and healthy growth is under way.

London, in a real sense, is already the centre of the global market in internationally traded securities. There are good reasons why this is so but they do not include the vision of the London Stock Exchange, blinkered for so long, the vitality of the British economy, or the number of UK stocks with international appeal. For its own sake, the Stock Exchange is now in the front line, but it is the new Stock Exchange, not the old. With few exceptions the leading stock-brokers and jobbers are effectively controlled by outsiders: UK clearing banks and merchant banks, foreign banks and American investment houses. It is conceivable, especially when the Japanese are given permission to move to the front, that London, as an international exchange, will be a client of overseas corporations.

Wisely perhaps, some merchant banks have elected from the beginning to be the niche players. Lazards and Schroders, for example, believe that in certain areas they have the skills to compete with all-comers. They are undoubtedly right to concentrate their human resources and accumulated experience where they believe they have most to offer.

In the world series, it is being left to groups formed by three clearers - National Westminster, Barclays and Midland - together with Mercury (S.G. Warburg), Kleinwort and Morgan Grenfell, to carry the flag. Facing them are Citicorp, Merrill Lynch, Morgan Stanley, Salomon, Goldman Sachs and Shearson Lehman - to name but six New York giants.

The home teams start with two disadvantages. They lack experience in the dealing systems, which in large part have been imported from New York. And they are fairly new to dealing in international securities. It may not be surprising that London banks and brokers have done little in Tokyo and not a great deal more in New York. It is odd that few attempts have been made to build a significant business either in Eurobond markets or in cross-border equities.

But the home teams are by no means beaten before they start. Some of them have resources equal to the task and they are capable of learning fast. But they will need a fair wind behind them, not least from the direc-

## Fury and reality

The Government is said to be furious at London's reluctance to stir up £70 million of risk capital for the Channel tunnel. There is a delicious irony in this. For it is government offerings like British Gas and British Telecom which are the real and currently more favoured alternatives.

Critics say the City is at heart a place full of gamblers

RECENT ISSUES

Table with columns for EQUITIES, RIGHTS ISSUES, and LONDON TRADED OPTIONS. Includes stock names like Anglo Secs, BSN, and various option contracts.

Insider appeal halted

From Stephen Leather

The leading Hong Kong businessman Mr Li Ka-shing has given up the fight to clear his name of insider dealing. Mr Li and four fellow directors of the Hutchison Whampoa trading group were labelled as Hong Kong's first culpable insider dealers by a High Court judge...

Mr Li was said to be angry about the insider trader label as Hutchison Whampoa, which recently took a 4.9 per cent stake in the British company Pearson, plans to expand in countries where insider trading is a crime. But to a statement issued by his Cheung Kong group, Mr Li said "it would be meaningless to take further action".

Problems build up at loss-making Lilley

Cynics might say the announcement of FJC Lilley's £24.5 million interim loss late on Friday and its restoration to listing yesterday were carefully timed. Most of the City was paying too much attention to Big Bang to notice the group's serious problems. Even those who took time to inquire further received short shrift. The directors, perhaps worried about how the market would cope with the situation on this historic morning, refused to comment, believing that the interim statement provided adequate information.

They are shutting the stable door a little late since the price has already fallen from its 12-month peak of 91p to 31p yesterday. Over the last few weeks, the price has nearly halved. Indeed, at one stage, it touched 15p, reflecting market rumours that the receivers had been called in. The main problem is the United States, where Harrison Western has been expanding too aggressively. The 1985 accounts showed significant increases in stocks and work in progress, and in creditors which were no doubt linked to the expansion of US operations.

The extent of management changes in the US are not yet clear. Some are taking heart from the fact that a \$30 million loan facility is still in place. Others think that the banks are putting on a brave face given that the loan was so recently arranged. The losses and provisions could also take into account problems in Algeria, Chile, Nigeria, Egypt, and Dubai. Accounting standards for contractors state that profits cannot be declared before work is completed and monies received. Potential and actual losses must, however, be provided for as soon as they are identified.

On the one hand, the worst possible situation is presented to investors, while on the other there are opportunities to make subjective judgements when deciding the likely outcome of a contract. The fact that Lilley has declared all its problems and provided for foreseeable future losses does not mean that it is back on the straight and narrow. Increased pressure will be put on the group.

It might be hard to acquire bonding facilities, while suppliers and customers may now be nervous about entering into new contracts. Substantial management changes are likely throughout the group. When these have been announced, a reassessment will be in order. However, with gearing estimated at more than 100 per cent and possible working capital problems looming, it is hard to recommend the shares at present.

By far the most difficult asset to value is its biggest, the bottled gas supplier Calor. Calor's ability to make money, always prodigious, has positively exploded as the oil price has come down faster than Calor has reduced its sales prices, an advantage which may not last. Profits are benefiting from rationalization and from two big gas storage caverns which allow it to buy gas in summer when it is cheap to meet peak winter demand. Consequently, Calor could make £7 million after tax this year compared with £24 million last year. On an 11 times multiple, Calor would be worth more than £400 million.

IC Gas's other assets are a collection of mainly quoted investments in Belgian gas and electricity utilities and a 7.21 per cent interest in Petrofina. These are also worth about £400 million. Allow for some tax on disposal of the Belgian interests, add on the residual value in the balance sheet and adjust for the convertible. A few shakes of the calculator will produce an asset value of about \$50p, compared with Gulf Resources' offer of 530p fully diluted.

The chief value of IC Gas to a bidder is in Calor. Calor is a mature business in Britain but it could be expanded overseas. Alternatively, it could be regarded as a mammoth cash machine, paying British taxes, and an ideal springboard from which to make further acquisitions.

For strategic reasons, IC Gas may be worth more than the apparent asset value. The market believes that it is worth more to somebody. The shares were up 6p yesterday to 574p, well out of reach of Gulf Resources' offer.

LONDON TRADED OPTIONS

Table listing various options contracts including series, call/put status, and prices for different months.

LONDON FINANCIAL FUTURES

Table listing financial futures contracts such as Three Month Sterling, Dec 86, and various interest rate futures.

TRADITIONAL OPTIONS

Table listing traditional options for various companies like Anglo, BSN, and others.

FOREIGN EXCHANGES

Table listing foreign exchange rates for various currencies including Sterling, Dollar, and others.

Advertisement for Rothschild's International Money Funds, describing it as an efficient alternative to a deposit account.

Advertisement for Lloyds Bank Home Loan Rate, stating the rate will increase from 11% to 12.3% p.a. from 11 November 1986.

Advertisement for MONEY MARKETS AND GOLD, listing various financial instruments and rates.

Advertisement for APPOINTMENTS, listing various business appointments and changes in management.

Advertisement for Swire Pacific Limited Interim Dividends for 1986, detailing the dividend structure and shareholder information.

Advertisement for NatWest Mortgage Rate, offering a mortgage rate of 12.25% p.a. from 27th October 1986.

Advertisement for BASE LENDING RATES, listing various bank lending rates and services.

Advertisement for Europe's Most Comprehensive General Management Programme, offering a 10-week course starting in Spring 1987.



STOCK EXCHANGE PRICES

Firm start to account

ACCOUNT DAYS: Dealings began yesterday. Dealings end November 7. Contango day November 10. Settlement day November 17. Forward bargains are permitted on two previous business days.

Where stocks have only one price quoted (the delta stocks), these are middle prices

Portfolio Gold

From your portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches your daily prize money or a share of the total back of your card. You must always have your card available when claiming.

Table with columns: No., Company, Group, Gain or Loss. Lists 44 companies and their performance.

Please be sure to take account of any minus signs

Table with columns: Mon, Tue, Wed, Thu, Fri, Sat, Total. Weekly Dividend summary.

BRITISH FUNDS

Table with columns: High, Low, Stock, Price, Change, Gain/Loss, %.

Table with columns: No., Fund, Date, Price, Change, Gain/Loss, %.

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Portfolio Gold

DAILY DIVIDEND £8,000 Claims required for +36 points Claimants should ring 0254-53272

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TOBACCOS table with columns: No., Company, Price, Change, Gain/Loss, %.

Large advertisement for 'Lilley' and 'London Business School' on the left margin.

Small text at the bottom right corner regarding dividend and forecast information.

Main table containing unit trust information, including columns for company names, share prices, and performance metrics. It is organized into several sections such as 'Investment Managers', 'Key Fund Managers', and 'Specialist Funds'.

UNLISTED SECURITIES

Table listing unlisted securities with columns for company names, share prices, and other financial details.

INVESTMENT TRUSTS

Table listing investment trusts with columns for company names, share prices, and performance metrics.

COMMODITIES

Table listing commodity prices for various goods such as oil, sugar, and metals.

Large vertical advertisement on the right side of the page, featuring the text '100 fe' at the top and 'UK tri' at the bottom, with a central graphic.



COMPUTER HORIZONS/2



There are only three days left to enter the 1986 UK Computer Press Awards...

Programming yourself to make more money

Since the dawn of the computer age it has been almost a truism that anyone in computers is making a small, if not large, fortune...

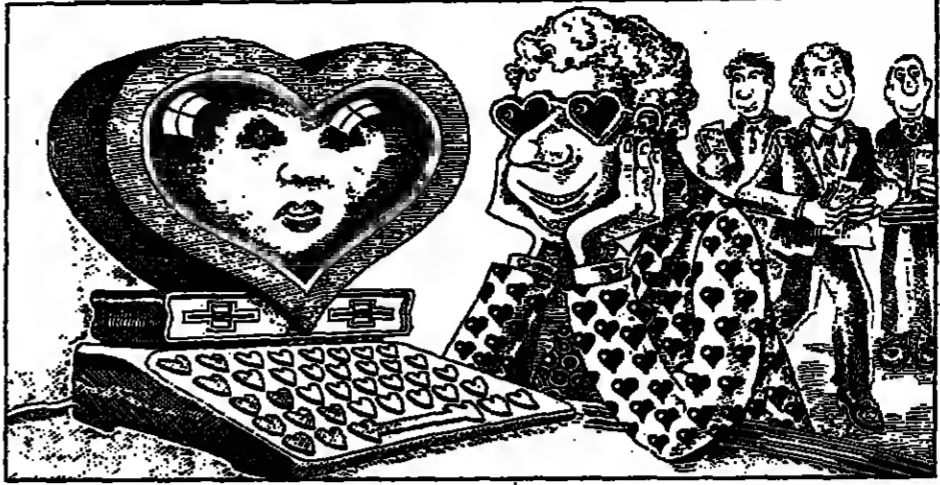
But it's not quite like that. For the loyalty which the programmer demonstrates is often not to an employer or to any other person whatsoever...

Someone may produce a world-beating software package which will be their property and could make a fortune...

SALARIES

By Chris Naylor

Programmers like them. And are happy with them. When the computers work they are pleased and when they do not they are downcast.



Stephen Johnson

One way into the high-tech business

Ask a group of employers how people start in computing and each will give you a slightly different reply...

Much easier on the eyes

By Pearce Wright Science Editor

A novel way to avoid three sources of eye fatigue which have bothered users of visual display units (VDUs) has come from the laboratories of British American Optical.

Among over-30s already wearing spectacles, the strain was found to concern the focal length of the lens.

Then the halos were eliminated by artificially removing the background glow through using tinted lenses.

Euro group chips in against US

European Silicon Structures, ES2, a pan-European company founded by Robb Wilnot, is expected to start first deliveries of its chips later this month.

JOBSCENE

By Edward Fennell

priority given to all-round personality and communication skills. As Ian Kavanagh, of Mars Group Services, commented: 'There are plenty of technically-skilled square-eyed people around but we want our recruits to have some human qualities as well.'

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EXPERT SYSTEMS LONDON TO £30,000 + BENEFITS

SALES MANAGERS SENIOR ACCOUNT MANAGERS BANKING CITY BASIC £30,000 OTE £50,000 BMW

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Geoff Butcher, Norsk Data's UK marketing manager, does the new product, the Butterfly, as a radical step for the company.

2 ANALYSTS/PROGRAMMERS IBM 36 & IBM XT/AT (Basic and cobol languages)

Handwritten signature or mark at the bottom of the page



# Where the lucky country was born

The name New South Wales was the idea of Captain James Cook, who joined it down in his journal after discovering the eastern edge of a vast southern land in 1770.

Other parts of the continent lost their names early titles (the Swan River Colony was renamed Western Australia, and Van Diemen's Land became Tasmania) but New South Wales endured, along with its early settlers.

The state is the embodiment of Australian history. In a little over 14 months it will be the stage on which the bicentenary curtain will rise, when a fleet of tall-masted sailing ships, including a schooner presented as a birthday gift by Britain, sails into Sydney harbour two centuries after Captain Arthur Phillip landed to found a penal colony.

From those first white inhabitants — 750 convicts, 450 civil and military personnel and 58 women and children — NSW's population had grown by the 1981 census to 5.1 million, or about 35 per cent of the national total, although its people are now equally representative of the varied ethnic mix of modern Australia that includes Italians, Vietnamese, Yugoslavs, Lebanese, Turks and Greeks.

The foundation for Australia's prosperity was laid in NSW. Freed convicts established farms along the Parramatta River on the outskirts of

Sydney. Mining started at a dusty outback settlement named Broken Hill. From these beginnings grew the great agriculture and mining industries, the easy wealth that gave rise to the phrase, "the lucky country".

With commodity prices in decline, and the economy in jeopardy, faith is again being pinned on NSW to find a way back to prosperity through service industries. The emergence of Sydney as a new Pacific financial centre is a step in that direction.

What is it, though, that makes NSW distinctive? A few images, mainly hedonistic, have penetrated the outside consciousness — surfing at Bondi beach, prawns and *timutes* (cans of beer) at the *barbie*, bronzed and blonde bodies on the beach — but they are not necessarily unique to the state.

The flashy Australian entrepreneur, too, is a composite figure (Kerry Packer is from Sydney but Robert Holmes à Court lives in Perth and John Elliott in Melbourne).

NSW folk are witty and shrewd, with a devastating eye for pretension and a flair for vivid imagery in language. It is a tough environment, and most of the best in Australian colloquialism has emerged from the pillless, adrenaline-charged arenas of NSW Labor politics, the Hill at the Sydney Cricket Ground and nightclubs, where mediocre comics are massacred.

Sydneysiders have not forgotten the raffishness of their origins. Indeed sometimes they seem to relish it. This strong sense of city/state identity stimulated Sydney's intense rivalry with its more genteel cousin, Melbourne, over which had the right to be considered Australia's leading city.

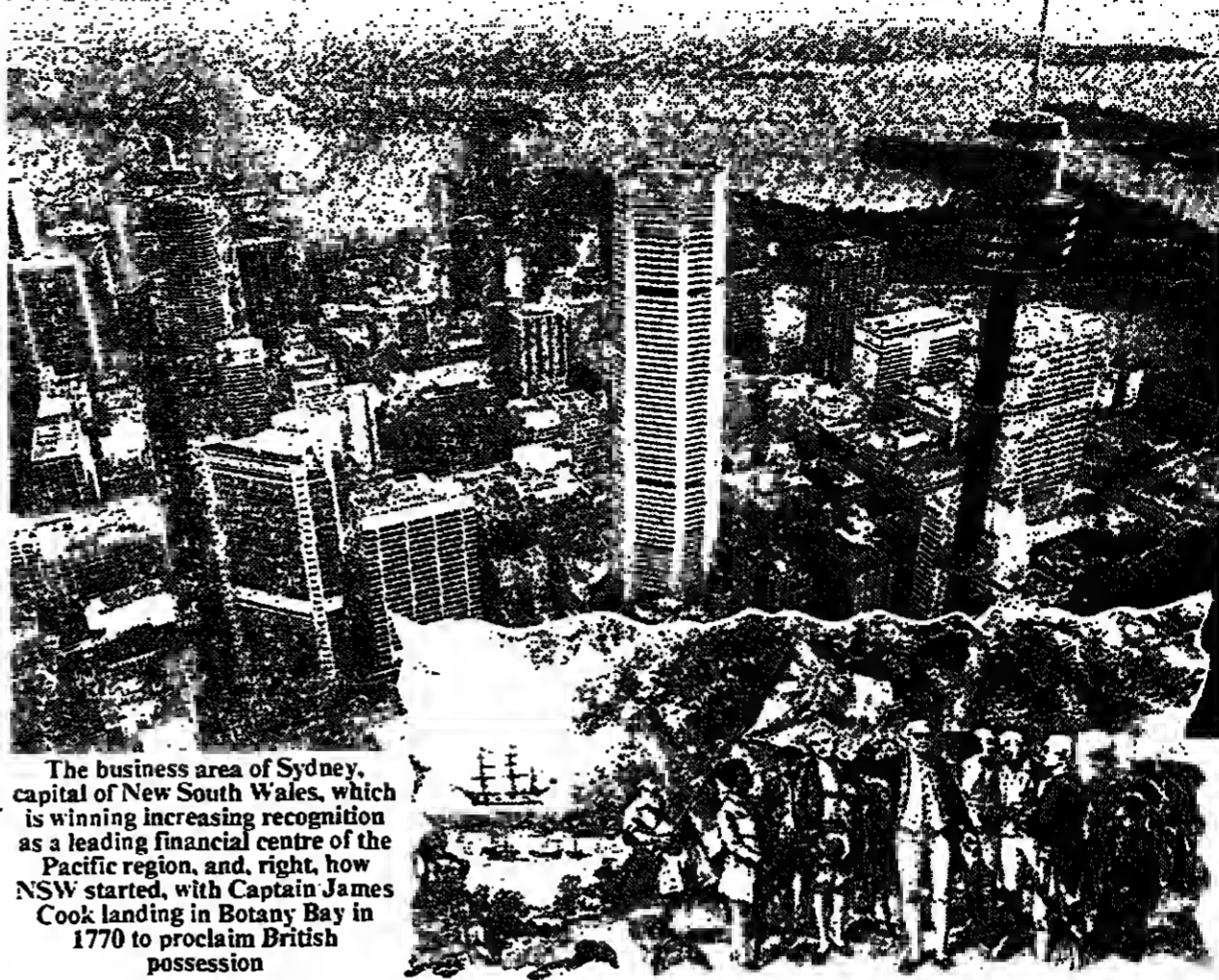
When it came to choosing a capital after federation in 1901, the issue could be resolved only by building a third centre, Canberra, between the two.

Even now Sydney folk affect contempt for what they consider Melbournean stuffiness, and the old-money world, while Victorians point to continuing efforts at cleaning up corruption in the NSW police as evidence that things have not changed much in the state in 200 years.

But if Sydney remains the headquarters of organized crime in Australia, it is also a great city, with style as well as pace, and a regard for its heritage along with a high-rise skyline.

You can eat better in Sydney than in most European capitals, and a lot cheaper, too. And it is far from being the cultural desert that Melbourneans claim it to be. The national opera company has its headquarters in Sydney, at the most distinctive opera house in the world. Oh, and yes, the climate's good, too.

Stephen Taylor



The business area of Sydney, capital of New South Wales, which is winning increasing recognition as a leading financial centre of the Pacific region, and, right, how NSW started, with Captain James Cook landing in Botany Bay in 1770 to proclaim British possession

## Hard times for new hardliner

The ending of a political era is often a confusing, sometimes painful time, and so it is proving in New South Wales, where a leader who had presided over Australia's oldest and most populated state for a decade, and wielded significant influence nationally, suddenly got up four months ago, said he had had enough, and walked out of his office.

Neville Wran, the former Premier, bestrode the affairs of NSW. In a decade of Labor rule, he led four governments which, even his many enemies concede, improved services and cultural life in the state and tackled pressing environmental concerns.

His air of command, and an abrasive way of dealing with opposition ("applying the blowtorch to the belly," he called it) could have taken him to Canberra as national leader. Even the pervasive allegations of corruption which hung over Mr Wran's administration failed to damage him significantly. It was always going to be a hard act to follow.

Just how hard Barrie Unsworth, the new Premier, has discovered since an August opinion poll gave him an approval rating of just 26 per cent. Alarm bells are ringing in Canberra, where the fortunes of Labor in NSW are taken as a barometer of its federal popularity. Robert Hawke, the Prime Minister, has particular cause for concern because NSW is the bedrock of his support within the Australian Labor Party.

Mr Unsworth is a more paradoxical figure than Mr Wran. Though, on the one hand, every bit as ruthless (he has been described as "the hardest of the hardliners" and as a man who would enjoy pulling the wings off butterflies) he is also a practising Roman Catholic and shows a greater sensitivity to welfare issues, and to dealing with corruption than his predecessor.

He is going to need the resilience which colleagues say is his strongest political virtue. The resignation, whether in-

tegrating Sydney Harbour, Mr Unsworth said: "I'm not a song-and-dance man, but people know me, and they trust me. In difficult times people want a strong leader. With me they'll get it."

One controversial issue he says he is eager to get to grips with is corruption. Rightly or wrongly, taint has attached to both Labor and Liberal administrations in NSW in the last 20 years, and the new Premier acknowledges that for the sake of public confidence, the issue is one which has to be faced squarely.

Symptoms of the problem abound. The state's chief magistrate was jailed last year for attempting to pervert the course of justice, and his successor accused a district court judge of a similar offence.

Dozens of state police, among them senior officers,



Barrie Unsworth: a product of the NSW Labor right wing, probably the toughest school in Australian politics

have been or are in the process of being brought before disciplinary tribunals. A former, state prisons minister is on trial for allegedly arranging, early releases in return for payments.

A continuing clean-up of the police force has broad public support. Mr Unsworth is gambling that there is similar community backing for legislation to make the NSW judiciary more accountable. A Bill establishing a commission to investigate allegations of impropriety by the judiciary is being hurried through the legislature, despite rumblings of defiance by judges and the threat of a constitutional crisis.

The Bill has its detractors in the community as well. Many feel that though there is certainly room for judicial reform, the legislation is a hasty measure designed to whip up some badly needed electoral support. It does, nevertheless, indicate an intent which amounts to more than rhetoric.

Ultimately, despite the present problems, shifting Labor from power in the 19th-century parliament in Macquarie Street is not the end-of-dried issue the Liberal Party maintains. NSW has been ruled by Labor for three of the last four decades. The party's roots go deep in the urban Roman Catholic community (it is estimated that half of Labor's members are Catholics) and in rural areas.

The term of NSW governments was extended to four years in 1984, so Mr Unsworth does not have to go to the polls until the Australian bicentenary. Between now and then, he says his administration will be concentrating on solid community issues: health, education and law and order.

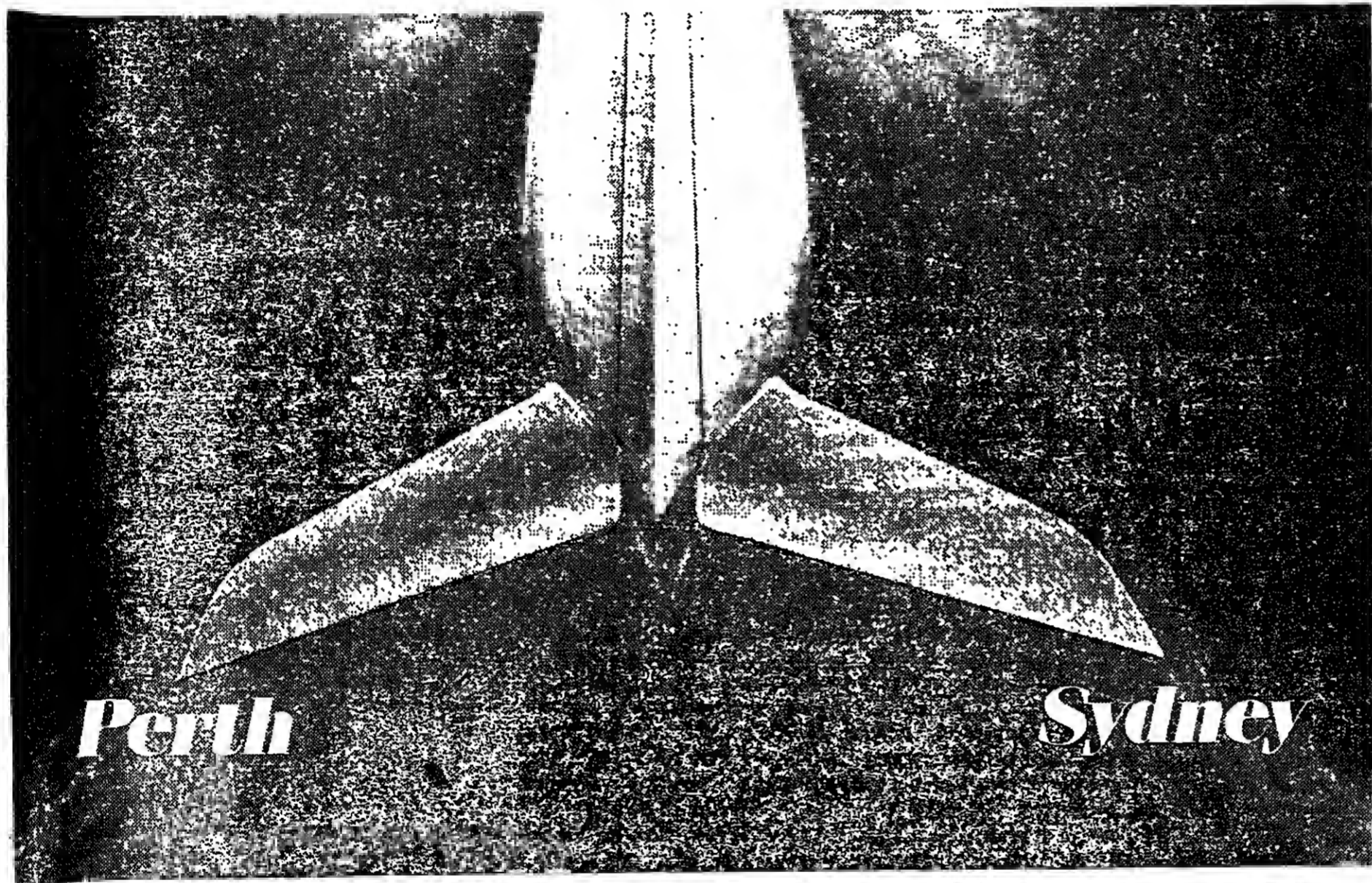
### 'I'm not a song and dance man'

Intentionally or not, enabled Mr Wran to avoid fall-out from a number of harmful issues which were just starting to emerge. The new Premier has, as they say, copped the lot. Even as he was about to take office, electoral backlash caused Mr Unsworth a personal humiliation. In going through what was expected to be the formality of a transfer from the upper to the lower house, he came within a hundred votes of losing a supposedly safe seat.

His problems were compounded by the embarrassing disclosure that the US consortium approved by the government to build Sydney's new casino (and given a clean bill of health by NSW investigators) is in fact under investigation by the FBI. The contract was granted before Mr Unsworth took office, and he promptly cancelled it.

His rise, like that of Mr Hawke, was through the trade-union movement, but unlike the Prime Minister, who is a personal friend, he is virtually unknown outside NSW. Still, this resolutely uncharismatic style is probably less of a drawback than it is in the presidential-style arena of national politics, where it has undermined John Howard's performance as opposition leader.

In an interview in his office



### TAKE THE OPPORTUNITY TO SEE BOTH SIDES OF WHAT'S HAPPENING DOWN UNDER.

Last time there were two sides to what we Australians had happening down under, it was a jealously guarded secret.

It was, of course, the now famous winged keel and we all know what that led to. Well, if you're coming to Australia for the America's Cup Defence, you'll find there are still two sides to what's happening down under. And we'd love to show you our side.

Australia's leading state — New South Wales — and our beautiful capital city, Sydney, the financial and commercial centre of Australia, are the keys to unlocking Australian, Asian and Pacific markets.

To make things easy, we can arrange special guided 'investours' designed to enable you to investigate opportunities in your particular field of interest.

And we'll make sure you enjoy our magnificent scenery too.

Chances are you'll like what you see so much, you'll want to come and live and make your living here.

So, if you're coming 'Down Under' to our big country for the America's Cup, don't miss the big opportunity — New South Wales.

For further information contact your nearest New South Wales Government Office: London (01) 839 6651, Los Angeles (213) 552 9566, Tokyo (3) 214 2066, Fremantle\* (09) 430 5087, Sydney (02) 250 6666.

**COME AND MAKE IT IN NEW SOUTH WALES.**



\*This office open October 1986 to February 1987

Small table with weather and other data on the right edge of the page.

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FOCUS

Poised to become the Pacific banker

Sydney, which has been transformed into the financial capital of Australia, is poised to become a major financial centre in the Asia-Pacific region as the world economy continues to integrate.

Indeed, Australian bankers are touting the city to fill a niche linking the United States and European markets in a way that would see non-stop international trading in foreign currencies, commodities and financial instruments.

Among Sydney's advantages over its regional rivals are the native use of English - the language of commerce - political stability, a strong commercial legal system and an educated workforce that has embraced the latest changes in technology.

Most of the world's leading financial institutions are also now established in Australia either by a banking subsidiary, a merchant bank or a representative office.

Australian stock markets are well developed, with signs that they are becoming more internationally flavoured bourses. Many Australian companies are now seeking listings on the London, New York and Tokyo stock ex-

changes, and a growing number of offshore companies is after listings on the Australian stock exchanges.

Financial groups are all found here

changes, and a growing number of offshore companies is after listings on the Australian stock exchanges.

The Sydney futures exchange, the only such exchange in the country, has been a resounding success. Turnover has grown rapidly, particularly in financial futures, where the value of transactions is now between three and five times the turnover in the corresponding currency markets.

The exchange is due to start trading this month in 30-year US treasury bonds, which should raise its profile further. Trading is also scheduled to start in a Eurodollar contract.

In the banking arena, the federal government has approved the establishment of offshore banking units and has indicated that it intends making several administrative changes to facilitate them. The units would deal only in pure offshore foreign currency transactions and would be exempt from withholding tax. Sydney's time zone is fun-

damental to hopes for its growth as a financial centre. Many banks and foreign currency dealers are now starting early, rostering shifts to start at 6 am or earlier to catch the tail end of trading in the US west coast.

This gives dealers a feel for the market before trading starts in earnest in Japan, New Zealand and the rest of Asia. Several banks, including some with European offices, keep their foreign currency operations running in Australia until the early hours of the morning, through the normal European trading time zone and up to about noon New York time.

The biggest competitors in this time zone are Japan, Hong Kong and Singapore, but the flow of Asian money into Australia gives financiers confidence that Sydney has an edge. Though Australia will never surpass Japan as a financial centre, there are hopes that Sydney can make an inroad, Japan's main drawback, apart from language, is that despite some liberalization its economy is still not fully deregulated.

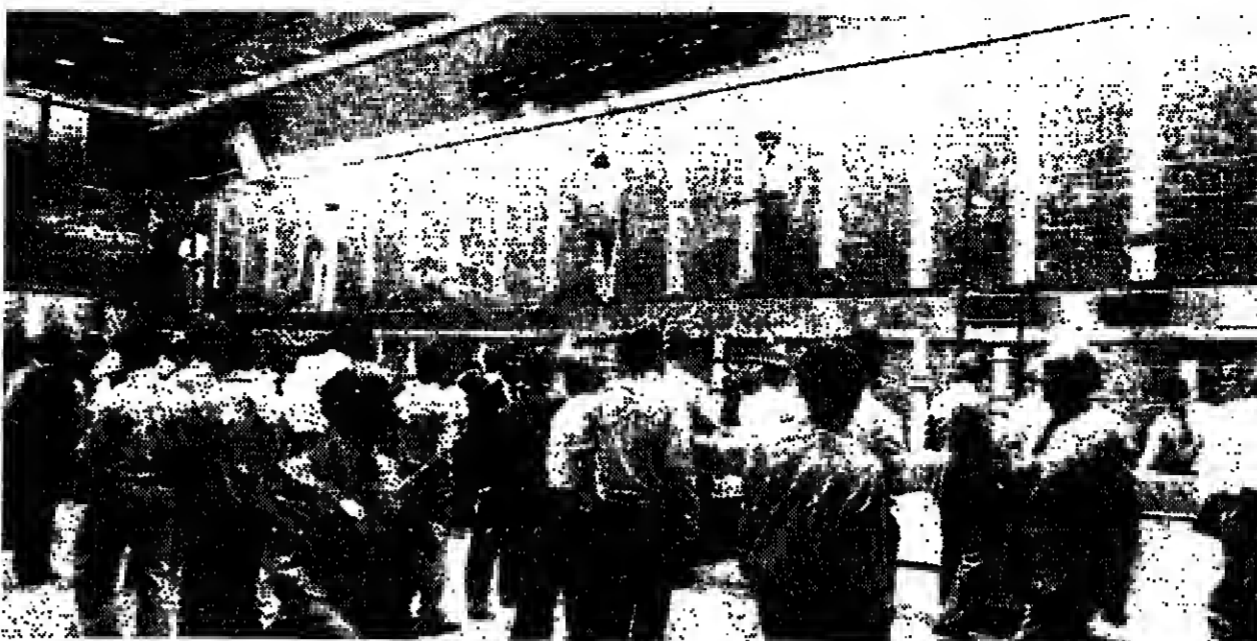
Sydney's emergence as a new financial centre has been at the expense of Melbourne, traditionally Australia's economic capital, servicing the manufacturing and gold mining industries, but which has seen its position decline along with manufacturing during the past two decades.

While BHP, Australia's largest and one of its oldest companies, maintains its headquarters in Melbourne, as does John Elliott's rapidly-growing Elders IXL, Sydney has been favoured by most newcomers since the opening of Australia's financial markets to 16 new banks and a host of merchant banks.

Of the 33 licensed banks, 18 have their head office in Sydney, compared with 10 in Melbourne. Of the 93 larger merchant banks, 73 have headquarters in Sydney and 13 in Melbourne. Of the major finance companies 20 have chosen Sydney as a base, but only three have picked Melbourne.

The stockbrokers, reflecting tradition, are more evenly spread, although on a normal trading day the Sydney exchange usually posts a higher turnover.

David Tomlinson The Australian, Sydney



The Sydney stock exchange. Its place in international time zones is of fundamental importance to its growth as a financial centre - 6 am starts by banks and currency dealers give them a chance to catch the tail end of US west-coast trading

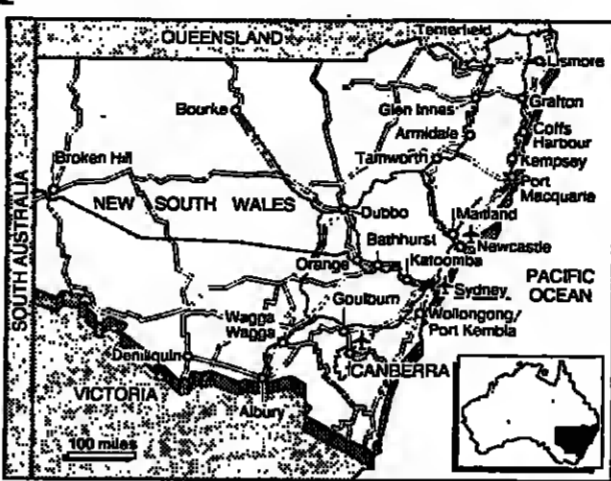
Woolly profits for duke and barons

Although 25 per cent of New South Wales farmers made a loss in 1985-86, there has been a growing investment by wealthy businessmen in the state's agricultural sector. Rural landlords with multi-million dollar investments in NSW include the media barons Rupert Murdoch and Kerry Packer, and international businessman John Khalbetzky.

Mr Murdoch paid A\$3.5 million (about £1.5 million) for Australia's largest merino sheep stud in 1978, an investment which at the time made his fellow News Limited directors blanch. However, the acquisition of the Boonoke merino stud in southern NSW has proved justified. From being in the doldrums the wool business has become the most financially stable sector in agriculture.

Overseas business interests are headed by the sixth Duke of Westminster, Gerald Grosvenor, who spends several weeks every year visiting his sprawling Australian sheep station, the Bull's Run.

The duke has been joined in New South Wales to recent years by a number of wealthy British landowners. It is an acknowledgment of the prudence in investing in a politically stable country and the substantial low cost advan-



Woolly profits for duke and barons

tages of NSW agriculture. The success of British investors marks a distinct turning point in the 198 year history of New South Wales agriculture.

Numerous investors, like the Australian Agricultural Company, formed in London by royal charter in 1824, have struggled to understand the vagaries of the New South Wales outback. In the early days the Australian Agricultural Company owned 6 million acres in the sovereign state. In recent years it has slowly transferred most of its pastoral interests to northern Australia, where it runs a rapidly expanding herd of 280,000 beef cattle.

While the Australian Agricultural Company believes higher profits are possible in the even lower cost province of the far north, a host of other business interests have slowly but surely replaced the old squattling families who once dominated NSW agriculture.

Behind the Duke of Westminster's successful investment and that of a number of other overseas and local business ventures is Agricultural Investments Australia Limited. This unlisted company, which keeps a low profile, manages 35 properties worth A\$65 million, mainly in New South Wales. The success of investors acting

under its guidance and others, like Messrs Murdoch and Packer, with the advantage of large financial resources and skilled management practices, has added a new dimension to the state's primary production.

But despite the exploits of more entrepreneurial investors, New South Wales agriculture is strained to breaking point.

Worst affected are wheat growers, who are expecting a crop of only 4.5 million tonnes in 1986-87 compared to a record 8.9 million tonnes in 1983-84. More than 50 per cent of wheat growers will make a loss this financial year.

Wool producers, on the other hand, are experiencing more prosperous times because the wool industry, virtually alone among large agricultural industries, has not fallen foul of the international trade war.

The gross value of New South Wales rural production in 1985-86 was A\$4,536 million of the national total of A\$15.5 billion. But the net value of only A\$1,091 million reflects the internationally uncompetitive cost structure of the state's agriculture.

Nigel Austin Rural writer, The Bulletin, Sydney

Going smaller, growing fast

The "for sale" advertisements for industrial properties tell the story: the big factories and factory sites, spread across many acres, sit forlornly looking for buyers who want working factories and not sites for subdivision.

The vast site in Sydney's near southern suburbs that once housed the works of British Leyland failed to find any tenants willing to take even portions of the site. Instead, since 1974, it has acted as a repository for federal government stores - a factory drowned in paperwork.

Yet the market for small industrial properties has rarely been so buoyant. These smaller sites - more warehouse with office space than traditional saw-tooth roof factories - house the growth industries of New South Wales: computer component and software manufacturers and assemblers. For while the monoliths have been struggling, and sometimes giving up altogether, the small entrepreneurs have been proliferating.

Just as motor cars are sourced from hundreds of different suppliers rather than the company building virtually everything in-house, the major manufacturing industries of NSW - machinery, metal products and chemicals and petroleum - are able to choose from hundreds of small, independent operators willing to supply components equal to all but the most advanced warms from overseas.

An instance is the small but growing firm Memtech Ltd, which produces a range of ultra-fine filters for use in a variety of fields, from food filtration to separating oil from water in ships bilges. Memtech recently went into a 50-50 joint venture with an American firm to tackle the billion dollar US market out of Chicago.

At present Memtech operates from a tiny office-cum-lab-cum-workshop out at St Marys. Out of this it made a profit of A\$9.5 million (about £4.2 million) last year.

Nucleus Ltd is another hi-tech company succeeding both at home and overseas. Already a world market leader in the sale of heart pacemakers, Nu-

cleus, at its small premises at Lane Cove, Sydney's Silicon Valley, is geared to research. The Nucleus bionic ear is competing in a development race with the product of its rival, the giant 3M company.

Other companies are finding that niche markets can be profitable: Microbee Ltd sells computers to Swedish and Russian schools; Cryofab sells high-pressure gas holding tanks through Asia and the Pacific; Vapocure has licensing agreements for its quick-drying industrial painting process in all major industrial nations.

Research by the Australian Bureau of Statistics shows that almost a third of the 360,000 workers employed in NSW manufacturing is in establishments employing less than 50 people.

Most manufacturing takes place in the 100-mile coastal strip above and below Sydney, despite generous efforts by the state government to encourage decentralization into rural centres. Incentives for companies to move west of the Great Dividing Range include cheap land, direct subsidies and tax concessions.

A few big companies have taken up these offers - Mars Corp has gone to Albury and Email, Australia's biggest white goods manufacturer, to Orange. But most people go to where their supplies are. The labour-intensive industries thus choose either Sydney, Newcastle or Wollongong, the last two also being the centres of Australia's steel industry, thanks originally to coking coal deposits and port facilities nearby.

NSW's main manufactured exports are iron and steel products, worth A\$200-300 million a year. The state is not a major exporter of manufactured products and has been running a considerable trade deficit in the 1980s. Some office- and telecommunication equipment is made or assembled locally but imports of these products recently topped the A\$2 billion mark (compared to exports of the same items totalling, in 1984-5, just A\$59 million).

Phillip Jack Australian Business, Sydney

The Sydney investment market is frequently misunderstood.

In business, distance can often lend disenchantment.

The State Bank of New South Wales can provide you with precisely the service you need to avoid misunderstandings, and missed opportunities.

We can provide expert assistance in Corporate Banking, Foreign Exchange, Capital Market Instruments, Merchant Banking and International Trade Finance.

And we can be as innovative as you are.

We are the only bank guaranteed by the Government of New South Wales, so we also offer absolute security.

For more details contact State Bank of New South Wales, 110-112 Fenchurch Street, London EC3M 5DR. Telephone (01) 481 8000, Dealing Room (01) 481 2999, Telex 8952331, Telefax (01) 265 0740.

State Bank NSW

# This advertisement contains everything you need to know about doing business in Australia.

The Commonwealth Bank was established in Australia in 1912.

The Commonwealth Bank is one of only a handful of banks worldwide to have achieved AAA credit ratings, awarded by both Standard & Poors and Moody's Investment Services Inc.

The Commonwealth Bank has a 1300 strong network of branches around Australia.

The Commonwealth Bank overcame vast distances and communication problems to be the first Australian bank to electronically link branches coast to coast.

The Commonwealth Bank pioneered home banking in Australia.

The Commonwealth Bank offers a local knowledge of everything from our urban markets to the vast rural and highly specialised mining opportunities.

The Commonwealth Bank has offices in New York, Los Angeles, Frankfurt, Hong Kong, Tokyo, Chicago, London and Singapore.

The Commonwealth Bank employs a professional domestic and international staff in excess of 36,000.

For further information contact our London office, 8 Old Jewry, London, EC2R 8ED, U.K. tel (01)600 0822, telex 883864. (Head Office) Sydney, Australia. Also offices in Frankfurt, New York, Chicago, Los Angeles, Tokyo, Hong Kong and Singapore.

The Commonwealth Bank has available a complete range of financial services.

The Commonwealth Bank lead managed the finance for Australia's first satellite.

The Commonwealth Bank is the only Australian bank guaranteed by the Australian Government.

The Commonwealth Bank is the largest money market operator in Australia.

The Commonwealth Bank offers a highly respected global foreign exchange network.

The Commonwealth Bank was the first bank to secure a seat on the Sydney futures exchange.

The Commonwealth Bank handles most of Australia's top 100 companies.

The Commonwealth Bank is the leader in Australian banking technology.

The Commonwealth Bank is Australia's leading bank.

**COMMONWEALTH BANK.**  
Australia's leading bank.

## King Coal still top of the heap

Coal is the biggest export earner for both New South Wales and Australia. Its value greatly eclipses other mine products, although significant shipments are made also of silver-lead-zinc, sapphires, titanium ores and zircon. Gold is due to follow soon.

In the last financial year, Australia shipped 90 million tonnes of coal to the world — 49 million tonnes of metallurgical coal and the rest steaming coal, nearly half of it going to Japan. NSW accounted for 41 million tonnes of that total, slightly less than Queensland.

The federal government recently relaxed controls on exports and pricing, a move that will favour Australia's largest and most efficient miners, allowing them to increase exports, according to an industry forecast, by A\$1 billion during the next two years.

Twenty-thousand miners work the NSW deposits. Sixty per cent of production comes from underground mines and the rest from open pits.

Apart from a few deposits in the hands of the domestic electricity generating author-

ities, all the mines are controlled by private enterprise, which has not been unkind to the miners. Their average income last year was A\$730 (about £316) a week — almost twice the national average wage — and two months ago they were granted an average pay rise of almost A\$60 a week. Less fortunate are the miners in the once-ebullient silver-lead-zinc mines at Broken Hill, where the grades are declining and reserves will run out early in the next century.

The two remaining companies on the "hill", North Broken Hill Holdings and Conzinc Riotinto of Australia, employ 3,000 miners. Contract miners earn between A\$470 and A\$630 for a 35-hour week.

In July, a two-month strike ended after the mining com-

panies largely won their demands for increased productivity, 24-hour shifts, an end to overmanning and restrictive work practices and redundancies that will carve a third off the 3,000 workforce remaining on the mines.

The mining companies expect to lose A\$54 million this year on the mines due to low metal prices, declining grades and rising costs. At 2.25 million tonnes of ore a year, the hill's output is less than a quarter the size of the world's largest producer, Mt Isa Mines Queensland. Productivity per man, at 1,040 tonnes/year, is less than a third that of the Mt Isa mine.

Two lesser operations contribute to NSW's output of silver-lead-zinc ores — Wood-

land (1.2 million tonnes a year) and Elura, near Can-

berra (900,000 tonnes a year).

The mineral sands industry is also in decline. Once the beaches and sand dunes of NSW and southern Queensland were the world's greatest source of rutile and zircon. Production now of less than 200,000 tonnes of rutile a year is less than half that of 10 years ago, partly because of the exhaustion of deposits, but increasingly due to environmental pressures to limit mining development. One bright hope for the NSW mining industry is gold.

The rise in the world price has encouraged new exploration with modern technology and early this year a producing mine was reopened at Canberra Creek, south of Canberra. A bigger project, discovered by BP Australia's Seltstrut subsidiary at Temora in the south of the state, will soon come on stream to produce 50,000 oz a year and many other promising prospects are emerging.

David Haselhurst  
Finance Editor, The Bulletin, Sydney

## Luring the tourists

New South Wales has traditionally been Australia's main centre for visitors, both international and domestic. Despite the significant increase in tourism to Western Australia and Queensland, and the establishment of international airports in these states, NSW retains its market leadership.

The state's share of overseas tourism for the last year of full statistics, 1984-85, was 30 per cent, compared with 22 per cent for Victoria, 20 per cent for Queensland and 11 per cent for Western Australia.

Two factors bode well for the future. Sydney's emergence as a Pacific financial centre and the state's diverse range of attractions — almost 1,000 miles of Pacific coast, with fine beaches, swimming, surfing and fishing; the dusty outback, and the historic mining town of Broken Hill; and the Snowy Mountains, a winter ski-resort region.

Sydney, a city both dashing and beautiful, has flourished



Sporting state: NSW can offer visitors a range of activities from surfing to skiing

during the last decade amid a programme to restore its historic aspect. A development of Darling Harbour, to be completed in time for the bicentenary of European settlement in 1988, has provoked intense controversy (mainly because of a proposed monorail link to the city).

But then so did the design for the opera house, which has become the distinctive feature of the magnificent harbour view and Australia's most-visited tourist attraction.

Sydney's problem is top quality hotel accommodation. The city has dozens of per-

fectly comfortable standard-feature motor inns, but is chronically short of international hotels. The opening of an intercontinental last year brought the number to 11, but the rate of building is not matching the increase in demand.

The ubiquitousness of the Australian motor inn reveals a noteworthy feature of tourism here. Most travellers are Australians.

Though total expenditure by tourists in 1984-85 was estimated at A\$18.5 billion (about £8.2 billion) — or a healthy 4.8 per cent of gross

domestic product — international visitors were responsible for only 14 per cent of that. NSW's share of the expenditure was about A\$6 billion.

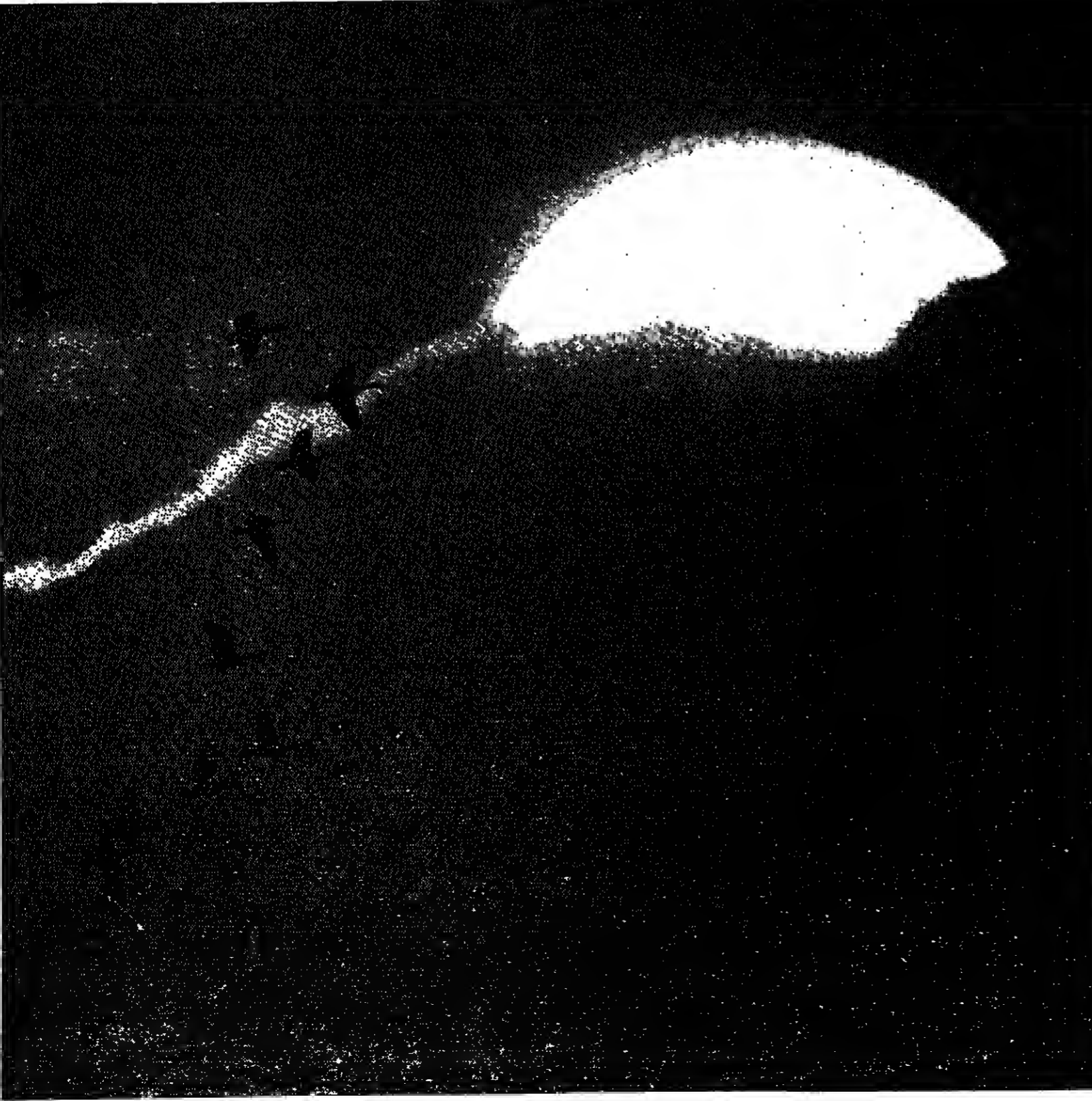
NSW tourism commission offices in Auckland, London, Los Angeles and Tokyo have the responsibility of improving those figures.

While the oft-quoted tyranny of Australian distances (both internally and from its neighbours) is bemoaned by tour operators, it can work to the state's advantage, as many of the most attractive destinations (such as the Blue Mountains or the Hunter Valley) are a day's excursion from Sydney.

New Zealand (22 per cent of visitor traffic) and Britain (14 per cent) are the traditional sources of tourism. But much of this traffic falls into the category of "visiting friends and relations" and is having less impact than increasing Pacific region arrivals, specifically from the US (18 per cent) and Japan (10 per cent). An estimated 90 per cent of Japanese visitors make stopovers in Sydney.

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The Finance Houses Association and the Equipment Leasing Association represent the interests of instalment credit companies and equipment lessors.

The Associations invite applications for the post of Assistant Secretary to be responsible for a number of committees dealing with legal matters. The successful candidate will probably have a legal qualification and will have had the experience to enable him or her to research and develop arguments, both orally and in writing, in support of the Associations' representations to the authorities on a wide range of legal matters.

The duties of the post include creating agendas and supporting documents for committee meetings, attending committees, preparing minutes and executing committee decisions. Knowledge of the law and practice of instalment credit and leasing, and trade association experience would be an advantage but are not essential.

Salary according to age and experience. A pension scheme will be provided. Applications with full details should be sent under personal cover to:

The Director-Secretary  
Finance House Association  
18 Upper Grosvenor Street  
London W1X 9PB

### BROMLEY

Solicitor required to assist and develop own following in busy litigation department. Would suit newly qualified solicitor seeking career advancement.

Attractive package to successful applicant.

Apply with C.V. to Michael Turner.

CLEMENCE TURNER & HENRY  
CHARLES HOUSE,  
35 WIDMORE ROAD,  
BROMLEY KENT  
BR1 1RW

### WALTERS & BARBARY, CORNWALL

We are a busy, well established Market Town firm who seek ambitious and enthusiastic Solicitors and Legal Executives to handle wide range of conveyancing or matrimonial litigation. We cannot offer a quiet life, but we can offer a superb working environment, attractive salary, good prospects and fringe benefits.

Write to us at  
Basset Chambers, Camborne,  
Cornwall TR14 8SG, or telephone  
0209 712454.

### LEISURE INDUSTRY

c. £30,000 pa

A major international hotel company is seeking an experienced commercial lawyer to act as sole lawyer to their European Headquarters in London. Work will include the development of new hotels, joint ventures, corporate work, and special projects. (Rec. Con.)

74 Long Lane, London EC1 Tel: 01-400 9371

CHAMBERS & PARTNERS

# BADENOCH & CLARK

## COMMERCIAL LITIGATION EC4

For a young lawyer seeking to join a rapidly expanding commercial department, our client, a respected medium sized practice offers an ideal opportunity. Ideally the position would suit a recently qualified solicitor and candidates with up to 2 years experience with a London firm and the work will cover a range of quality commercial matters.

## CORPORATE LAWYER - INDUSTRY

Major blue chip company seeks calibre lawyer to undertake a wide variety of challenging legal work with particular emphasis on corporate finance and capital markets. Salary and benefits to match ability and experience of candidate.

For details of these and other positions, please contact John Colson, Judith Farmer or Lisa Wilson.  
Legal and Financial Recruitment Specialists  
16-18 New Bridge St, London EC4V 6AU Telephone: 01-583 0073

## COMPANY/COMMERCIAL EC2

Energetic young lawyers are required by this medium sized City practice for its expanding company/commercial department. Candidates should have up to 3 years relevant post qualification experience and are likely to be involved in take-overs, acquisitions, management buy-outs, corporate finance and most other areas of City related work.

## MANAGERS - CORPORATE FINANCE

from £25,000 + bonus + bens  
Eminent stockbroker seeks experienced Corporate Financiers aged between 28 and 33 to join its rapidly expanding department at Managerial level. Ideal applicants will be numerate qualified lawyers with up to 2 years relevant experience, gained in the Corporate Finance Department of a leading financial institution.

For details of these and other positions, please contact John Colson, Judith Farmer or Lisa Wilson.

## Career opportunities for young LAWYERS

As a large and rapidly expanding firm, based in the heart of the Midlands, we provide a full range of legal services for our corporate and private clients. We need able and ambitious lawyers to further our expansion in the following areas:-

### COMPANY & COMMERCIAL

The work involved is stimulating, extremely varied and will provide scope for applicants to broaden their experience, exercise their responsibility and develop their careers. The type of work involved ranges from general advice to clients on company and commercial matters through to dealing with full Stock Exchange listings and U.S.M. flotations. There will be opportunities to deal with takeovers and acquisitions, management buy-outs, banking and corporate finance, institutional and venture capital funding, joint ventures and advising Receivers and Liquidators.

### PENSIONS

An opportunity exists for a solicitor with a sound knowledge and experience of trust law to handle pension schemes, for our corporate and trustee clients. The appointment will provide a wide variety of work with responsibility including the establishment of schemes, the pension side of company acquisitions, sales and buy-outs and the disposal of surpluses.

### EMPLOYMENT LAW

An increasing and varied number of employment cases means that our team of employment lawyers requires support from an applicant who is able and prepared to develop an expertise in this field, with particular reference to tribunal and litigation work. Some advocacy will be involved and there will be an opportunity for the applicant also to maintain and develop an interest in other areas of commercial litigation.

While ideally applicants should have at least one year's relevant post qualification experience in private practice, newly qualified solicitors need not be deterred from applying. We offer a very attractive salaries with excellent prospects and will assist with relocation expenses, if appropriate.  
If you wish to meet us for an initial informal discussion, please write, with career details and current salary, to:-

C.W. Hughes, Wragge & Co., Bank House, 8 Cherry Street, Birmingham B2 5JY.  
021-632 4131.

## Wragge & Co

# Commercial Property Lawyers

Our Property Department has a wide and varied practice, focusing on institutional investment and property development in the UK and abroad.

It is challenging work, but the rewards are high: and to the right candidates - who will be talented, ambitious lawyers - we can offer good career prospects in a friendly and progressive working environment.

Please apply with full C.V. to:

Mrs Alizoun Dickinson, Linklaters & Paines, Barrington House, 59/67 Gresham Street, London EC2V 7JA

## LINKLATERS & PAINES

# BAKER & MCKENZIE

## CONSTRUCTION LAWYER

We need a skilled construction lawyer with not less than two years post qualification experience. The work is essentially non-contentious, including negotiation and advice on implementation of contracts, many of a non-standard nature. Much of the work, both building and engineering, has an international flavour with the opportunity to work with certain of our overseas offices.

This is an area of considerable growth in our practice and we are looking for someone who, in return for an excellent salary and benefits, is capable of making a major contribution to its development.

If you think you are suitable, please write sending a copy of your curriculum vitae to:  
Blair Wallace, Baker & McKenzie, Aldwych House, Aldwych, London WC2B 4JP.

# Assistant Solicitor

## London Base

Few people are aware of the scale and complexity of the NAAFI operation. As the civilian trading organisation of HM Forces, we provide a variety of services through a worldwide network of 1,000 clubs and shops, generating a turnover in excess of £350 million in a dozen countries. Whilst the business bears comparison with some of the world's great retailers, the challenges from a legal viewpoint are in many ways larger, especially when local trading conditions, exchange controls and government regulations are taken into account.

This is an opportunity for a young Solicitor with about 2 years post-qualification experience to join our small in-house legal department and gain an insight to a varied range of interesting legal and quasi-legal problems in areas such as conveyancing, company law, litigation and labour law.

We are offering a highly competitive salary and fringe benefits such as a subsidised restaurant, staff shop and staff purchase scheme as well as flexible working hours.

Please write enclosing a full cv to: Manager, Recruitment, Ref. (P15), NAAFI, Imperial Court, Kemington Lane, London SE11 5QX.



## The Performing Right Society Limited

# INTELLECTUAL PROPERTY

Applications are invited for the post of Assistant to the Society's Director of External Affairs. The Society, with an annual turnover of some £75 million, plays a primary role in protecting and promoting the copyright interests of authors, composers and publishers in the field of music, both nationally and internationally. The Director of External Affairs, who also acts as Deputy Chief Executive and Managing Director of a subsidiary company responsible for the Society's activities in a number of developing countries, has day-to-day responsibility for a wide range of matters, from the negotiation of agreements with major users, to the representation of authors' interests in international copyright circles extending from Asia to Latin America. The requirement is for a solicitor or barrister in the age range of approximately 24-32 years, of good academic achievement coupled with a highly practical approach to problem solving with the ability for sustained work on matters of detail. The post will attract lawyers wishing to broaden their role beyond that of pure law. A sound knowledge of French is essential. Salary negotiable according to age and experience with a wide range of benefits.

Applications marked "Confidential DEA" and accompanied by a recent photograph should be addressed to: Director of External Affairs, Performing Right Society Ltd., 29/33 Berners Street, London W1P 4AA.

## The Performing Right Society Limited



# HERTFORDSHIRE MAGISTRATES' COURTS COMMITTEE PROFESSIONAL TRAINEE

Salary up to a maximum of £8664 p.a.  
Plus Outer London Fringe Allowance

A vacancy arises at Bayley Hall, Hertford, for a Professional Trainee who wishes ultimately to pursue a career as a Justice's Clerk.

Applicants should be Barristers or Solicitors, although Bar and Law Society students who have successfully completed their Part II's are also invited to apply. (No articles are available).

The postholder will receive the personal supervision of the Clerk to the Justices who will provide a concentrated scheme of training in order that he or she will be prepared to take promotion opportunities as and when they arise.

The post is based in an attractive County town with good communications to London, Essex, Bedfordshire and Cambridgeshire. A generous relocation scheme is available in appropriate circumstances.

Applications marked 'Private and Confidential' together with the names and addresses of two referees, should reach me by Friday, 7th November, 1986.

Ian S. Lomax, LL.B.,  
Clerk to the Justices,  
Bayley Hall,  
Hertford,  
SG14 1EL.

# STEPHENS & SCOWN EXETER

We are one of the largest firms in the West Country. Our Devon practice is showing significant growth, and to cope with this efficiently, we urgently require additional expertise in the following fields:-

## COMMERCIAL AND/OR AGRICULTURAL CIVIL LITIGATION CONVEYANCING

These vacancies provide first class opportunities to pursue specialist careers in one of England's most beautiful cities.

We are a progressive firm with modern offices in the heart of the city and offer successful applicants excellent immediate and long term prospects.

Applicants should apply in writing with a C.V. to David Deaton, Partnership Administrator, Stephens & Scown, 27 & 28 Southernhay East, Exeter, Devon.

# Commercial Conveyancer

Our Client, a substantial and growing City firm with a wide range of clientele in the Commercial and Financial field seeks a Commercial Conveyancer of calibre.

The partners recognise that growth and prosperity depend upon the ability to provide a service that is perceived to be excellent.

If you have the relevant experience since qualifying then please telephone James Davis on 01-629 4226 or write to him at the address below. (Ref: V101)

LEGAL SELECTION



160 New Bond Street  
London W1Y 0HR England  
Telephone 01-629 4226  
Fax 01-491 7459  
Telex 298942

## Solicitor THERE MUST BE BETTER WAYS TO EARN A LIVING...

Let's face it, law can be very dull at times. Perhaps two years since you were admitted, and already you can see the subtle but unmistakable outline of a rut forming. You want greater challenges, some excitement even, and your present position just isn't what you hoped for.

Kellogg's have a proposition for you. Join our legal team in the Legal & Corporate Affairs Department in Manchester and you'll undertake a wider variety of assignments than you ever thought possible. Operating in a fast-moving commercial environment, you'll be involved in the acquisition of capital equipment and new premises, employment law, food law, issues of trade marks, copyright and contractual agreements. And any other legal matter that arises.

It isn't just a question of reacting to developments. We're looking for someone who can develop into a legal strategist, identifying changes in the law which affect our business, and contributing to the formation of policy.

You might be familiar with some of these areas already, but many will be new to you: you must be able to think on your feet, thrive on responsibility and demonstrate sound communication skills.

An attractive salary is supported by a comprehensive benefits package including private medical insurance and relocation assistance, and for the able and ambitious there is great potential for career development.

Please send a cv, together with a detailed letter of application to: Colin Hawksworth, Personnel Services Manager, Kellogg Company of Great Britain Ltd, Park Road, Stretford, Manchester M32 8RA. Tel: 061-965 4411.

**Quality through people**



# HILL DICKINSON & CO

## PERSONAL INJURY LITIGATION

City Solicitors, HILL, DICKINSON & CO, seek an able, keen Solicitor to do personal injury work substantially derived from Insurance and Shipowner clients. You should be at least one year qualified with common law litigation experience.

The firm is concerned to provide prompt, commercial and friendly service to its clients. To assist in achieving this, while having case-load responsibility, you will work as part of a team assisting further to develop this important part of the Practice. We think you will enjoy the working atmosphere.

Send a full C.V. to:

David Taylor  
Managing Partner  
Hill Dickinson & Co  
Irongate House  
Duke's Place  
London, EC3A 7LP

## Assistant Secretary Broadcasting Administration

£18,000

The Independent Broadcasting Authority seeks an Assistant Secretary to join its Knightsbridge Head Office.

As one of two Assistants, the successful applicant will support, advise and make recommendations to the Secretary on legal, structural and contractual matters relating to ITV and I.B.R. programme companies and the general function of the IBA within the relevant Acts. There will also be involvement in minuting, drafting and writing papers.

Candidates should be of graduate level with relevant training. Considerable experience is required of a senior administration role in a Company Secretary's or Administration office of a large organisation or public body. A real interest in broadcasting is essential.

**IBA**  
INDEPENDENT BROADCASTING AUTHORITY

"An Equal Opportunities Employer"

Please send full curriculum vitae to Joyce Parry, Personnel Officer, Independent Broadcasting Authority, 70 Brompton Road, London SW3 1BY, to arrive no later than 11th November, 1986.

### SOLICITOR

A Kingston solicitor who specialises in Employment, Commercial and some court work seeks assistant solicitor with minimum 2 years experience. Lichfield Appointments.

01 549 5070

Please contact Mrs Ryan.

### PROSPECTIVE PARTNER

For fast expanding go ahead firm in East London - boom area. All rounds at least 2 years qualified with ability to work under pressure and keep smiling. Top financial and status package. ID successful applicant. Write to:

R. Sawler,  
28 Lower Chapin Road,  
Chapin 25 RP.

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## FINANCE HOUSES ASSOCIATION EQUIPMENT LEASING ASSOCIATION ASSISTANT SECRETARY

The Finance Houses Association and Equipment Leasing Association are looking for a newly qualified lawyer to join their legal teams. The Assistant Secretary will be responsible for the day-to-day running of the Association's legal services. The post involves a wide variety of legal work, including lease and hire agreements, and the disposal of surpluses.

The duties of the Assistant Secretary include:

- Providing legal advice to members of the Association.
- Managing the Association's legal services.
- Handling all correspondence relating to legal matters.
- Attending to all matters relating to the Association's legal services.
- Providing support to the Secretary.

Apply with a CV to:  
Michael Turner,  
Clemence Turner & Henry,  
Charles House,  
35 Widmore Road,  
Bromley Kent  
BR1 1RW

## BRONILEY

Solicitor required to advise and develop property law in busy central London department. We are currently seeking a newly qualified lawyer who is motivated, self-motivated, ambitious and progressive working in a friendly and progressive working environment.

Apply with C.V. to:  
Michael Turner,  
Clemence Turner & Henry,  
Charles House,  
35 Widmore Road,  
Bromley Kent  
BR1 1RW

## WALTERS & BARBARA CORNWALL

Walters & Barbara Cornwall Solicitors are seeking a newly qualified lawyer to join their team in Plymouth. The successful candidate will be responsible for the day-to-day running of the firm's legal services. The post involves a wide variety of legal work, including lease and hire agreements, and the disposal of surpluses.

## LEISURE INDUSTRY

Chambers

PUBLIC APPOINTMENTS

Finance Officer
£17,406 - £18,555 p.a. inc
This is a key position in the Social Services, Administration Division's management structure.

ASSISTANT LEGAL OFFICER
Grade PO (3-6) up to £13,653
This post offers an excellent opportunity for either a newly admitted solicitor or a recently called barrister to gain local government experience in a very busy legal section.

Director of Housing and Environmental Health
£18,024 - £19,824 (pay award pending) + (option of leased car)
We are seeking highly motivated candidates with experience and flair for this key post as senior management level in the Authority.

Sunderland Health Authority
Chief Nursing Officer
Salary £20,495 - £25,955
This is a key post in the Authority's revised management structure. The post holder will exercise professional leadership and advisory roles in the development of nursing standards, planning and monitoring the use of nursing resources.

COUNCIL OF THE BOROUGH OF OSWESTRY
DIRECTOR OF PLANNING AND TECHNICAL SERVICES
to £18,507 (pay award pending)
The current Director, Mr. Tony Linky, C.Eng. M.I.C.E., is leaving in January 1987 due to his promotion to a similar post with a larger district council.

Wandsworth
an equal opportunity employer
All candidates are considered on the basis of their suitability for the job irrespective of race, sex or marital status.

Tonbridge and Malling Borough Council

MONTGOMERYSHIRE
MALDWIN
The new Director will be responsible for the Council's housing functions including housing/building management, housing management, the Direct Labour Organisation, together with environmental health and building control.

CHARITIES AID FOUNDATION
NATIONAL "PAYROLL GIVING" SERVICES DEVELOPMENT MANAGER

U.K. General Manager
£70k
On behalf of our U.S.A. client, the leading manufacturer of the most advanced high speed computer control subject and local area network products in the world, we are seeking a U.K. General Manager to lead the 4 year old U.K. company to an even more dominant market position.

UNIVERSITY OF GLASGOW
RESEARCH FELLOWSHIP IN ECONOMICS
Applications are invited for a temporary two year post in Economics (from January 1987 or as soon as possible thereafter) from candidates with postgraduate training in macroeconomics (or econometrics or other quantitative areas), to join a new research group in international macroeconomics and to work on North-South interactions.

CHIEF EXECUTIVE
£44,928 x £681 (3) - £46,971
A successful Executive with a proven innovative record is required for this key post. Applicants must be able to demonstrate extensive management experience at a senior level but not necessarily within a local authority.

OFFICER IN CHARGE
John Groves Housing Association in close co-operation with Witshire Social Services and Salisbury Area Health Authority have built a small unit for short stay accommodation for physically disabled people.

UCCA/USR
STATISTICAL RECORDS OFFICER
Applications are invited for a post of Records Officer in the Universities Statistical Records. The post carries responsibility for collection, checking and correction of data held in large computer-based records on the various social and economic variables and for liaison with the administrative departments responsible for the records on such matters as data processing, access and retrieval.

"PAYROLL GIVING" SERVICES DEVELOPMENT MANAGER - MAJOR COMPANIES
To promote the exciting new 'give as you earn' scheme to large companies and public organisations.

BRITISH PARACHUTE ASSOCIATION
DEVELOPMENT OFFICER
We require a highly motivated individual to implement our new five year development plan. Salary negotiable, but not less than £14,500 per annum. Details and application forms from Secretary General, BPA, 47 Vaughan Way, Leicester, LE1 4SG. Telephone: 0533 519776.

HUMBERSIDE COUNTY COUNCIL
The appointment will be for a fixed five year term. Applications to the Director of Administration, Humberside County Council, Flamingo House, Flamingo, Beverley HU7 0HL. For further information please contact Nigel Farron, Chief Personnel Officer. Telephone number 0482 86731 extn 3140. The closing date for applications is 21st Nov 1986. Humberside County Council is an Equal Opportunity Employer.

JOHN GROVES HOUSING ASSOCIATION
10, Gloucester Drive, Finesh Park, London N4 2LP
Tel: 01-800 9245
Re-advertisement - Previous applicants need not re-apply. (C5484)

YOU SHOULD OFFER
THE JOB OFFERS YOU
A Good technical understanding of mainframes, communications and large computer systems.
A successful record of managing and of selling to the highest levels in industry and Government.
An understanding of the role marketing can play in projecting state of the art products.

Applications for this important position will be treated in strict confidence and should be made by telephoning E.P.C.'s Managing Director, Nigel Schellack on (06286) 4814 or by writing to the address below.

HUMBERSIDE COUNTY COUNCIL
The closing date for applications is 21st Nov 1986. Humberside County Council is an Equal Opportunity Employer.

LEGAL APPOINTMENTS

Pensions Solicitor
As a major firm of City solicitors we offer a comprehensive range of services to industrial and commercial clients. Our Pension practice also includes a variety of institutional, professional and specialist clients. We now seek an additional solicitor who will rise to the challenge of the varied demands of our well established Pensions department. The successful applicant will join our team of seven qualified solicitors in dealing with the whole range of legal work related to Pensions, including takeovers and mergers, tax and advising self-administered schemes and institutional clients on new legislation. The ideal applicant will be a solicitor with two or three years' experience in the Pensions area who:- wants to develop wider expertise in the field; can work at responsible level with the minimum of supervision. We offer a pleasant and friendly working environment. A highly competitive salary will be offered to the right applicant. Please reply with full cv. to:- Hilton Wallace, Personnel Manager, Lovell, White & King, 21 Holborn Viaduct, London EC1A 2DY.

LITIGATION LAWYERS
Turner Kenneth Brown's busy and expanding Litigation Department has immediate vacancies for the following posts: Senior Property Litigation Assistant (5 years' qualified) to handle a large volume of Landlord and Tenant and other property related matters. Intellectual Property Assistant (2 years+ qualified) to assist a busy partner in all aspects of this developing field. Employment Law Expert (2 years+ qualified) to work with both the Litigation and Commercial Departments on advisory and contentious aspects of individual employment and labour law. Each of these posts offers an exciting challenge to young Solicitors who wish to become part of a successful team. The firm's clients include companies, public, multinational and private, and businesses active in all economic sectors. We have strong international connections and have this year opened a Hong Kong office. We occupy modern offices in the City designed to create an efficient and friendly working environment, making full use of new technology. Attractive salaries will be paid to the successful candidates. Write with full CV to:- Mrs Carole Cockedge, Personnel Manager, Turner Kenneth Brown, 100 Fetter Lane, London EC4A 1DD.

LONDON & QUADRANT HOUSING TRUST
AREA HOUSING MANAGER
Applications are invited for this key post in a large decentralised Housing Department operating in stress areas of London. Proven management skills are necessary as you will be required to lead a highly motivated team providing a full range of housing and technical services, and ideally you will be qualified to the Institute of Housing Professional or Diploma Standard. Self-motivation and initiative will make this post both challenging and rewarding, and will provide a golden opportunity to improve and extend your management skills in managing a very lively and busy Housing Office operating in North London. Salary: £214,320. Excellent conditions of employment include a contributory pension scheme, non-contributory Life and Health Insurance, London Weekend of 75p per day, generous car allowance, 20 days holiday a year. Ownership of a car and possession of a full current driving licence are essential for this post. Job description and application form available from: Philip Stevens, Personnel Manager, London & Quadrant Housing Trust, Osborn House, Osborn Terrace, London SE3 5DR. Closing date: 7th November 1986. We are an equal opportunities employer.

Merthyr Tydfil Housing Association
Following a review of staffing needs the Association is seeking applications for the following two new posts from suitably qualified and experienced men and women. Development/Finance Manager (Association wishes to expand its activities by raising funds from the private sector). Salary range £12,804 to £14,475 p.a. Housing Manager Salary range £12,297 to £13,653 p.a. Application forms together with supporting information package can be obtained from the Information Officer, Merthyr Tydfil Housing Association at Merthyr Tydfil, Mid Glam, CF47 0AE, or telephone Merthyr Tydfil (0685) 83311. Closing date for receipt of applications: 2 p.m. Friday, 14th November 1986.

LEWIS SILKIN
CONVEYANCING SOLICITOR
Our Conveyancing Department requires another enthusiastic and personable Solicitor to assist mainly with domestic conveyancing, but with opportunities for other legal work as well. The successful applicant will probably be newly qualified having gained relevant experience during articles. He or she will work as part of a close team in a very busy high street practice. For the right person prospects are excellent with an attractive salary. Please write with full curriculum vitae to:- The Partnership Secretary Lewis Silkin 223-229 Rye Lane Peckham London SE15 4TZ

STEPHENS & SCOWN
CORNWALL
We are one of the largest firms in the West Country with offices at Exeter, Torquay, Looe. Truro and our headquarters at St. Austell, Cornwall. Our practice is showing significant growth, and to cope with this efficiently, we urgently require additional expertise in the following fields: AT ST. AUSTELL CIVIL LITIGATION COMMERCIAL CONVEYANCING AT LOOE CONVEYANCING These vacancies provide unrivalled opportunities to pursue specialist careers in a pleasant working environment, close to the sea, where commuting is minimal, housing costs are reasonable, and local education is excellent. We are a progressive and expanding firm and offer successful applicants excellent immediate and long term prospects. Applicants should apply in writing with a C.V. to David Denton, Partnership Administrator, Stephens & Scown, 3 Cross Lane, St. Austell, Cornwall PL25 4AX.

FUND RAISING DIRECTOR
A major national initiative has been launched, with aid from the government, to develop Community Trusts. The STAFFORDSHIRE COMMUNITY TRUST is requiring a fund raising director to raise money, to select help for new and under-funded projects within the county. Working in partnership with the local business community, charities, the general public and local authorities it is an ideal opportunity to get in at the beginning of this initiative. Responsible directly to the Chairman, the Director's main task would be to raise money in a professional way, from people in all walks of life. Although appropriate training will be given it is vital that you possess good communication and organisational skills. Knowledge of the voluntary sector would be an advantage but not essential and a driving licence is essential. Salary in the range of £11,000-£12,000 plus expenses. Funding for this post is guaranteed for 3 years. Please write for application form to: V.T. Brennan, c/o Community Council of Staffordshire, 11a Stafford Street, Stafford ST16 2BP by November 5th.

TMS
HOUSING ASSISTANT (SOUTH)
Salary: £7,345 - £8,328
T.V.H.S. is a registered Housing Association which works across a number of Boroughs. The Association manages approximately 1500 properties, and is divided into two area teams. We are looking for an energetic enthusiastic person to join our South Team. This is a key post within the team, and previous administrative experience and/or ability to type would be an advantage, but training will be provided to enable the successful applicant to carry out the duties and eventually to progress to a more advanced position. For an application form and further information contact: Thames Valley Housing Society Limited 1 King Street, Uxbridge, Middlesex UB8 3SP 01-81 0202 We positively welcome applicants from the ethnic minority communities. Closing date: 7th November 1986.

ECONOMIST
Req for Int. Comm Co. W1
Must have Masters degree in Economics or have specialised in monetary/int economics as undergrad. Phone Isobel 01 387 9913 or write to Catch 22, 360 Euston Road, London NW1.

THE LONDON HOSPITAL MEDICAL CENTRE (University of London)
FUND RAISER
The London Hospital and The London Hospital Medical College are seeking to appoint a full-time Fund-Raiser to spearhead and co-ordinate fund raising activities. The post will be for two years initially with the prospect of a renewable contract at the end of that period. The successful candidate will probably be between 30-45 with a proven record of success in the field of fund-raising or marketing. Salary £17,000 - £19,000 negotiable. Further details and application form available from Mr D.L. Edwards, Secretary, The London Hospital Medical College, Turner Street, London E1 2AD. Telephone 01-377-7600. Applications should be submitted within 15 days of the date of this advertisement.

Advertisement on the right edge of the page, partially cut off, including 'An apt' and 'TRAINING'.

HORIZONS

A guide to career opportunities

An appealing dig at the past

If you plan to be an archaeologist, now is the time to begin: the autumn and winter months are the ideal time to get the "feel" of the work you have chosen... Archaeology is exciting, absorbing work, calling for immense dedication...



Two members of an excavation team at Normanton Down, near Stonehenge, clearing a site where a child's skeleton and its beaker can be seen

There are exciting rewards if you choose to take chances through this material remains - appeals to many more people than there is room for... Archaeology is an exciting, absorbing work, inspiring immense dedication in those who pursue it...

range of specialisations. The Council for British Archaeology recently received an inquiry from a schoolgirl whose careers teacher had told her she could not train in archaeology because she lacked an O level in Latin...

The profession is open to wide ranging specializations study of climate, vegetation, insect remains, and so on... There is reconstructive work, such as the Jorvik Viking Centre at York or the Building of the Housesteads...

Simon Barnes whiles away wet days with cricket favourites Accent on Arlott's assets

Test your knowledge

This may seem a little like heresy, but I have never regarded John Arlott as one of the greatest cricket writers... This book was first out in 1966, with a new edition in 1980, and now another in 1986...

If you were ever worried about the extent of your cricketing knowledge, an investment in Barclay's World of Cricket will soon set you to rights... It contains everything you didn't know about cricket, but were too cool to ask last time...



Quips and quotes (from left): Greg's views on duty, Arlott on Boycott's failed mission, and Larwood on dismissing Bradman

PUBLIC APPOINTMENTS

TRAINING OFFICER - TEMPORARY Salary £10908-£13692 We seek a temporary Training Officer from the end of January 1987 whilst the current postholder is on maternity leave...

Support Services Manager NORTH LONDON BLOOD TRANSFUSION CENTRE We're not after your blood - But we could make use of your drive and experience...

Wandsworth an equal opportunity employer All applicants are considered on the basis of their suitability for the job irrespective of disability, race, sex or marital status.

FROM THE OLD TO THE NEW A major surveying role in an historic environment £16,000+ EXCELLENT KENSINGTON FLAT As Town Hall Maintenance Surveyor your brief will clearly be wide...

NEWCASTLE HEALTH AUTHORITY MENTAL HEALTH UNIT GENERAL MANAGER (ACUTE SECTOR SERVICES) A & C Scale 23 / N & M Senior Nurse 2

SNookER

White's game is taking off Jimmy White, the richer by £60,500, left London by air for Toronto yesterday to play in the Canadian Masters tournament...

Lloyd the deputy for United

Sharp Manchester United are wasting no time in their attempt to resurrect a season so rudely interrupted by their first two Carlsberg League defeats in 11 months...

TODAY'S FIXTURES

Table listing football fixtures: FOOTBALL Kick-off 7.30 unless stated Littlewoods Cup... Third Round Arsenal v Manchester City... Fourth Division Wrexham v Aldershot...

POOLS FORECAST by Paul Newman

Table listing pool forecasts for various divisions: THIRD DIVISION 1 Bradford v Bristol C... FOURTH DIVISION 1 Burnley v Peterboro...

NOTTINGHAM

Selections

- 1.30 Kings Touch. 2.00 Denalto. 2.30 Tyrannic. 3.00 LEGAL BID (nap). 3.30 Actualizations. 4.00 Tynan Princess.

Michael Seely's selection: 4.00 PFARAOH BLUE (nap).

Going: good Draw: 5f-6f high numbers best

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 1.30 REPTON CLAIMING STAKES and 2.00 FULL CHOKE HANDICAP.

FORM OCEAN TRADER was 6-7 7/10 to Easy Lane (8-3) outpacing back with YOUNG PUGGY (8-12)...

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 2.00 FULL CHOKE HANDICAP and 2.30 BITTER END SELLING HANDICAP.

FORM MILTESCHEN's disappointing minor company since (8-4) 5/4 at 1/4 of behind High Tension (8-2)...

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 2.30 BITTER END SELLING HANDICAP and 3.00 DAVALLIA.

FORM DAVALLIA (8-7) 4th to Dawn Venture (8-1) at Catcreek (1 m 41, 2:10.7), good to firm, Oct 18, 8...

Guide to our in-line racecard

103 (12) 0-0022 TIMEFORM (COL) (Mrs J Pyle) B Hat 9-10-0 B West 4 26 7.2

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 3.0 WHATTON MANOR STUDD and 3.30 LESTER PIGGOTT FINAL HANDICAP.

FORM TWEETER (8-9) showed a good turn of foot to beat Basher (8-0) 1st at Newmarket (7L, 2:51.57)...

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 4.0 EAST MIDLAND NURSERY HANDICAP and 4.30 PUNTA CALAHONDA.

FORM XHAL (8-9) 1st to Shady (8-10) at Leicester with EVERY EFFORT (8-1) 1st back 23 ran...

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 4.30 PUNTA CALAHONDA and 5.00 COURSE SPECIALISTS.

FORM PUNTA CALAHONDA (8-7) was beaten 4th when 7th of 8 to Boy Singer (7-12) at (1 m 41, 2:08.22)...

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 5.00 COURSE SPECIALISTS and 5.30 PROVIDED STAKES.

FORM CHILBAUNG (8) (Mrs H Henz) J Dunlop 9-5 101121

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 5.30 PROVIDED STAKES and 6.15 GANTON HANDICAP.

FORM SQUIRE DOONE (8) (Mrs H Henz) J Dunlop 9-5 101121

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 6.15 GANTON HANDICAP and 6.45 E B F MUNICIPAL STAKES.

FORM SQUIRE DOONE (8) (Mrs H Henz) J Dunlop 9-5 101121

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 6.45 E B F MUNICIPAL STAKES and 7.15 LINKS MAIDEN STAKES.

FORM SQUIRE DOONE (8) (Mrs H Henz) J Dunlop 9-5 101121

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 7.15 LINKS MAIDEN STAKES and 7.45 BRASS CASTLE SELLING HANDICAP.

FORM SQUIRE DOONE (8) (Mrs H Henz) J Dunlop 9-5 101121

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 7.45 BRASS CASTLE SELLING HANDICAP and 8.15 LINKS MAIDEN STAKES.

FORM SQUIRE DOONE (8) (Mrs H Henz) J Dunlop 9-5 101121

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 8.15 LINKS MAIDEN STAKES and 8.45 HORSE AND HOUND CHALLENGE CUP.

FORM SQUIRE DOONE (8) (Mrs H Henz) J Dunlop 9-5 101121

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 8.45 HORSE AND HOUND CHALLENGE CUP and 9.15 LINKS MAIDEN STAKES.

FORM SQUIRE DOONE (8) (Mrs H Henz) J Dunlop 9-5 101121

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 9.15 LINKS MAIDEN STAKES and 9.45 HORSE AND HOUND CHALLENGE CUP.



Sonic Lady (right), has settled down well in her quest to win the Breeders Cup Mile at Santa Anita, California

Legal Bid set to continue winning ways for Cecil

By Michael Phillips. American bred colt Tweeter, who made such a pleasing debut at Newmarket the beginning of this month...

Dancing Brave in top form

From Michael Seely, Santa Anita, California. Dancing Brave was a stone below his best racing weight when having his preliminary exercise on the race track at Santa Anita at 9.50 yesterday morning...

PLUMPTON

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 1.45 MY MYRA, 2.15 TAM, 2.45 Bluebeery, 3.15 Castle Talbot, 3.45 Fm Somebody, 4.15 Little Katrina.

Course specialists

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 1.45 MY MYRA, 2.15 TAM, 2.45 Bluebeery, 3.15 Castle Talbot, 3.45 Fm Somebody, 4.15 Little Katrina.

Expensive losers find new homes

By Christopher Goulding. For every winter there are many losers to the competitive world of racing. None more so than the large numbers of horses that attempt to give their owners a taste of that coveted glory...

Five for Cockney Lass

From Our Irish Racing Correspondent, Dublin. Mr Joseph Morrissey, of St Louis, has made a great start with his first venture into bloodstock in Ireland. His three-year-old filly Cockney Lass who is unbeaten, won her fifth race at Leopardstown yesterday...

REDCAR

Selections

- 1.15 Ice Chocolate. 1.45 Myra. 2.15 Red Legend. 2.45 Chilibang. 3.15 Hopeful Katie. 3.45 Anubi. 4.10 Lake Erie.

By Michael Seely. 2.45 Chilibang, 4.10 Lake Erie.

The Times Private Handicapper's top rating: 4.10 LAKE ERIE.

Going: good Draw: no advantage

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 1.15 EAGLESCLIFFE MAIDEN STAKES and 1.45 MY MYRA.

FORM ABU RUSLAN (8) (Mrs S Salton) G Hanbury 9-0 002 002

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 1.45 MY MYRA and 2.15 TAM.

FORM ABU RUSLAN (8) (Mrs S Salton) G Hanbury 9-0 002 002

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 2.15 TAM and 2.45 Bluebeery.

FORM ABU RUSLAN (8) (Mrs S Salton) G Hanbury 9-0 002 002

Table with 3 columns: Race number, Horse name, and Odds. Includes races like 2.45 Bluebeery and 3.15 Castle Talbot.

Burnley to in-giant Telf

Yesterday

FOOTBALL: LIFE GETS HARDER FOR FOUR FAMOUS CLUBS

Burnley away to in-form giant killers Telford

By Paul Newman

Four famous clubs which have fallen on hard times yesterday received the sort of news they could do without.

competition. They lie near the bottom of the Southern League southern division and have over the past few days of the Cup before.

First round draw

Aldershot v Torquay Bishop's Cleeve v Colchester Bournemouth v Tooting Rovers v Southport

Cardiff's draw away to Ton Pentre is one of several local derbies between non-League sides and more famous neighbours.

Bromsgrove Rovers, managed by the former West Bromwich Albion midfielder player, Bobby Hope, meet police officials today to discuss staging their tie against Newport City.

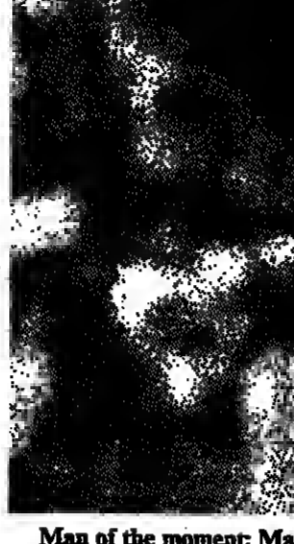
Chorley drawn at home to Wolves, may also switch their venue. The Multiport League club has a well appointed ground with a capacity of 9,000.

The best attendance at the Middlebrough, who face their third division promotion rivals, Blackpool. A crowd of more than 11,000 saw Blackpool win 3-1 at Ayresome Park in the league earlier this month.

Man for the crisis

Reading, of the second division, have signed a new physiotherapist to deal with the club's injury situation.

Maradona brought Napoli their first win at Roma for 10 years



Man of the moment Maradona brought Napoli their first win at Roma for 10 years

Maradona inspires Everton may lose Mimms

By Clive White

Bobby Mimms, the excellent young Everton goalkeeper, dropped last Saturday upon Neville Southall's return to health, asked for a transfer yesterday on the eve of the club's Littlewoods Cup third-round tie against Sheffield Wednesday at Goodison Park.

Declaring his preference for Southall, Howard Kendall, the manager, said that Mimms, aged 23, was one of the best goalkeepers in the First Division. The former Rochester United player means to find out if other managers share that view.

George Graham, the Arsenal manager who almost succeeded in selling Hayes to Huddersfield Town for £2,000 last month, now has no intention of releasing the young winger.

Arsenal's victims at the weekend, Chelsea, travel to Cardiff City where the police will be conducting a special operation to deal with the London club's supporters.

FRENCH LEAGUE: Lille 1, St Etienne 0; Auxerre 0, Nancy 1; Lens 1, Rennes 0; Toulouse 0, Bordeaux 1; Monaco 1, Sochaux 0; Paris St Germain 1, Haverly 1; Metz 1, Nancy 1; Lens 1, Reims 1; Metz 1, Nancy 1; Lens 1, Reims 1.

ITALIAN LEAGUE: AC Milan 2, Fiorentina 0; Juventus 1, Napoli 1; Lazio 1, Roma 0; Fiorentina 1, Fiorentina 0; Fiorentina 1, Fiorentina 0.

SPANISH LEAGUE: Valencia 1, Athletic Bilbao 1; Athletic Bilbao 1, Athletic Bilbao 1; Athletic Bilbao 1, Athletic Bilbao 1.

WEST GERMAN LEAGUE: Borussia Dortmund 1, Borussia Dortmund 0; Borussia Dortmund 1, Borussia Dortmund 0; Borussia Dortmund 1, Borussia Dortmund 0.

DUTCH LEAGUE: Ajax 1, PSV Eindhoven 0; PSV Eindhoven 0, PSV Eindhoven 0; PSV Eindhoven 0, PSV Eindhoven 0.

SWISS LEAGUE: Grasshoppers 1, Grasshoppers 0; Grasshoppers 1, Grasshoppers 0; Grasshoppers 1, Grasshoppers 0.

American Football League: Oakland Raiders 1, Oakland Raiders 0; Oakland Raiders 1, Oakland Raiders 0; Oakland Raiders 1, Oakland Raiders 0.

NFL: Pittsburgh Steelers 1, Pittsburgh Steelers 0; Pittsburgh Steelers 1, Pittsburgh Steelers 0; Pittsburgh Steelers 1, Pittsburgh Steelers 0.

International: Great Britain 1, Great Britain 0; Great Britain 1, Great Britain 0; Great Britain 1, Great Britain 0.

World Cup: Argentina 1, Argentina 0; Argentina 1, Argentina 0; Argentina 1, Argentina 0.

World Cup: Argentina 1, Argentina 0; Argentina 1, Argentina 0; Argentina 1, Argentina 0.

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World Cup: Argentina 1, Argentina 0; Argentina 1, Argentina 0; Argentina 1, Argentina 0.

Robson in spying mission on Yugoslavs

From Stuart Jones, Split

Bobby Robson yesterday embarked on a spying mission. Rather than continuing to study the form of his domestic representatives in this week's Littlewoods Cup ties, England's manager has chosen to examine seemingly the only barrier that stands between his side and the finals of the European championships.

He has flown here to the seaside resort on the Adriatic coast to watch the unveiling of Yugoslavia's challenge in Group F.

Turkey, the other contenders in the group are Yugoslavia's opponents tomorrow. Even though it has been reported that they have improved recently, they can be dismissed as a qualifying stage of the best World Cup, they were humiliated 8-0 at home by England and were overwhelmed 5-0 away.

Robson is convinced that the Yugoslav side is a genuine contender in the World Cup, they were humiliated 8-0 at home by England and were overwhelmed 5-0 away.

The Yugoslavs have become models of inconsistency. In successive matches during their successful attempt to reach the European Championships final of 1984, for instance, they lurched through a typically wild sequence of results.

Since the Yugoslavs are now considered to be a creative, Robson will perhaps be permitted to catch only a glimpse through the Iron Curtain.

Cooper warned over insults

The former England defender, Terry Cooper, has been warned as to his future conduct by the Football Association's London headquarters yesterday.

David Calderhead, from York, won the British Youth Epic Championships over the weekend at the de Beaumont Centre in London, by beating Niall Anderson, Edinburgh, 10-4 in a four-day contest.

Calderhead, 16, who turned under-20 competitors in their last year of competition, had looked the strongest all through, despite Anderson having come close to elimination at the last 16 stage when he drew Andrew Hall, Brentwood School, to 13-11.

HULL County champion: Yorkshire 1, Derbyshire 0.

Wentley back with a winner

David Wentley, the trainer, and jockey, Tony Carroll, came back with a winner at Fakenham yesterday on their return from a three month suspension.

Edinburgh

Wintle back with a winner

Edinburgh

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Edinburgh

England offer can bolster Britain

By Sydney Friskin

England are one of eight teams the International Hockey Federation have invited to play in the round-robin Champions Trophy tournament in Amsterdam next June 18-28.

The others are the Netherlands, as host country, Pakistan, the Olympic champions, and the first six from the recent World Cup in London - Australia, England, West Germany, the Soviet Union, Spain and Argentina.

The FIH have noted that England have offered their place to Great Britain as the tournament is a qualifier for the 1988 Olympic Games in Seoul.

South and England and she scored in both their matches. Owen, formerly of Warwickshire, added two goals and Tyler the fourth to beat Shropshire 10-5.

Officials and players of the Cuban and Mexican teams have been suspended indefinitely after incidents in the Central American and Caribbean Games match in Mexico City.

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John Blunsden reviews a vintage Grand Prix year and provides some pointers for 1987 Mansell's new stature as valuable as title

During the 37-year history of the formula one world championship there have been several seasons of grand prix racing of truly vintage quality. But few, if any, came close to matching the seven months of high pressure excitement, technical accomplishment and sporting achievement which ended in Adelaide on Sunday.

is already a worthy ambassador for his sport. It was typical of another true star of the circuit that Alain Prost, in his moment of triumph, should have paid such a warm tribute to Mansell. "I feel so sorry for Nigel, not just because he is such a close friend, but because I know how terrible it feels to lose the championship in the last race - it happened to me in 1983 and 1984 before I won last year. I hope Nigel's turn will come in 1987."

Provisional dates for 1987 Paris (Renner) - The 1987 formula one motor racing season will begin with the Brazilian Grand Prix on April 12 and end with the Australian Grand Prix on November 1, according to the provisional calendar outlined by International Motor Sport Federation (FISA) sources here yesterday.

ninth race, but he remained there until the final round and at one stage after Portugal he had the biggest lead of the season, which was just 10 points. Throughout the season the average margin between the leader and the runner-up was less than four points - the battle was that close.

Gerhard Berger's victory in Mexico came too late for Pirelli to reconsider their decision to withdraw from the grand prix scene, which seems likely to provide Goodyear with a monopoly next season. The American company have indicated their willingness to fill the vacuum caused by Pirelli's departure, but in return is asking for certain safeguards from the sport's administrators if it is to shoulder the burden of servicing the entire field.

GOLF

Prize money up as Continent adds to pulling power

The balance of power in European golf continues to shift towards the continent following the announcement today that the 1987 PGA tour will be worth a minimum of £3 million compared with last year's £2.4 million.

Walker appointed head professional

Mickey Walker, twice a former British amateur champion and a trail-blazer in the United States as a professional, is helping to push back another frontier. She has been appointed head professional at the Warren Club in Essex. She has a teaching appointment on a cruise ship until November 9 and will take up her new post soon after her return.

Boxing

Duva's former flamingo takes flight

If the hands of Tyrrell Biggs, the Olympic super heavyweight gold medal winner, can match Lou Duva, his manager's tongue, then the future world heavyweight champion will be on the Errol Spence Memorial bill at Alexandra Pavilion on Wednesday.

YACHTING

Crusader tests out new keel for second round robin

White Crusader is back in the water this week in the Challenge workshops having a new keel fitted. Today she begins a five-day work-up prior to the start of the second round robin on Sunday.

RUGBY UNION

Reigatians rewarded with home encounter

Old Reigatians, only the second old boys side to reach the third round of the John Player Special Cup, were rewarded with a home fixture in the junior cup to do so after Alan Grimmsell, president of the Rugby Football Union, had completed the draw at Twickenham yesterday.

Tour dates for 1987

- APRIL: 5-6: Dunhill Cup qualifying (Rome); 9-12: to be arranged; 15-18: Suzo Open (Cannes, Monaco); 23-26: Capas Madrid Open (Puerto de Huelva, Spain); 29-31: Open (Monte Carlo, Monaco).

MOTOR RALLYING

Warkup in tie after protest

Delhi (AP) - The seventh Himalayan rally was declared a tie last night between George Warkup of Britain, and the Danish, Herwig Nelissen - at least for now - after a protest over penalty points had pending a review of time books.

AMERICAN FOOTBALL

Bears can still roar when it matters

The Chicago Bears have not been so busy in the Super Bowl last season, but they have produced crucial plays that have earned them a reputation as the team to watch in the National Football League.

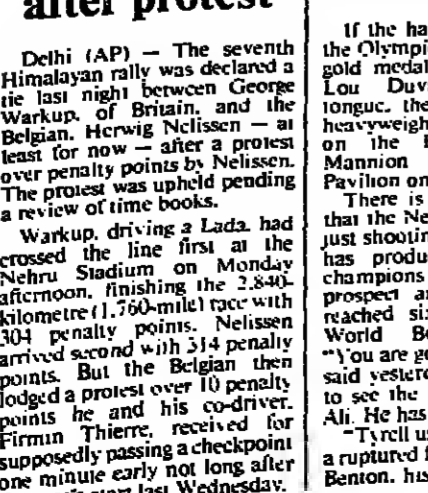
TABLE

Table with 3 columns: Team, Won, Lost, Pts. Rows include Kookaburra III, Australia IV, Kookaburra II, South Australia, and Steak 'n' Kidney.

Matthews has made deep impressions

The Ulster selectors name the team tonight to meet Connacht at Ravenhill, Belfast, on November 9. The meeting should be brief and the changes minimal, but the convincing win over Munster in Cork at the weekend.

Walker has been through the rigours of PGA examination



Walker: has been through the rigours of PGA examination

Martin leads trail of debris

With one yacht lost, three involved in collisions, another dismissed, two more now limping towards Rio with broken rigging after being rolled over in high seas, and a serious groin injury sustained by one solo circumnavigator, the first 7,100-mile stage of the BOC Singlehanded Round the World Race has proved something of a disaster derby for the 25 competitors that set out from Newport Rhode Island at the end of August.

Boxing

Duva's former flamingo takes flight

It was a wonderful job. He will fight Tyson in 1987 and win the title. It will be like the Ali-Frazier fight. Tyson can fight, but Tyrrell's hand speed will be too good. Fighters don't beat fighters, styles beat fighters. Tyrrell has the style to beat Tyson.

YACHTING

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White Crusader is back in the water this week in the Challenge workshops having a new keel fitted. Today she begins a five-day work-up prior to the start of the second round robin on Sunday.

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Putting a point on the Mandela spear

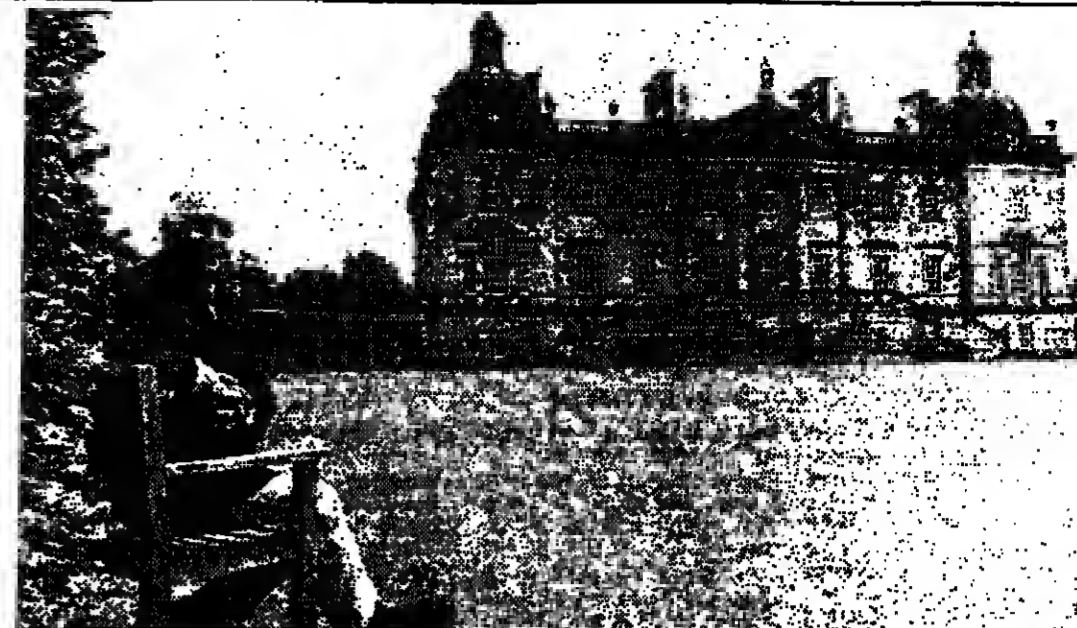
SPEAR OF THE NATION (ITV, 10.30pm) documents the history of South Africa's African National Congress...

CHOICE

and still the funniest, of the soap send-ups, SOAP (C4, 11.45pm). After a 20-month absence...

(BBC1, 2pm), a film whose lively freshness owes much to its location shooting in New York...

Maurice Denham and Alfred Burke head a distinguished cast. MEANWHILE, RODIN: THE TRUTH FROM WITHIN...



The Marquess of Cholmondeley in the grounds at Houghton; BBC2, 4.30pm

- BBC1 6.00 Ceefax AM. 6.50 Breakfast Time. Weather at 6.55, 7.25, 7.55, 8.25 and 8.55...

- 5.00 Newsround with Roger Finn. 5.10 Grange Hill. Episode seven. (r) (Ceefax) 5.30 Masterclass. Quiz game for teams...

- 8.00 Gharbar. Parveen Mirza chairs a discussion on the importance of mother-tongue teaching. 8.25 Ceefax. 8.35 Daytime on Two: the start of a school year in Austria...

- 9.25 Thames news headlines. 9.30 Schools physics - radioactivity. 9.55 Children talk about truth and lies...

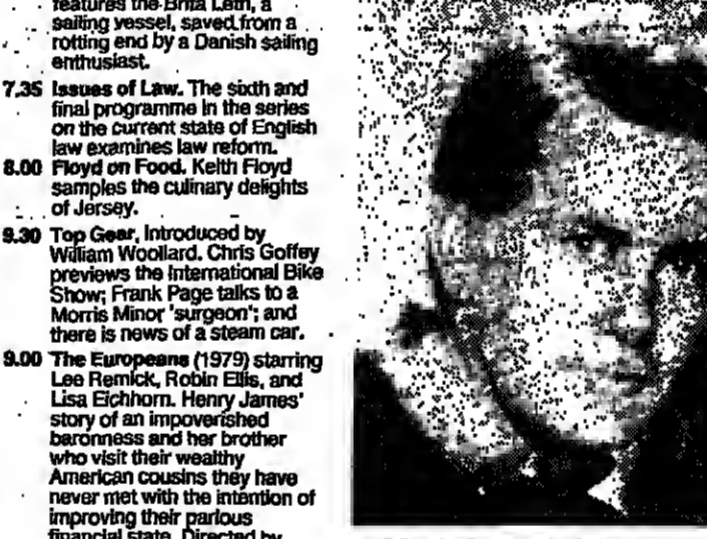
- ITV/LONDON by Andrew Gardner and John Anon. Reporting London. Education leaders in the London Borough of Brent...

- CHANNEL 4 2.30 Film: The Navigator (1924) starring Buster Keaton in a silent comedy...

- VARIATIONS BBC1 WALES 5.30pm-6.00 Wales Today. 5.57-6.00 Current Challenge 6.30-6.40 Wales in Week Out...



Annie Lambert as Stephanie Arnold, Raymond Gould's colleague in chambers, in First Among Equals (ITV, 9.00pm)



Martin Sheen and Mario Thomas in the American film drama Consenting Adult (Channel 4, 9.00pm)



Ronald Pickup: La peste, on Radio 3, 7.30pm

Look a million dollars for our official opening at 61 Piccadilly

Advertisement for a fur sale at 61 Piccadilly. Features a large image of a fur coat and text: 'LAST CHANCE THIS WEEKEND ONLY', '...for 1/10th of the price.', 'We celebrated the opening of our new Piccadilly Fur Superstore with a very special 90% off offer...'.

Advertisement for 'WORLD SERVICE' featuring a list of programs and their times, including '8.00 Newsweek', '8.30 News', and '9.00 News'.

Advertisement for '8.55 Weather 7.00 News' and '7.05 Morning Concert'. Includes a photo of Ronald Pickup and text: 'Concerto: Variations (Aldous Huxley in memoriam)'.

Advertisement for 'On long wave, (s) Stereo on VHF. 5.55 Shipping, 6.00 News Briefing'. Includes a photo of Dr. Gro Harlem Brundtland and text: 'Dr Gro Harlem Brundtland: on Radio 4, 11.33am, LW'.

EVERYTHING UP TO 90% OFF. Sale now on. EXPORT CUSTOMERS SAVE ANOTHER 13%.

# EXECUTIVE CRÈME

## European Law Report

### Luxembourg

# Missionary priest is self-employed

Van Rossmalen v Bestuur van de Bedrijfsvereniging voor de Gezondheid, Geestelijke en Maatschappelijke Belangen Case 300/84

Before K. Bahmann, President of the Second Chamber and Judges F. A. Schockweiler and O. Duc

Advocate General M. Darmon (Opinion April 23, 1986) [Judgment October 23]

A missionary priest who was supported by contributions from his parishioners was a self-employed person for the purposes of Community social security legislation.

The plaintiff, a Netherlands national, was a Roman Catholic priest belonging to the *Premonstratensian (Norbertine) Order*. After studying to a Norbertine monastery in Belgium, he served from 1985 to 1980 as a missionary in the Belgian Congo, now Zaïre.

During a period of leave in 1977 he resided in the Netherlands and registered as a voluntary insured person under the *Algemeen Arbeidsongeschiktheidswet (General law on incapacity for work - AAW)*.

Article 1 of that law authorises voluntary insurance contributions to be paid in respect of periods during which contributors would otherwise be uninsured if they were pursuing an activity in a State regarded as a developing country, Zaïre was so regarded.

Having become incapacitated for work in Zaïre he returned in March 1981 to the Netherlands where, with effect from January 1982, the defendant (*Board of the Professional and Trade Association for Health, Spiritual and Social Matters*) awarded him benefits under the AAW which were calculated on the basis that the extent of his incapacity for work was 80 to 100 per cent.

However, having learned that the plaintiff had returned to the monastery in Belgium on a permanent basis the defendant suspended the payment of those benefits with effect from December 1, 1982 on the ground

that he had not been incapacitated for work in The Netherlands for an uninterrupted period of 52 weeks within the meaning of the AAW.

The plaintiff brought an action for the annulment of that decision before the *Raad van Beroep (Social Security Court), Utrecht*, which referred a number of questions to the Court of Justice of the European Communities for a preliminary ruling.

In its judgment the European Court of Justice held as follows:

The national court had submitted a series of questions related to the principal problem of whether a residence requirement for the award of an invalidity benefit was, in the present case, compatible with Community law.

In order to deal with that point it was necessary first to examine the definition of the concept of "self-employed persons" and of "legislation for the purposes of Council Regulation No 1390/81 of May 12, 1981 extending to self-employed persons and members of their families and of the Regulation No 1408/71 on the application of social security schemes to employed persons and their families who are migrant workers and their families (OJ No L 143 of May 29, 1981).

In accordance with the established case law of the Court, the concept of an "employed person" was not a matter for the national laws of the member states but for Community law and was to be given a broad interpretation, having regard to the purpose of article 51 of the EEC Treaty which was to contribute to the free movement of migrant workers, a principle which was one of the foundations of the Community.

Since Regulation No 1390/81 had been adopted in pursuance of the same objective as that of Regulation No 1408/71, the concept of "self-employed persons" was intended to ensure that such persons had the same social protection as employed persons and was therefore also to be broadly interpreted.

In the context of voluntary social insurance organized for employed or self-employed persons or for all residents in a member state, the concept of a "self-employed person" was characterized by the type of activity which a person carried out or had carried out and such activity had to be a professional activity.

However, taking into consideration the requirements that that concept should be interpreted broadly, it was not essential that the self-employed person should receive remuneration as a direct result of that activity which was sufficient for that person to receive, in the context of that activity, contributions which enabled him, in whole or in part, to meet his needs, even if those contributions were provided, as in the present case, by third parties who were the beneficiaries of the service provided by a missionary priest.

With regard to the question whether article 2(4) of Regulation No 1390/81 was applicable to the refusal of a social security institution to grant invalidity benefit on the ground that the insured person had not previously resided in the member state concerned, it was to be observed that the object of that paragraph was to enable persons falling within the scope of the regulation to receive social security benefits on the award of which had been refused or suspended by reason of the nationality of the insured person or of his residence outside the member state concerned.

It followed that the fact of being resident in another member state was assimilated to the fact of being resident in the member state concerned.

That principle was embodied in article 10 of Regulation No 1408/71 the aim of which was to promote the free movement of workers by insulating those concerned from the harmful consequences which might result when they transferred their residence from one member state to another.

As the Court had held in its judgment of June 10, 1982, *Coverza v INAIL*, ([1982] ECR 2213), that principle meant "not only that the person concerned retains the right to receive benefits and benefits acquired under the legislation of one or more member states even after taking up residence in another member state, but also that he may not be prevented from acquiring such a right merely because he does not reside in the territory of the State in which the social security institution responsible for payment is situated".

On those grounds, the European Court (Second Chamber) ruled:

1 The concept of "self-employed persons" for the purposes of article 1(a)(iv) of Regulation No 1408/71 as amended by Regulation No 1390/81, was applicable to persons who carried out or had carried out professional activities, other than under a contract of service or in the practice of a profession or the independent operation of an undertaking, in the context of which they received contributions which enabled them, in whole or in part, to provide for their needs, even if such contributions were provided by third parties who were the beneficiaries of the service provided by a missionary priest.

2 A national regulation on social security matters whose effects were confined to persons carrying out or who had carried out activities partially or wholly outside the Community was to be regarded as "legislation" within the meaning of article 2 of Regulation No 1408/71.

3 Article 2(4) of Regulation No 1390/81 was applicable to the refusal by a social security institution to grant invalidity benefit to persons who had not previously resided in the member state concerned during a certain uninterrupted period. However the insured person might only rely on that provision with effect from July 1, 1982.

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## Law Report October 29 1986

# Solicitor's duty to warn client of risks

**Comity Personnel Ltd v Alan R. Pulver & Co**  
Before Sir Nicholas Browne-Wilkinson, Vice Chancellor, Lord Justice Stephen Brown and Lord Justice Bingham [Judgment given October 17]

In the proper discharge of his duty, a careful solicitor faced with an unusual clause in a contract should be prepared to inquire as to the effect of the clause and was required to warn his client of the risks involved.

The Court of Appeal so held following an appeal by the plaintiffs, County Personnel Ltd from a decision of Mr Robert Wilkins, QC, who sitting as a deputy High Court judge on July 15, 1985, dismissed the plaintiffs' claim for damages for breach of contract and negligence against their former solicitors, the defendants, Alan R. Pulver & Co, Widdow.

Mr J. R. Gaunt for the plaintiffs; Mr Ivan Krolk for the defendants.

LORD JUSTICE BINGHAM said that two ladies who had worked together in an employment agency decided to go into business on their own account. The defendants were approached to take a lease of the rooms for a 15-year term with five-yearly rent reviews.

Initially Mr Cook did not

appear to have any interest in the premises, but he set about negotiating the terms of a head lease of the whole building to himself with a view to subletting the two rooms to the ladies or their successors when formed.

On December 21, 1978 the two ladies instructed Mr Rose, a managing clerk employed by the defendants, to act in the matter. There was evidence which suggested that the tenant's proposed rent might have been fixed at a percentage of the net mesne lessor's rent under the head lease.

Mr Rose received a copy of the head lease of the whole building from Mr Cook's solicitor, but the clause under the head lease had been cut out.

There was also a covenant against assigning or subletting without the head lessors' written notice, such licence not to be unreasonably withheld, and the defendants had acted in any subletting of the premises to the security of tenure under the Landlord and Tenant Act 1954 should be effectively excluded.

In response to an inquiry by Mr Rose as to the rent payable under the head lease, Mr Cook's solicitors replied that "the working has now been revised" and sent a revised draft underlease of the rent review clause of the lease provided for a "yearly rent of £3,500 inclusive of general rates and water service charges for the first five years of the term created by the head lease..." and thereafter paying for the periods set out in the head lease an amount equivalent to the rent payable under the head lease by the same percentages as the landlord's rent has been increased under the terms of the head lease."

The plaintiffs then approached the defendants' offices and Mr Rose went through the underlease and the head lease with them and dictated a letter to Mr Cook's solicitors in their presence.

The company was allowed into possession of the rooms in February 1979 and the defendants received a certified copy of the head lease showing the rent of the whole building under the head lease as £2,250 a year exclusive of rates as compared with the £3,500 inclusive for the ground floor rooms only in the underlease.

Problems then arose because the head lessor had not given consent to the sub-letting of the ground floor rooms so that Mr Cook's interest and the underlease were liable to forfeiture.

Eventually a new underlease was executed with security under the 1954 Act excluded and with the head lessor's consent.

In 1984 the first rent reviews were negotiated. The rent under the head lease was increased to £5,800 and under the terms of the rent review clause the yearly rent of the underlease rose to £9,022. At open market value the yearly rent of the underlease would have been £2,600.

The defendants refused to pay that rent and eventually an assignee of Mr Cook accepted a surrender of the sublease.

The matters which should have impinged on the mind of a reasonably careful and competent solicitor practising in that field were that Mr Cook or his solicitors did not wish the defendants or the plaintiffs to know the rent being paid on the

# Amending pleading after repudiation of contract

**Tilcon Ltd v Land and Real Estate Investments Ltd**  
Before Lord Justice Dillon and Lord Justice Croom-Johnson [Judgment October 22]

A pleading could be amended to include a claim that a contract had been repudiated and the repudiation accepted even though the pleadings agreed to take a lease of the rooms for a 15-year term with five-yearly rent reviews.

The Court of Appeal dismissed an appeal by the plaintiffs, Tilcon Ltd, against a decision of Judge Paul Baker, QC, that the defendants, Land and Real Estate Investments Ltd, were liable to amend their defence and counterclaim.

Mr Graham Plaiford for the plaintiffs; Mr John Harwood-Stevenson for the defendants.

LORD JUSTICE DILLON said that the dispute arose out of a contract in relation to the supply of clay by the defendants to the plaintiffs, who carried on the business of making facing bricks.

The contract, made in June 1983, was to last 15 years. The plaintiffs were required to pay for a minimum of 50,000 tons a year unless their failure to pay was due to the defendants' default.

The defendants offered a delivery of clay which the plaintiffs said was not of suitable quality and they rejected it. By writ issued on June 22, 1984, the plaintiffs claimed a declaration that the defendants were liable to amend their defence and counterclaim by adding a cause of action which accrued to him since the issue of the writ.

Williams v Attorney General and Others

If the validity of a marriage at its inception was questioned, then the petition seeking a declaration that the marriage was valid should be presented under section 45 of the Matrimonial Causes Act 1973. However, if the question was whether a valid marriage still subsisted or had been dissolved, then the petition seeking a declaration of nullity should be presented under the inherent jurisdiction.

Mr Justice Lacey so held in the Family Division on October 23 when dismissing the Attorney General from the suit of Mrs Helen Williams of Aylesbury, seeking a declaration that her marriage to Mr John Windsor

pay the defendants any sum during the year ended June 30, 1983 and they claimed £210,000.

The defendants applied to amend the counterclaim to add a claim that the plaintiffs had caused the defendants further loss in that, repudiation having been accepted, the defendants suffered continuing loss by virtue of not receiving further minimum payments.

They also sought to add a paragraph claiming that the plaintiffs had acted in breach of contract, which the defendants thereby accepted. The relief sought was a declaration that the plaintiffs had repudiated the contract and the defendants had accepted that repudiation.

The plaintiffs objected on somewhat technical grounds to the amendment being allowed, in that the Supreme Court Practice 1985 at pp338-339 it was clearly set out that an amendment took effect from the date of the original document, and that rule would be applied unless it was clearly shown why a plaintiff might not amend his writ by adding a cause of action which accrued to him since the issue of the writ.

It was said for the plaintiffs that a party to a contract who wanted to treat the contract as at an end had to elect to do so. It did not automatically happen, and the contract came to an end only when he so elected.

The innocent party had to accept repudiation before he could sue for damages on the footing of repudiation, and he could not include his acceptance of repudiation in existing proceedings merely claiming damages for breach because he would be putting in evidence facts subsequent to the date of the pleadings.

The defendants drew a distinction between amendments which would really only be sought for a particular form of remedy and amendments which introduced new causes of action. There were many circumstances in which matters hung in the balance, and they had to be dealt with at trial even by amendment of pleadings, such as special damages in personal injury cases. The question was whether the plaintiff repudiation stood in the same category.

The court's attention had been drawn to *Johnson v Agnew* ([1980] AC 367). The leading speech was that of Lord Wilberforce, and it was plain that he was anxious to apply the general rules of contract law. The case had not been directly concerned with a point of pleading, but it seemed fundamental that the House of Lords was requiring that the vendor's election to treat the contract as repudiated did not have to be made before the issue of the writ. He was entitled to elect during the course of the proceedings.

That was inconsistent with the arguments put forward by way of application, or extension, of *Escheby v Federated European Bank Ltd* ([1932] 1 KB 253).

The facts giving rise to the acceptance of repudiation arose before the service of the counterclaim and it was a matter going to the venue. It was not a case of fresh facts necessary to complete a fresh cause of action.

Lord Justice Croom-Johnson agreed.

Solicitors: Alastair Thomson & Partners for Sugden & Spencer, Bradford; Wadge & Co, Birmingham.

# Questioning validity of divorce

**Williams v Attorney General and Others**

Williams still subsisted on the ground that a decree of divorce obtained by him in the State of Ohio in 1963 should not be recognized as he had not received notice of the proceedings.

HIS LORDSHIP said that the application of the Attorney General was not a piece of legal pedantry.

The Attorney General pointed out that it would be an expensive time-consuming burden on his office if he had to be joined in every case where it was not the initial validity of the marriage in dispute but whether a subsequent foreign decree should be recognized as a divorce. The natural language of section 45 of the 1973 Act contemplated a dispute, about the

validity of a marriage at the time it was entered into.

The public interest with which the Attorney General was constitutionally concerned, such as legitimacy, were more likely to arise where the initial validity of a marriage was questioned than in those cases where the validity of the marriage was not in dispute but whether it had been subsequently dissolved.

The Attorney General was asked to check out of the suit unless under the discretionary inherent jurisdiction there were good reasons why he should be a party. There were no good reasons.

The Attorney General's application would be allowed and the petition would proceed under the inherent jurisdiction.

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